

# The Daily Telegraph

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## Lady FLEMING KUSTLED OUT OF GREECE

### Sit-in protest in Heathrow jet

By GUY RAIS

Lady FLEMING, widow of Sir Alexander Fleming, discoverer of penicillin, was yesterday stripped of her Greek nationality and ordered from Athens to Britain. Last night she vowed to begin "a vigorous political campaign" against the Greek military regime.

For 45 minutes she refused to leave the Olympic Airways Boeing which brought her to London. An airline official said: "She wants to go back to Greece."

Eventually she was persuaded to leave by Christine Hodges, a London physiotherapist who has known her for 20 years.



PICTURE: TERRY GIBSON

With friends in London last night—the expelled Lady Fleming (centre), talking to Mrs R. Bloch (left) with whom she is staying in Knightsbridge, and Dr Christine Hodges, of St. Mary's Hospital, Paddington, who gave evidence at the trial in Athens.

## ATTACK SHIP CRITICISMS IN GOOD SPIRITS

NORMAN KIRKHAM  
Diplomatic Staff

Officers and crew of the British ship City of London, 6,980 tons, were yesterday "well and in good spirits" on arrival in Dhaka yesterday after a ship was raked with shells off East Pakistan.

An attack was made at night by two small ships which fired 49 shells and 40mm rockets and tracers. The British ship was not damaged but Pakistan Government officials believe that Bangla guerrilla forces launched the attack to prevent the ship from picking up a cargo of jute from East Pakistan.

Perfect target  
Guerrillas have been attacking Pakistan Government operations at East Pakistan. Several other ships have been under fire or damaged by mines.

City of St Albans, sailed in moonlight, presented a perfect target for the two attacking ships. They were 20 miles off East Pakistan. Firing continued for 10 minutes, but no one on board was hurt.

## GREEK UNION'S WORK PLEA REJECTED

A plea by a Greek trades union for television technicians to be allowed to work on the Greek island of Crete, thus providing work for Greeks as well, was yesterday rejected by the Secretary of the Association of Cinematograph, Television and Allied Technicians.

The association decided recently that none of its members would work in Greece until the industry was restored there. The Lotus Eaters, which proposes to film in Crete, is the first of the association's members to be asked whether or not to go to Greece to proceed, if necessary, with the Association of Technicians.

## FOR GREECE

Our Bonn Staff  
Germany is prepared to its military aid to Greece. Veto agreements despite disagreements about the regime in Athens, it is reported in Bonn yesterday.

West German Finance Minister reported yesterday that he had forwarded secret proposals for Parliamentary Budget cuts.

## DD PROGRESS HEART MAN

Our Staff Correspondent in Cape Town  
Jindsay Rich, 52, who has a heart transplant in operation on Saturday had an operation yesterday. He was later being making satisfactory progress.

Rich is the world's oldest heart patient, and Dr Christiaan Barnard's eighth. The operation was performed by Mr Robert Nixon, 26, a transplant from New York. His wife gave permission for the operation.

## POOR TV PICTURES OF MARS

By Dr ANTHONY MICHAELIS  
Science Correspondent

America's Mariner 9 began sending the first close-up television pictures of Mars yesterday from its near perfect orbit.

The first picture received was almost a complete blank because of the camera angle. The second showed part of the planet's surface, but only in outline. More detail is expected on pictures due to be received later in the day.

7.30 a.m. call  
On Sept. 30 she was jailed for 16 months. On Oct. 2, the sentences were suspended for eight months on health grounds.

At 7.30 yesterday morning, security police arrived at her flat in Canaris Street, Athens.

Lady Fleming said: "I told them I was in bed suffering from heart trouble and had been told by my doctors not to get up until Monday, but they insisted I dressed, and while I did so packed a bag for me."

"I have to leave behind my five cats and three kittens born while I was in prison."

"I did not even know what the police put into my suitcase, and there was such a rush that I did not even put on stockings. When the car started we took the road to the airport, and only then was I told I was going to be expelled."

"I didn't expect that treatment. I was kidnapped."

Strict security was in operation at Athens Airport as a bewildered Lady Fleming was hustled through the alien department—an indication that she had been deprived of her Greek nationality—and driven out to the Boeing, which had been delayed 15 minutes.

Journalists were not permitted near to her as she was allowed to telephone anyone or even go to the proper toilets," she complained.

Dust storm  
Mars is shrouded in a large dust-storm, but in good conditions the narrow-angle television camera can detect features as small as a 100-yard long football field.

Other instruments will measure the temperature and surface atmospheric pressure at exactly the same time as the photographs.

Results from Mariner 6 and 7 (Mariner 8 never left Earth) showed that the Martian atmosphere is only about one-hundredth that of the Earth. This means that the present dust will remain suspended far longer than on Earth. It may be several weeks before it settles.

There is still no news of the two Russian spacecraft, Mars II and III, which were following Mariner on the journey from Earth. Unofficial sources in Moscow said during the weekend that they expected the spacecraft to arrive near Mars towards the end of November.

## FALSE NAME

"They put my passport into my bag just as I was leaving, with an air ticket in the false name of Konstantinos. Then I was told simply that I was expelled."

Lady Fleming, who was born a Greek national in Istanbul, had a British citizenship after her marriage to Sir Alexander Fleming.

Last night she was staying with friends in Park Mansions, Knightsbridge.

"I just don't know what I'm doing yet. I came away so quickly that I didn't even bring a lipstick. Now I must rest and have time to think," she said.

"I hope my cats and the kittens will be well looked after by my daily help."

She believed the regime expelled her because it was embarrassed by her popularity after she was released from jail.

"I received flowers, and people came up to me in the street to shake me by the hand. I got a wonderful reaction from the people in the streets. The Greeks are very strange people, you know."

## U.S. MINERS GET 40 p.c PAY RISE

About 100,000 American miners are to receive pay increases ranging from 39 to 45 per cent after a 44-day strike affecting 25 States.

The agreement reached at the weekend will cost bituminous coal operators about \$300m over the next three years. Under the previous contract the miners' average daily pay was £15.40.

—Reuter.

## STRIKE THREAT TO CAR PLANTS

The car industry in Coventry faces the threat of a shutdown by the middle of next week because of the strike vote by 8,000 toolroom workers.

About 25,000 workers would be made idle within days as machines needing maintenance broke down.

Details—P9

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## IAN SMITH GETS FULL POWER TO SETTLE

By IAN COLVIN in Salisbury

MR IAN SMITH, Rhodesian Prime Minister, will not be at Salisbury Airport this afternoon to meet Sir Alec Douglas-Home, Foreign Secretary when he arrives to seek a settlement.

He is sticking strictly to protocol and sending Mr Jack Howman, his Foreign Minister, with Mr J. G. Gaylard, chief Cabinet secretary and key man in past negotiations.

But the first event in Sir Alec's busy week in Rhodesia will be a meeting this afternoon with Mr Smith to determine the programme for the next five days.

Mr Smith will come to the table with one considerable asset. He is understood to have been given complete powers by his Cabinet to settle with Sir Alec without reference to his Ministers.

"In full conference he will be accompanied by Mr Jack Howman, Foreign Minister, and Mr Desmond Lardner-Burke, Minister of Justice, Law and Order, who were with him at the PEARL talks at Gibraltar in 1968.

Mr Smith has received the same free hand from the Rhodesian Front caucus although he knows very well how far he can go in making concessions on the 1969 republican constitution which at present outstretches White supremacy for at least a century.

But his powers do mean that Mr Smith can say yes and nay at the table without the hesitations and adjournments which wrecked the Tiger talks with Mr Wilson in 1966.

Not forever  
But the powers will not last forever. It is not easy to predict what disposition of his stature and consequently of his ability to compromise might ensue in 1972 if British-Foreign Office strategists see some profit in postponing a settlement into next year.

Indeed, some observers see in such a stratagem only the prospect of no settlement at all. But as far as can be judged today there is no such thought on either side.

The British Cabinet was Continued on Back P., Col. 3

## FIRE BOMB RIOTS IN TOKYO

By A. E. CULLISON  
in Tokyo

TWO policemen were badly burned by petrol bombs, at least 40 other people were injured, and over 300 students arrested in Tokyo yesterday in rioting over the Okinawa Treaty with America.

About 80,000 demonstrators took part in protests in several cities and towns against the treaty, which allows American bases to remain on Okinawa after its return to Japanese control next year. But the only violence came from about 3,000 Chukaku extremists, armed with dynamite, petrol bombs, knives, and steel bars.

Twelve thousand police, firing tear gas, kept all but about 3,000 demonstrators into the Shibuya area of central Tokyo. They threw petrol bombs into a passenger train, badly burning one woman and injuring six others.

One policeman was surrounded by rioters and knocked down. Several petrol bombs were then thrown at him. He is now in hospital critically ill.

The clashes, which started in the afternoon, continued several hours after darkness. Eight small police stations were set on fire with petrol bombs, and two police vans destroyed.

## LABOUR'S CHOICE AT DOVER

Dover Labour party have selected Mr Len Bishop, 33, an accountant, as prospective Parliamentary candidate. Mr Bishop, leader of the Labour group on Ramsgate town council, has successfully fought Parliamentary elections in the Thanet constituency in 1966 and 1970.

He replaces Mr David Ennals, Labour MP for Dover, from 1964 to 1970, who was Minister for Social Security in the last Labour government. Mr Ennals withdrew some weeks ago and is now seeking a new constituency. The Conservative majority at the 1970 General Election was 1,640.

## LATE NEWS

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## MUNNINGS FOR NATION

The foresight of the widow of Sir Alfred Munnings has saved more than 1,000 paintings, drawings, posters and prints by her husband for the nation.

The collection, housed in Sir Alfred's home at Dedham, Essex, is worth well into six figures. Estate duty, which might have broken it up, will not be payable because Lady Munnings created charitable trusts.

Details—P3

## WORLD CUP GOLF

(See page 29)  
 United States won at Palm Beach with 555 total (Nicklaus 211, Trevino 281, South Africa second on 567.)

## THREE IN DARTMOOR ESCAPE

Daily Telegraph Reporter

THREE men escaped over the wall of Dartmoor Prison last night. It was the first escape from the jail in over two years.

Police and prison officers set up a ring of road blocks around the prison. Dogs were brought in to help with the search.

The three men are Stanley Christopher Thompson, 26, serving 10 years for robbery, Walter Henry McKenzie, 29, serving nine years for wounding with intent, and James Stevens, 26, serving six years for storebreaking and larceny.

It was the largest multiple escape from the prison since Boding Day, 1968, when five men got over the wall shortly after the disappearance of Frank Mitchell, the "Mad Axeman."

In uniform  
The three men are believed to have scaled the northern side of the prison wall near the French cemetery. They were wearing prison grey uniforms.

Temperatures on the Moor fell to near freezing point as the search got under way.

Police said the three men were all dangerous and that if seen they should not be approached by members of the public.

## STRIKE LIKELY BY 250,000 IN W. GERMANY

By Our Bonn Staff

Altogether, 250,000 West German metal workers are certain to go on strike on Thursday in Northern Württemberg and Northern Baden, paralysing some of the country's most important industrial companies, such as Daimler-Benz, makers of Mercedes cars.

A formal strike motion is expected to be accepted by the executive of the metal union (IG Metall) today since 69-58 per cent of workers voted for a Labour dispute last Friday. Wednesday is a religious holiday in Germany, so the strike is likely to start on Thursday after a two-day working week.

The employers have offered a rise of 4.5 per cent and the union has demanded 9 to 11 per cent. Herr Schiller, West German Economics and Finance Minister, yesterday voiced the hope that the strike could be avoided.

## RAID ON FARM IN FORGED FIVERS HUNT

By Our Crime Staff  
 Police, including detectives from Scotland Yard's counterfeit currency squad, raided a farm in Long Bennington, Lincolnshire, yesterday, and took possession of equipment used to forge £5 notes.

The police, who had been watching the farm for several days, also took away 500 notes with a face value of £2,500.

Later three men were helping with inquiries at Grantham police station, Lincolnshire.

## LABOUR'S CHOICE AT DOVER

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## 130 FIREMEN FIGHT FIRE

More than 130 firemen fought fire in Sharncliffe furniture warehouse last night. Fire threatened nearby petrol station with 7,000 gallons of fuel in underground tanks.

## TV AND RADIO PROGRAMMES and Entertainment Guide —Inside Back Page

## Row threatened over Ulster report

By ROWLAND SUMMERSCALES, Political Staff

THE Compton Committee's investigation into complaints of brutal treatment of Northern Ireland detainees will lead to a major Parliamentary conflict.

The situation is considered so important that the Prime Minister is considering whether he himself should make the statement which will be expected in Parliament after the report is published tomorrow.

Although the report rejects allegations of widespread brutality and electrical shock treatment, some cases of ill treatment are believed to have been authenticated.

The report follows a two-month investigation into widespread allegations of brutality against security forces. There is certain to be a demand for review of the interrogation methods.

Russian method  
Among the allegations made by detainees were that they were subjected to "disorientation techniques" at Holywood Barracks. The method is said to be of Russian origin.

The detainees said they were constantly subjected to high-pitched throbbing noises which, in the end, affected their minds.

They also complained that their heads were kept under hoods for days on end and that they were beaten and made to stand with their hands against a wall for hours.

As a result of the interrogations, the security services obtained a great deal of intelligence. There have been recent important successes in running down senior IRA officers and suspected gunmen.

Separate inquiry  
Senior members of the Cabinet, including Mr Heath, Lord Carrington, Defence Secretary, Mr Maudling, Home Secretary, and Mr Whitelaw, Leader of the Commons, have examined the report.

It has also been closely scrutinised to make sure that Continued on Back P., Col. 5

## ULSTER MAN TARRED

By A. J. McILROY

A YOUTH was tarred and feathered and soldiers of the Royal Greenjackets fought running street battles with nail-bomb-throwing mobs in Londonderry yesterday.

The violence came as the city's Roman Catholic Bishop, Mgr. Neil Farran, in a message read in churches, made a plea for peace and condemned violence. (Details—P8.)

In street fighting near the bishop's house, youths stoned troops and set fire to two vans. Soldiers repelled with CS gas and rubber bullets.

A nail bomb exploded beneath an Army personnel carrier. A soldier's ear drum was perforated by the blast.

The IRA's Provisional wing claimed responsibility for the tarring and feathering early yesterday of a 20-year-old youth it accused of looting. Industrial cleaning fluid had to be used to clean thick tar off him.

A 16-year-old youth was said to have had his hair shorn.

## BIRTHDAY AFLOAT FOR PRINCE

The Prince of Wales celebrated his 23rd birthday yesterday in the Mediterranean aboard the missile destroyer Norfolk, 5,440 tons, in which he is doing a tour of duty. The ship was at sea engaged in Fleet exercises.

The Defence Ministry said it was a routine day for the Prince. "He is being treated exactly like any other naval officer and nothing special has been laid on."

Picture—P12

## I RA leader held

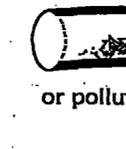
In Belfast at the weekend, security forces detained an IRA leader in the Lower Falls area. He is understood to be on Ulster's list of "most wanted men."

The man was found under a bed after a chase by a Royal Greenjackets' street patrol.

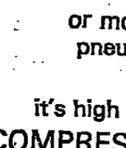
In the city's Turf Lodge area yesterday, a mob of 400 people confronted soldiers investigating the activities of two men seen digging in a field. Troops fired rubber bullets, which dispersed the crowd, but then the two men had vanished.



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# GET JABS NOW WARNING AS FLU STARTS EARLY

DAILY TELEGRAPH REPORTER

WITH influenza outbreaks occurring in Europe several weeks earlier than expected, people at special risk were warned yesterday to arrange for vaccination as quickly as possible. Manufacturers say there are more than a million doses ready for immediate use.

Outbreaks of the Hong Kong A 2 variety of influenza have been reported in eastern Europe and Spain. Two years ago eight million Britons suffered from it and about 8,000 died.

Special risks include sufferers from bronchitis, asthma, diabetes and heart conditions besides pregnant women who are liable to produce malformed children if they catch flu during pregnancy.

Vaccines, available on prescription, are claimed to be effective in only about 60 per cent of cases. A campaign to encourage special risks to take early precautions has met with more response than in the past.

No booster  
Vaccination is administered in one dose and no booster dose is necessary, although maximum protection does not develop for 14 days. This protection lasts six months so that people at risk need a new dose each year.

The dosage remains the same for each treatment although it is believed that resistance to the disease is built up by repeated vaccination.  
A spokesman for BDH Pharmaceuticals, producers of the vaccine, said: "Our whole storage space is full of vaccine. If necessary we could deliver 750,000 doses tomorrow and refill the storage space, but there is a tendency for everyone to think just a little too late."

"Now is the time for special risks to be vaccinated. There are reminders in doctors' waiting rooms and a lot of people have already been treated."  
Research is going on into the production of more effective vaccines, but a 100 per cent effective vaccine is still thought to be a long way away.

One difficulty is to know the precise strain of flu that the vaccine has to counteract sufficiently early to produce enough before the outbreak.  
"There is nothing much one can do once it arrives," a medical researcher said, "nor can anyone predict what the strain will be with certainty."

This is part of the reason why only a small proportion of people bother to get vaccinated.

## JAIL 'WILL NOT STOP CAMPAIGN'

By GODFREY FRANCIS  
THE Welsh Language Society campaign will continue despite prison sentences imposed on members at Flintshire Assizes last week, leading members say.

Indeed, the trial might well result in a greater involvement by middle-aged intellectuals who want to take the pressure off the youngsters and prevent more of them going to jail for their beliefs.

There is a growing feeling among older people that while they have grumbled or written letters about the plight of the language it is the young people who have acted, sometimes forfeiting lucrative careers and comfortable social lives in the process.

Among those who have felt the need to declare their stand are the Archbishop of Wales and 15 others who signed a letter about the "growing dissatisfaction with the inferior status accorded to the Welsh language in the administration of law in Wales."

Letter to judge  
About 28 other prominent figures wrote a letter to an Assize Court judge in Swansea protesting that a trial of society members accused of conspiring to damage road signs should be conducted in Welsh not English.



The lady of Spain who is no senorita but a very English miss. "It's a secret," said former Clacton carnival queen Olive Moody as she looked at her poster in Madrid. "I dread to think what the Spaniards will say if they find out."

## METRIC WEIGHTS 'CHEAPER'

METRICATION should help to keep prices down, according to Mr Gordon Bowen, director of the Metrication Board, which is master-minding Britain's gradual change to metric weights and measures.

He said yesterday that if shops and firms used the change-over as an excuse to force prices up they would be hoodwinking the public.

"If metrication is well managed it will lead to increased efficiency, which should result in prices being lower than they otherwise would have been."

No kitchen confusion  
It was "absurd" to suggest that the housewife would find the new weight packs confusing. "She can still measure out half a pound of flour or three ounces of sugar and continue using her scales and recipe books."

The metrication programme was going very well. Britain should be fully metric by 1975.

The next stage depended on when the Government placed before Parliament legislative proposals covering a whole new range of goods. They would be contained in a White Paper.

Imperial measurement "might be interesting, and touristy, but it is not the wisest way for a great industrial nation to conduct its business."

## Butler leading fight to keep university in Essex

DAILY TELEGRAPH REPORTER

LORD BUTLER is to lead a fight in the Lords to prevent the University of Essex becoming part of Suffolk under the proposed reorganisation of local government.

Lord Butler, who is chancellor of the university and Master of Trinity College, Cambridge, said yesterday that to put the Colchester area into Suffolk was a "ridiculous" proposal. "It is quite ludicrous now to say we must not be in Essex because the whole system has been built around Essex," he added.

Under the proposals, South-east county borough is to be incorporated in the administrative county of Essex while north-east Essex, including Colchester and Wivenhoe, is to be transferred to Suffolk.

Lord Butler said that if the move were made, Essex County Council might take the view that as the university was in Suffolk, they could no longer support it financially.

Essex County Council have been contributing £100,000 annually to the university but have been considering reducing this, possibly by half. Some members take the view

that if the county is to lose the university, the council would not be justified in making any contribution.

Essex are opposing the boundary change and have written to Lord Butler seeking his support. It was a great pity and he was "very sorry" about it.

Council's backing  
Dr A. E. Sloman, vice-chancellor of the university said that it had been established on the initiative of Essex County Council. The council had argued the case for the university, bought the land and been very generous all along.

The university would regret any move to break the link with Essex, which had put forward the proposal for a university in 1960.

The boundary changes would also result in the disappearance of the Royal Grammar School and the Girls' County High School, Colchester.

Colchester Borough Council has asked the county council to retain these as grammar schools

Editorial Comment—P14

## EX-PRISONER APPLIED 350 TIMES FOR JOB

It needed over 350 approaches by the Apex Charitable Trust, a Home Office backed employment agency, to find a job for one former prisoner, Mr Freddie Pentney, Director of the Trust, claims in the annual report published today. Many more required over 100 approaches made for them before they obtained work.

Each year about 40,000 men leave prison without having a job arranged for them prior to release. Mr Pentney suggests that one way of remedying this problem would be for an employment officer with social work training to be seconded to each Prison Welfare department.

The annual report reveals that the Trust is now concentrating on former prisoners who have particular difficulty finding positions on release, white collar workers and sexual offenders. During the year 254 former prisoners in these categories were referred to the Trust.

## RACE BOARD MAY BE SUED

Action against individual members of the Race Relations Board is being considered by a company which last week was cleared at Westminster County Court of racial discrimination concerning filling a vacancy for an accountant.

Mr Laurie Stewart, director of Harris (Mail Order) Ltd., of Finchley, said yesterday he also intended to appeal against the court's decision that he and the board should pay their own costs. "I do not think we should be asked to pay them and I do not think the case should have been brought," he added.

## MPs GET LETTER ON OBSCENITY

Copies of the proclamations against obscenity and "permissiveness" which were read to 55,000 people at the Nationwide Festival of Light in Trafalgar Square on Sept. 25, will be received today by members of both Houses of Parliament.

This, it is hoped, will encourage all members to press for the redefinition of "pornography" and "obscenity" and control of the commercial production of obscenity through legislation. Private Members' Bills or questions.

## GIRL FROM COSTA CLACTON

By Our Madrid Correspondent  
SPAIN'S campaign to lure more tourists in 1972 than ever before centres on one girl—a blonde from Clacton, Essex.

Miss Olive Moody, 25, who wears Spanish national dress on a poster to be distributed around the world, said yesterday: "Nobody in Spain is supposed to know that I am British."

The Ministry has asked me to keep it a secret at all costs. Fortunately all the newspapers so far have simply referred to me as the senorita who promotes Spain. "I dread to think what the Spaniards will say if they find out."

Ban fear  
Miss Moody, whose father is a former chairman of Clacton Urban District Council, added: "I don't know what the hoteliers and boarding house owners in Clacton will think of a local girl helping to promote a rival country. They will probably ban me from the town."

In the poster Miss Moody, who is married to the owner of an Ibiza hotel, is wearing a typical black dress of Ibiza with a green ribbon in her hair. Come To Sunny Spain" is the message.

She said: "One of the senior officials at the Ministry of Tourism saw the picture and liked it. He didn't know I was English then. When he found out he was a bit shocked."

## 'English at heart'

In Clacton, Miss Moody's father, Mr D. H. R. Moody, said: "Her mother and I are delighted that Olive should have been chosen. Although she now lives in Spain, she is very much an English girl at heart."

## Delinquency Institute

PROBATION 'LOOKS LIKE A HOAX'

Much of the supervision of delinquents on probation was so ineffective that they might well regard it as a gigantic hoax. Mr Nige Brian-Paisley, Beaufort, said at Peables yesterday at a conference of the Institute for the Study and Treatment of Delinquency.

In order to respond to supervision, offenders had to feel worthwhile.

"Opportunities for practical schemes must be evolved whereby social workers and offenders can work alongside each other, break down the 'them and us' image, with the result that people talk because they want to."

## Call for court duty solicitor to aid defendants

By TERENCE SHAW Legal Correspondent

APPOINTMENT of a "duty solicitor" in magistrates' courts to advise defendants on how to plead, to apply for bail, or to make a speech in mitigation of sentence, is urged today by Justice, the all-party lawyers' organisation.

After an inquiry into the position of unrepresented defendants in magistrates' courts it concludes in a report that the legal-aid system is failing.

Many defendants were being sent to prison without being represented in court, some were pleading guilty because they had no proper legal advice and others were being remanded in custody unnecessarily.

Urging adoption of the duty solicitor system already used in Scotland and Ontario, Justice says it would mean defendants had some form of legal representation at their first court appearance without exorbitant demands on the manpower of the profession.

The report has been drawn up by a committee including a solicitor and a lay magistrate, practising barristers and solicitors and academic lawyers.

4 p.c. represented  
The report says that defendants were legally represented in only about 4 per cent of the 1,700,000 cases tried in magistrates' courts in 1969. Yet magistrates tried many serious cases and sent more people to prison than the higher courts.

In 1969 they passed 17,931 jail sentences compared with 11,931 at assizes and quarter sessions. Exact figures were not available, but a majority of those jailed by magistrates were unrepresented.

The discrepancies in the refusal rate of legal aid between various courts is stressed. In 1969 this ranged from 83 per cent at Marlborough Street to 52 per cent at Bow Street and from 90 per cent at Roodle to one per cent at Carlisle.

Of 565 women interviewed in Holloway prison 81 per cent of those sentenced to prison or Borstal training and 79 per cent of those remanded in custody as not later imprisoned were unrepresented at their trial.

Many uneducated and inarticulate defendants failed to understand what was happening to them in court. And representation at a first or second appearance made a difference to the outcome of requests for bail.

25 more information was then obtained and presented to the court.

The committee stresses it is not criticising the "thousands" of magistrates both lay and stipendiary who in our judgment render invaluable service to the community in the labours they perform so conscientiously.

"Our aim is in no way to weaken the respect for their efforts, but rather to assist in the search for improved methods with a view to enabling them to do their job even more successfully."

Under the duty solicitor scheme in Scotland solicitors drawn from a roster are on duty at the court every day for a week. They see all prisoners in custody before they appear in court.

Armed with details of the charges and the prisoner's record, they help him to decide on his plea if necessary, obtain information needed to apply for legal aid, or for bail, or appear for him and make a speech in mitigation if he pleads guilty.

Solicitors' fees for duty at the courts are paid from public funds. At Glasgow Sheriff court a duty solicitor can earn a maximum of £17 a day, or £85 a week, on the basis of one morning or afternoon session a day.

The Unrepresented Defendant in Magistrates' Courts. C.C.4. 21.1

## STAFFING PROBLEM

Huge organisation

Mr David Napley, chairman of the Law Society's criminal law committee, said last night there was no doubt about the existence of the problems highlighted by Justice.

But with the existing pressure of work on solicitors it would be difficult recruiting those needed to run a duty solicitor scheme. "The organisation it would require would also be enormous. It is an idea one must consider, but I don't think it is very practicable."

The Government's forthcoming introduction of the "£25 scheme" for improving facilities for obtaining legal advice from a solicitor would go a long way towards solving the problem if coupled with improved methods of granting legal aid.

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Christian Aid.

# WIDOW SAVES 1,000 MUNNINGS FOR NATION

By JOHN ARMSTRONG Estates Correspondent

THE collection of more than 1,000 paintings, drawings, posters and prints by Sir Alfred Munnings at his home in Dedham, Essex, had been saved for the nation by the foresight of a widow, who died a fortnight ago aged 86.

It is worth well into six figures. Estate duty, which might have broken it up, will not be payable because Lady Munnings created charitable trusts during the last few years of her life.

She has also left the residue of her personal estate, under a will dated Oct. 31, 1961, as a supplementary endowment for the trusts. This amounts to about £60,000. She was a shrewd investor in stocks and shares.

After her husband's death in 1959 she was adamant that his home, Castle House, part Victorian, part Tudor, his studio in 40 acres and the life efforts of his brush should be preserved as a memorial.

Her will reiterates this. Sir Alfred, who was president of the Royal Academy, 1944-49, bought Castle House for £1,800 in 1920 and completed most of the major works there.

**£125,000 trust**

The first move to preserve the buildings in their original surroundings was made by Lady Munnings in January, 1962. She set up the Violet Munnings Trust for investments then worth £100,000.

Her income was to accumulate until such time, within five years of her death, that the use of its contents and collection should be established as a charitable foundation for the benefit of the public. Today the endowment fund is worth considerably more and the accumulated surplus stands at between £15,000 and £20,000.

In July, 1966, after years of anxiety as to what would happen to Castle House and the collection when she died, she sold the property, with more investments, into the Castle House Trust. It then had a book value of between £80,000 and £100,000.

Today, judging by the recent sale at Christie's of two Munnings works for 30,000 gns, the trust must have a greatly enhanced value. One estimate

of its present worth is more than £500,000.

In 1969 Lady Munnings considered giving the property to the National Trust, but it was not accepted. She opened Castle House and the collection to the public from 1961, two days a week during the summer. This year there were 1,200 visitors.

The man who guides the Munnings Memorial Trusts is Lady Munnings' friend for 20 years, Mr Stanley Booth, research and technical director of a plastics and chemical company. He lives at the 15th-century Master Weaver's House, Dedham.

The other trustees are Mr Harold Cross, Colchester company director, and Mr David Hart, managing director of another Colchester firm.

Mr Booth said to me yesterday: "Violet Munnings was always against a dead museum. Like her husband she hated any art that was not traditional. In time we hope to make Castle House into an art centre. We can afford with our income to get artists to give tuition and there is also enough money to build a hostel."

**Counsel's opinion**

"The trust deed might be a little restrictive about our future intentions, but we have taken counsel's opinion as to what freedom we have as trustees. We would never consider selling any of the works. Lady Munnings steadfastly refused to sell any of her husband's works at auction. We would, however, consider loans to outside exhibitions."

By setting up the charity Lady Munnings defeats death duty as a donor, has to live only one year after making the gift for it to become exempt. The trusts were registered as a charity and accepted by the Inland Revenue during her lifetime.



Munnings horses "stabled" for posterity in the artist's former studio in the heart of Constable country at Dedham, Essex. With them was Mr Stanley Booth, a trustee.

## Methodist chapel row over atheist

By VICTOR TREDGER

TRUSTEES of Wesley's Chapel, Islington, the mother church of Methodism, meet tonight to decide whether it is illegal for an atheist, Mr Ray Billington, to speak on their premises.

This is a test case and their ruling could influence other Methodist churches. A row developed after their minister, Dr Colin Morris, 42, ex-president of the United Church of Zambia, invited Mr Billington to speak next Sunday.

Mr Billington, 41, was expelled from the Ministry in June after writing "The Christian Outsider," in which he said he no longer believed in God or Jesus Christ. Many Methodists are outraged that a "heretic" should speak at this chapel.

Mr David Foot Nash, a Plymouth solicitor and an ex-vicar, president of the Methodist Conference, Methodism's ruling body, argues that under the Methodist Church Union Act 1929 it is illegal for anyone who opposes doctrine to speak on their premises.

**Loss of faith**

Mr Billington, now a lecturer in Bristol, intends to discuss education and environment and answer questions on why he lost his faith.

He will address a discussion circle in the church hall. The circle's aim is to "test the Christian interpretation of life against its rivals in honest encounter."

The seven trustees, five men and two women, will consider whether there are other grounds for withdrawing the invitation. Nearly 20 lay preachers from the North of England have lodged an official complaint.

When Dr Morris invited Black Power leaders, hippies and Marxists to speak at his church there was no reaction. And when Mr Billington spoke at Wesley Chapel last month there were no protests.

A senior layman said yesterday: "Dr Morris can't understand all the fuss. He thinks there is nothing to gain by trying to muzzle the Billingtons of this world. The Church must take on all comers. Wesley packed his chapel with unbelievers."

## EXTRA ALARMS AT JUDGES' LODGINGS

An alarm system and extra lighting are to be installed in the Judges' Lodgings in Birmingham, following the revelations by Judge Michael Argyle, Q.C. of threats and harassment he and his family suffered during the O2 trial.

Alderman John Gopsill, chairman of Birmingham Watch Committee, said yesterday: "These are precautionary measures. There have been no threats of violence but there are rumours of vandalism and we don't want any trouble."

Judge Argyle was Recorder at Birmingham before being appointed to the Old Bailey in July last year.

## EUNICE GAYSON SUED FOR £7,542

Eunice Gayson, the actress, is being sued by a bank for £7,542 over a money loan she is said to have guaranteed to a theatrical company, Van Gay Productions.

In a High Court writ, Barclays Bank claim they lent the money to the company and Miss Gayson acted as a surety. She is sued as Eunice Vance, otherwise Gayson, of the Duck Wing, Osbrooks, Capel, Surrey.

## Author judge sues Monsarrat

NICHOLAS MONSARRAT, best-selling author of "The Cruel Sea," is being sued for libel damages by a retired County Court judge, Mr Henry Leon, the author Henry Cecil—whose comedies have been made into films, television and stage plays.

Mr Leon, 69, a judge for 18 years until 1967, has issued a writ complaining of a 70-word footnote in the second part of

Mr Monsarrat's autobiography "Life is a Four-letter Word," published last year.

The footnote refers to a day in 1961 when Mr Leon was sitting as a Divorce Commissioner at the Law Courts and granted a decree nisi to Mr Monsarrat's second wife, who now lives in Canada with two sons.

Among other complaints, Mr Leon alleges that the words mean it was grossly improper of him to try the divorce suit, that he was personally acquaint-

ed with one or both of the parties and was on terms of social intimacy with the petitioner.

Mr Leon, of 6 Gray's Inn Square, London, seeks a High Court order for all steps reasonably possible to withdraw the book from sale and prevent further distribution.

A spokesman for Cassell's, the publishers said yesterday: "We have been awaiting a legal ruling on the matter for some time, and took steps to withdraw the book from sale."

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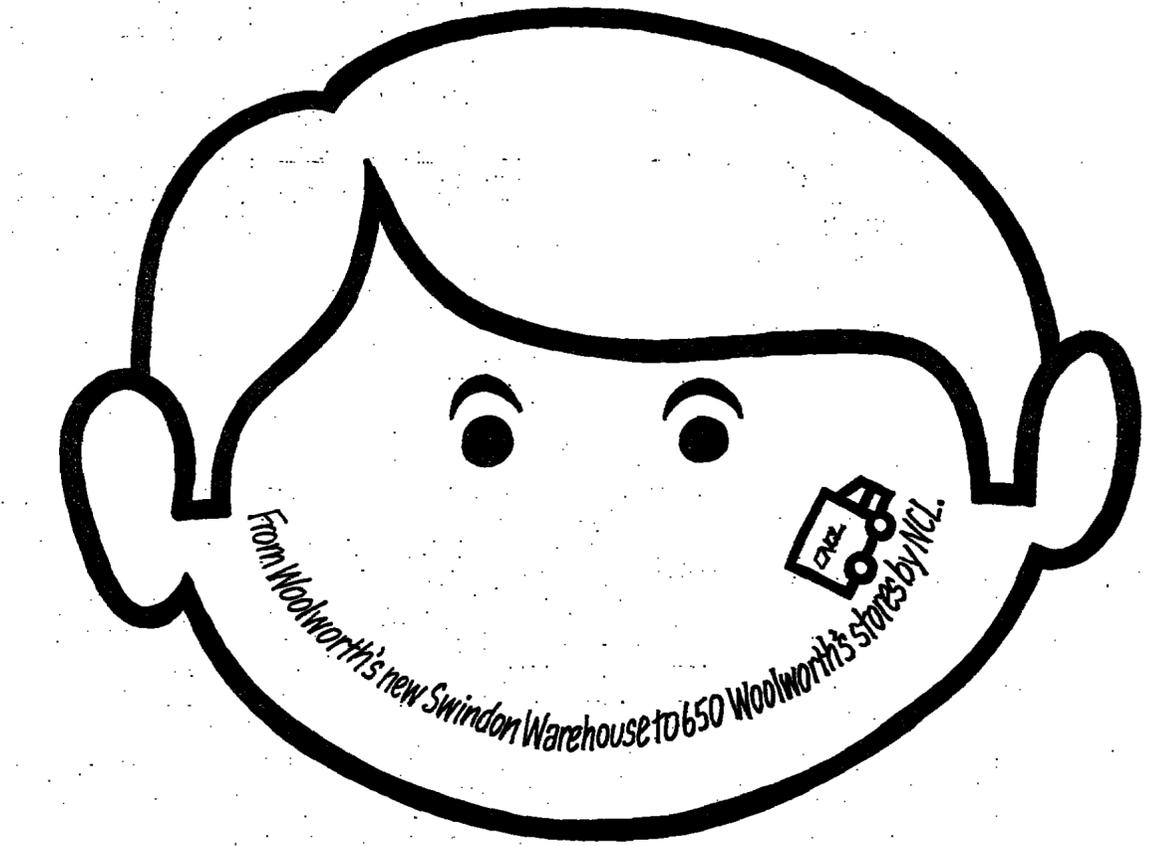
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# AMERICA TAKEN FOR GRANTED TOO LONG, SAYS ROGERS

By STEPHEN BARBER in Washington

MR ROGERS, American Secretary of State, said yesterday that "the United States has been taken for granted too long" and served notice that the Nixon Government "is going to try to change that attitude."

In what sounded like a new Declaration of Independence, he outlined officially in an interview with U.S. News and World Report, a key policy change that has been evolving in recent months.

## U.S. EXPECTS WAGE AND PRICE RISES

By Our Washington Staff

AMERICA'S first peacetime wage/price freeze ended yesterday and the nation braced itself for a surge of immediate increases.

As "phase two" of President Nixon's battle against inflation opened, Mr Herbert Stein, a member of his Economic Council and one of the chief architects of the programme, declared it had "a fighting chance" of succeeding.

The target figures set last week by the Presidential Cost-of-Living Council were for 5.5 per cent per annum new pay increases and 2.5 per cent on prices.

It was emphasised, however, that the targets were neither an official guide line nor a standard, but represented the average the Price Commission said it hoped to adhere to by the end of 1972.

### Workers confused

There was considerable confusion among workers and businessmen as to how their system would work. The Ford Motor Co. led off an expected flood of new car price increases.

A major threat on the wages front came on Saturday night when the United Mine Workers reached agreement with employers to end a 44-day strike that would boost skilled miners' pay from around \$15 a day to \$22.

Details of the settlement were not immediately divulged but the new three-year contract is reported to provide for doubling the royalties charged on coal to provide an extra £160 million to the mine workers' pension fund.

The strike had affected 100,000 miners in 20 States who were expected to return to work today after ratifying the new agreement.

The coal strike settlement exceeded Mr Nixon's phase two target level for wage increases by a very substantial margin.

### Pay problems

The Pay Board is to take up the problems of merit wage increases and teachers' back pay this week and also rule on retroactive rises which were suspended during the 90-day freeze.

The Cost-of-Living Council on Friday agreed to pay increases for America's 2,800,000 Servicemen that will cost taxpayers \$1,000 million extra this year, doubling the basic pay of a raw recruit from £13 to £26 a week from today.

Most economists and political analysts are agreed that it will require some small miracles of diplomacy and ingenuity if the president's strategy is not to be ruined by the withdrawal of the co-operation of organised labour.

# U.S. split over envoy's policy in Greece

By Our Washington Staff

SHARP disagreements between the American Ambassador in Athens, members of his Embassy, and the State Department over policy in Greece were described yesterday to a Congressional sub-committee on Europe.

According to the report, the Embassy officials' morale is "very low" because they are having to "tailor their official reporting" to fit the Ambassador's pre-conceptions of what he hoped would be a trend towards constitutional Government.

The Ambassador, Mr Henry Tasca, 58, is a career diplomat. He was Ambassador to Morocco before being posted to Greece in 1970.

The report was prepared by Mr Clifford Hackett, a staff consultant engaged by the sub-committee, after a month's visit to Greece in August. A copy of it was leaked yesterday by an exiled Greek journalist, Mr Elias

Demetropoulos, who declined to say where he got it. But Mr Hackett confirmed that it was genuine.

The report said: "It is no exaggeration to state that there is general dismay in both the Embassy and in the State Department in response to both this trend, which has now proved illusory, and to the political reporting from the Embassy which served to reinforce what is now recognised as a false perception."

It was clear that the American Central Intelligence Agency and Military Aid Mission in Greece continued to share a sharply different view from that of the political section "on the political realities."

The report went on: "This divided Embassy is presided over by an Ambassador now disabused of his earlier optimism concerning the régime's democratic intentions, but sharing the political section's pessimism about any prospect of changing the sturdy Greek dictatorship even if Washington were to direct such a change."



## Around America

### PHONE FIRM BLAMED FOR ARMED RAID

THE Southern New England Telephone Co. is being sued for \$500,000 (£208,000) because an operator is alleged to have given the ex-directory telephone number of a banker to a gunman.

The gunman, Richard Wilson, 25, then terrorised the banker and his family in a bungled robbery attempt. Wilson later committed suicide in a prison hospital.

The banker, Mr Paul Montinieri, vice-president of the South End Bank and Trust Co., of Wethersfield, Connecticut, has accused the telephone company, in a court suit, of being responsible for his family's three-hour ordeal.

Wilson went to the banker's home, planning to hold his wife and two children hostage while Mr Montinieri drew money from his bank. But the children escaped and ran to neighbours, who called the police. Wilson was wounded and captured when the police arrived. Mr Montinieri and his wife escaped unharmed.

The Secretary of State admitted that damage had been done to America's foreign policy by recent Congressional attacks on Mr Nixon's foreign aid programme.

But he felt these had come about because of a feeling that the rest of the world had "gradually, some improvement in trade."

He pointed out, however, that a key South-East Asian nation—Cambodia—could not survive without American help.

"We've agreed to help, and with the full support of Congress," he said, "but we're sorry, fellows, but all bets are off then the whole position of this nation in foreign policy is seriously affected."

"Without it, Cambodia probably could not continue its fight for independence. Our Vietnamisation programme would be so seriously damaged that it would be doubtful if it could be continued as it is. I think Laos would not survive for long."

Foreign aid "won't go on for ever" and had already stopped "in many instances because it is no longer necessary."

### NUCLEAR PLANT FIRE

"Months to repair damage" DAMAGE amounting to millions of dollars was caused in a fire suspected of being started deliberately, at a new Consolidated Edison nuclear power plant at Indian Point, 40 miles from New York, 10 days ago. Originally, spokesmen said the fire had occurred in a tool shed and did not specify the damage.

Now they have conceded that it was "not a small fire by any means" and that it may take several months to repair the damage. They have given assurances that there was no danger of radioactive releases.

### 15,000ft jump to death

ARLENE E. SCHEMBER, of Jamaica, New York, a veteran woman parachutist who had made nearly 500 jumps, plunged 15,000ft to her death during a parachute jumping contest at Pepperell, Massachusetts. Officials said she was accidentally knocked unconscious as she jumped and failed to open her parachute.

### ATHENS-TIRANA RELATIONS RESUMED

By Our Athens Correspondent Diplomatic relations between Greece and Albania, severed 33 years ago, will be formally restored tomorrow. Mr Lek Seiti, first post-war Albanian Ambassador in Athens, will present his credentials to Gen. Zoiaklis, the Regent of Greece. He arrived in Athens from Tirana on Saturday.

Last month Mr D. Karaylis, the Greek envoy in Tirana, was received "with particular courtesy by the Albanian authorities," a Greek official stated.

Mr Xanthopoulos-Palamas, the Greek Foreign Under-Secretary, stated that in the near future agreements might be concluded between the two countries on an extension of their trade pact, the establishment of road and telecommunications, the signature of consular accord and an agreement on tourism.

Chiao Kuan-hua (left), Communist China's chief delegate to the United Nations, and Mr Huang Hua, Peking's permanent representative, presenting their credentials yesterday to U Thant when they visited the Secretary-General in a New York hospital where he is recovering from a peptic ulcer.

## Jews exodus soars as Russia relaxes grip

By OUR JERUSALEM CORRESPONDENT

TEN thousand Soviet Jews are expected to have emigrated to Israel by the end of the year, which is more than three times the average of 3,000 recorded in recent years.

The sudden relaxation by the Soviet authorities is confirmed by recent arrivals in Israel, who say that thousands of unanswered requests for emigration shelved for years are now being granted.

Israeli sources could provide no explanation for the reversal of Soviet policy. But one suggestion is that it is a ruse to tempt Israel into withdrawing troops from the Suez Canal.

### Western protests

Government officials are adamant that if this is Russia's game, it would not succeed.

Israel Conference for Soviet Jewry leaders believe that anti-Soviet demonstrations in the west, during the recent visits of Mr Brezhnev, the Communist party leader and Mr Kosygin, the Prime Minister, to France and Canada were an important factor in the Russian change of mind.

The Conference of Soviet Jewry, both in Israel and America, has decided to increase its activities and demand the release of Jewish prisoners held in Russian jails for trying to emigrate to Israel.

### JEWIS JAILED IN CAIRO TRIAL NOW IN ISRAEL

By Our Jerusalem Correspondent The Jewish defendants in the Cairo spy trial which resulted in the notorious Levan affair in the 1950s are now in Israel after having served their sentences in Egypt. Publication of this fact was permitted for the first time yesterday.

Their presence became known when Mrs Meir, the Prime Minister, said she had accepted an invitation to give away as a bride Miss Victorine Marcelle Ninio, one of the defendants sentenced to 15 years imprisonment for operating an Israeli spy ring.

Two of the ring's leaders were hanged in Cairo, four escaped and the remaining six have now arrived in Israel. The consequences of the discovery of the network raised a political storm in Israel at the time. Mr Lavon, the Minister of Defence, was named by some as having ordered the network to start operations. The affair ended Mr Lavon's political career.

### EGYPT APPEALS FOR ARAB UNITY

By Our Cairo Correspondent The Arab foreign ministers yesterday set up a five-nation committee to suggest means of settling differences among Arab countries in readiness for the debate on the Middle East in the United Nations General Assembly at the end of this month. The committee is made up of the foreign ministers of Egypt, Syria, Kuwait, Lebanon and Tunisia.

Mr Riad, Egypt's Deputy Prime Minister and Foreign Minister, called for "a new page" to be written in Arab world history with differences cast aside.

## PAY PLEA TO MINERS BY CASTRO

By FRANK TAYLOR in Santiago, Chile

DR CASTRO, the Cuban Prime Minister, yesterday drove up into the Andes mountains to try to convince Chile's copper miners of their responsibilities in the country's march towards Socialism.

The workers last week rejected an appeal by Dr Allende, the Chile President, to drop their demand for a 50 per cent wage increase.

The copper mines, which provide the lifeblood for the Chilean economy, were nationalised earlier this year as part of President Allende's reform programme.

The centre of dissidence is the world's largest open pit mine at Chuquibambilla, where 4,000 of the country's highest-paid workers are employed.

Dr Castro was expected to give them much the same message as he delivered to the nitrate workers at Pedro de Valdivia on Saturday—that there was a need for "revolutionary conscience" and that they should not think the mines belonged first to the workers and secondly to the State. The interests of both were identical.

This is what President Allende has been telling the country since he took office just over a year ago.

Dr Castro was given a big welcome when he arrived at Chuquibambilla from the scorching heat of the coastal plains. Mineworkers' families lined the twisting mountain road and the motorcade fell three hours behind schedule as the Cuban leader stopped at villages to talk with crowds.

### HOPES SLIM OF QUICK RESULT IN SALT TALKS

By Our Staff Correspondent in Vienna

Chances that the sixth round of American-Soviet Strategic Arms Limitation Talks, due to start in Vienna today, will lead to an agreement on defensive missiles by the end of this year were considered slim yesterday. This became apparent from the cautious arrival statements of the two chief delegates, Mr Gerard C. Smith, American Ambassador and Mr Vladimir S. Semynov, Soviet Deputy Foreign Minister.

Mr Smith said, "We hope we can achieve something concrete before the year is out. If not, we are confident this will be the case early next year, prior to President Nixon's Moscow visit."

Mr Semynov spoke of a "realistic possibility" for positive results.

### PROGRESS IN GERMAN TALKS

By Our Bonn Staff

Four days of East-West German talks on the four-power Berlin agreement have produced acceptable results, it was reported in Bonn yesterday. A genuine breakthrough might be in sight at the next round of negotiations in East Berlin on Thursday and Friday.

Mr Hehr, State Secretary in the West German Chancellery, said that all important problems at issue had been tackled at his talks with Herr Kohl, his counterpart in the East German Prime Minister's office. Some had been settled.

# Bangla Desh rulers win confidence of liberated areas

By CLARE HOLLINGWORTH in a "liberated zone" 80 miles inside East Pakistan

THE Bangla Desh district commissioner, former of the Royal Navy and Willesden Technical College in London, said: "We are a desperate people. Because the election victory of the Awami League was dishonoured by President Yahya Khan, we have been forced to fight for our rights."

Mr Abdul Mannan, 48, is commissioner of one of the seven "liberated zones" in East Pakistan but is far more like a political commissar.

When I met him, in a "basha" house made of split woven palm leaves, overlooking the vast flat delta, he was presiding over a meeting of the local ruling committee, which decides political and military policy for an area between 40 and 50 square miles.

He explained they were waiting to hear from Mujibnagar, mythical capital of Bangla Desh at present situated in Calcutta, whether to put into effect a policy of starving East Pakistan towns by cutting off food supplies.

Bad blood As district commissioner, Mr Mannan claimed to have equal rights with the military wing, with whom his relations were obviously good.

This is not always the case within the Bangla Desh movement, however. There is often bad blood between the politicians in Calcutta and the military leader, Colonel Osman, in Tripura.

Bangla Desh was anti-Marxist and anti-Naxalite, said Mr Mannan, but though he disliked the Left-wing groups, he feared it would be necessary to "find a place for them" in the Government when Bangla Desh is finally liberated.

In other "liberated areas" I have visited it is obvious the local leaders are moving further to the Left each day.

Relaxed atmosphere On a tour of the area by boat and on foot—there are no roads in the region—no attempt was made to conceal the presence of the Mukti Fauj guerrillas.

Everywhere the atmosphere was extremely relaxed and in 48 hours I did not hear the sound of a single shot fired in anger.

Before the zone was "liberated" Pakistan Army gunboats patrolled the main waterways almost daily, but not now. The 15-ft-high embankments, clumps of trees and houses built on raised ground provide good cover for the guerrillas.

Obviously, the 15,000 inhabitants have tremendous confidence in Bangla Desh because they are reconstructing the "basha" houses and repairing the damage to the embankments caused by the recent floods.

### Schools open

Some schools are open and there is a clinic where minor ailments can be treated. The local magistrate has authority to make judgments on local disputes and fines up to £10, while serious charges are taken to a higher court.

Neither the civil administration nor the guerrillas have radio or phone communications, but Mr Mannan claimed he could send urgent messages by horse which could reach Calcutta, 100 miles away, in a day and night.

The majority of the Mukti Fauj are young men with their officers former students who have had three months training in India. Training Camps are now being established inside the liberated zones, however.

The guerrillas' morale is high despite a shortage of modern weapons—they are generally armed with World War One rifles—and a chronic lack of ammunition.

The Mukti Fauj expect to launch an offensive against Dacca, the East Pakistan capital, "in about a month."

About 2,000 guerrillas are already deployed in the surrounding villages in readiness for decisive action.

Much will depend on the supplies of ammunition they can obtain within the next few weeks.

### 'LAVABERG' WARNING

By Our Madrid Correspondent Ships near the Canaries are being warned to look out for "icebergs" of solidified lava from the volcano Tenejua. It has been erupting in the island of Palma for 20 days.

## INDIA AWAITS PRESSURE ON YAHYA

By DAVID LOSHAK in New Delhi

THE Indian Cabinet, meeting after the return of Mrs Gandhi, the Prime Minister, from her Western tour, decided yesterday on a "wait and see policy" on the Indo-Pakistan crisis.

Mrs Gandhi is understood to have been optimistic that Western leaders would now put more pressure on the Pakistan Government to give up the East Bengal problem.

She stressed that India must allow them time to induce President Yahya Khan to find a political solution.

There will be strong pressure on Mrs Gandhi when the Indian Parliament reconvenes today to give formal recognition to Bangla Desh (Independent East Pakistan), an act which would be tantamount to declaring war against Pakistan.

But the Prime Minister is politically strong enough to hold off such demands, although she will be of use to her in demonstrating to the outside world that she has strong domestic pressures to contend with.

### "Missed the boat"

Despite the military buildup on the borders, the Indian Government is not alarmed by the situation, and is not thinking in terms of an all-out war with Pakistan.

The Government believes that Pakistan's leaders, if they ever wanted a war, have now "missed the boat" and fully realise that India is militarily stronger and Pakistan's economic condition is thought to be too weak to sustain a major conflict.

With the possibility that President Yahya will hand over to a civilian Government within two months, India is prepared to await developments.

Meanwhile, she will continue to give aid and sanctuary to anti-Government guerrillas in East Pakistan, who are gaining daily in strength. Their activities are prompting the four divisions of the Pakistan Army.

India herself expects the delivery soon of a force of French Mirage V long-range fighter bombers.

### Chou sends cable

Chou En-lai, the Chinese Prime Minister, has sent a cable to Mrs Gandhi, his Indian counterpart, expressing the hope that friendship between the people of China and India will "grow and develop daily." It was disclosed yesterday.

### KARACHI GIVEN CIVIL DEFENCE ADVICE

Karachi citizens were being advised yesterday to dig slit trenches as part of civil defence precautions and cinema and television were screening other advice on air raid precautions.

Trenches were to be dug outside public buildings, by roadsides and near parks and market places in all main towns of East Pakistan. Trenches should be W, L or Y-shaped.

Citizens were told how to distinguish between the alert and the all-clear sirens, were given details of blackout regulations and told of the need to switch off water, electricity and gas at the mains before taking shelter.—Ruter.

### CEYLON CURB ON SOVIET IMPORTS

The Ceylon Government has issued amended Customs instructions governing imports from the Soviet Embassy in Colombo. No reasons have been given for the restrictions imposed.

Articles for official use will be admitted duty-free after inspection. Commercial quantities of articles imported are liable to be sent back.—A.P.

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# IN 10 CHILDREN TO LEARN FRENCH IN LANGUAGE BOOM

By DAVID FLETCHER Education Staff  
EVEN out of ten children will be learning French at school within a few years as part of an expansion of language teaching, the Department of Education and Science said yesterday.

Language teaching both in schools and in evening classes has received a tremendous boost from Britain's application to join the Common Market. A further fillip is given by the joint declaration on Saturday by Sir Alec Douglas-Home, Foreign Secretary, and M. Maurice Schumann, the French Foreign Secretary, of an agreement to improve relations.

## SIX COURT CHAMPION OF RIGHTS

By TERENCE SHAW Legal Correspondent

THE seven judges of the Common Market Court of Justice will confer in London today and tomorrow with members of the Government and British judges on the impact of European Community law on British law.

British traders, businessmen and farmers however are likely to find the European Court of Justice in Luxembourg a staunch champion of their rights when it joins the Common Market. Individuals in the Common Market already use the court extensively to challenge decisions of the Common Market service in Brussels. An individual can also ensure that Government is interpreting Common Market law correctly, and cases referred to the court by national courts for a final ruling.

Decisions challenged  
Both individuals and firms can challenge decisions of the Common Market Commission in cases that directly affect them on the grounds, for example, that they violate the Treaty of Rome, or its procedures, or that they are a misuse of power or against natural justice.

Over National law  
Since it was established in 1958, the Court has handled 853 cases—461 references by national courts for an interpretation of Common Market law, 392 cases by the Commission against companies, individuals and member States, or individuals, enterprises and working for Community institutions.

## ANGLOPHILE DAYS AGAIN

By Our Paris Staff

THE French Press has greeted the announcement of the Queen's visit and the publication of the Anglo-French communiqué after M. Schumann's visit to London with unanimous approval and enthusiasm. Suddenly these are Anglophile days again in France. The sober *Le Monde* led its last issue with a long report from its London correspondent, Henri Pierre, headlined "Queen Elizabeth's Visit Expected to Set Seal on Renewal of the Entente Cordiale."

## Queen most popular

The editorial said: "Paris will soon bear witness, as it did in 1957, that of all foreign monarchs, the one it most decidedly prefers is Queen Elizabeth. Her visit will consecrate Great Britain's European vocation..."

## GAULLISTS UNITE

By Our Paris Staff  
The three Left-wing factions in the Gaullist movement voted yesterday to unite in a single Movement for Participatory Socialism. M. Pierre Billotte, leader of the Democratic Labour Union group was elected president and M. Edgar Faure, chairman of the Committee for a New Social Contract, was made honorary president.

The number of teachers who take part in exchange visits to France is to rise from 30 a year to 200 by next September. Special cost-of-living allowances are to be given to encourage teachers to apply. A spokesman for the Department of Education said that more than 800,000 of the 2,800,000 children at school in the eight to eleven year age group.

There is a great deal of enthusiasm for the teaching of French in primary schools and it is expected that half the primary children will learn French by the mid-seventies, he said.

Language teaching will expand still further in secondary schools with the aim of teaching French to 70 per cent of the children.

Visits to France  
Among local authorities, Hertfordshire is leading the way in the drive to get every child fluent in a modern language.

Ald. Anthony Sheridan, chairman of Hertfordshire Education Committee, said yesterday: "It is our intention that every child should learn French from the age of nine and German from the age of eleven."

Evening classes in languages are booming and a number of private language schools said that Britain's application to join the Common Market had resulted in a big increase of businessmen wanting to learn French.

The agreement will also promote the teaching of English to French pupils.

CIVIL SERVICE PLANS  
Intensive language courses  
Our Civil Service Correspondent writes: In the Civil Service some 800 staff are being brought up to scratch not only in French but also in German and Italian to meet the demands of the Common Market.

In one new course at the French equivalent in Paris of the Civil Service Training College, at present being attended by 18, the number will be expanded to around 100.

The Civil Service Diplomatic language centre is also to give intensive courses for about 100 who will have to use Continental languages.

Bath and Sussex universities are also likely to provide special language training.



The Royal British Legion's float taking part in the Lord Mayor's Show on Saturday. Display panels on the brewery lorry told the story of the Legion's 50-year-old history, and in the back, under a canopy, poppies surrounded imitation grass.

## He fought in two wars. We're helping him fight his third.

He fought in the trenches. He fought in the desert. He risked his life countless times to help his country. And look how his country has rewarded him.  
Now, at 75, he's fighting his last war alone in one small, dingy room. He hardly eats anything. He's so crippled with arthritis, he can't even get out to the shops. For days on end he speaks to nobody except himself.



Please help us show him—and the thousands like him—that we have not forgotten. Help us promote clubs and day centres where they can meet, eat a hot meal and make friends.  
Help us find them decent homes. Help us provide visiting services for the ones who are too ill or too frail to look after themselves.

Already we have 51,000 unpaid voluntary helpers. But we desperately need money too. We've a big debt to pay. Please will you do your bit to help us pay it? Send all you can to Hon Treasurer—Room 4 Age Concern National Old People's Welfare Council, 55 Gower St. London WC1. Founded 1941

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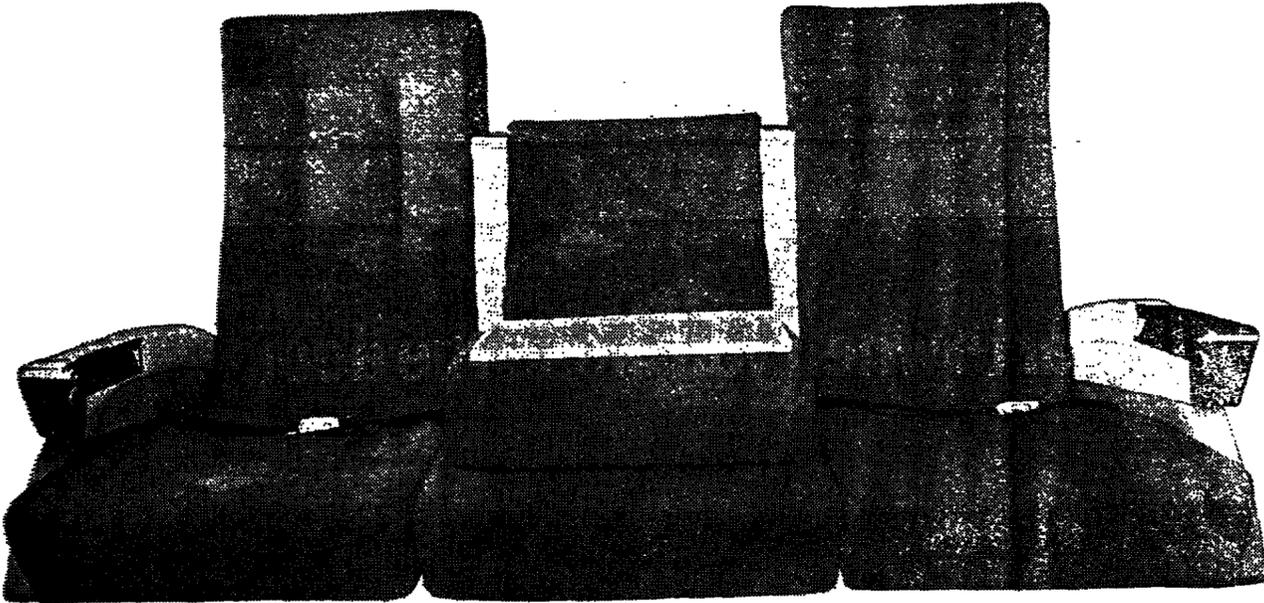
## One drive is worth a million words.

Recommended Prices from £2455-62 inc. P.T. Seal belts and delivery charges are extra. Jaguar Cars Ltd, Coventry.

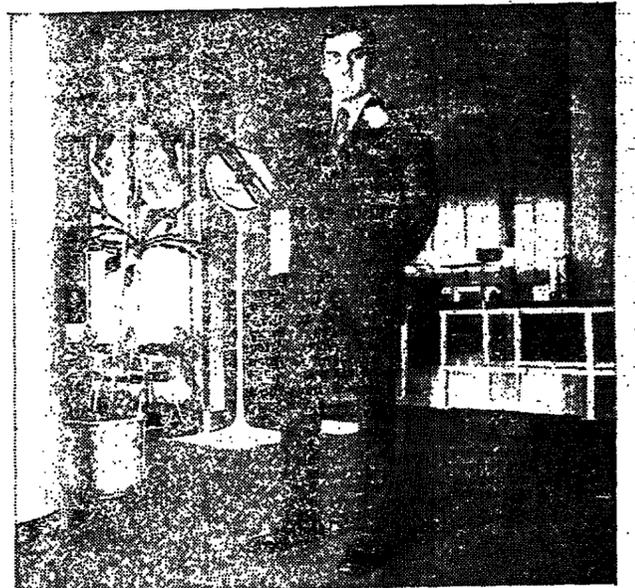
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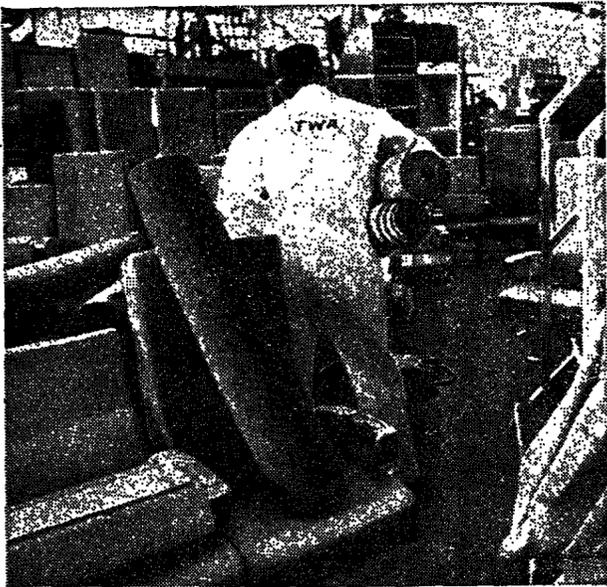
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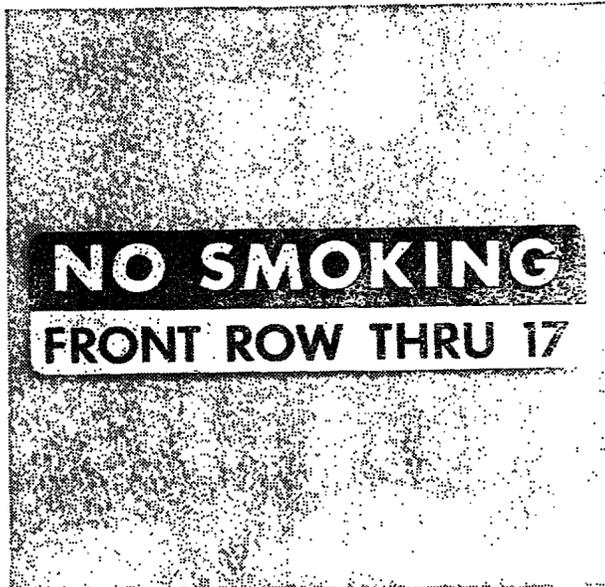
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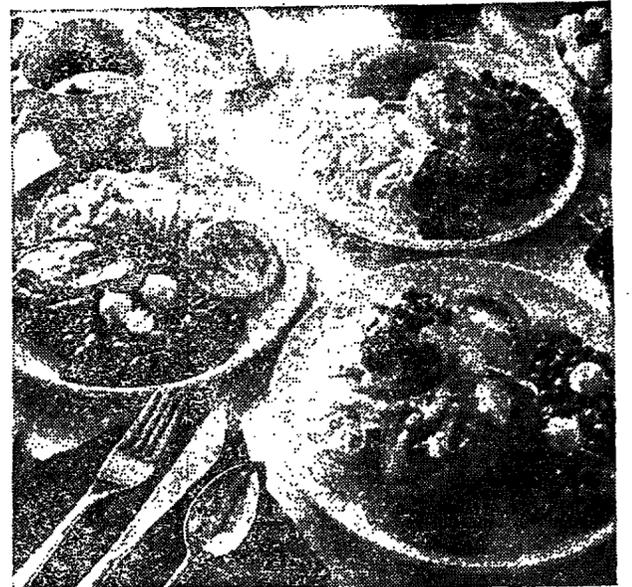
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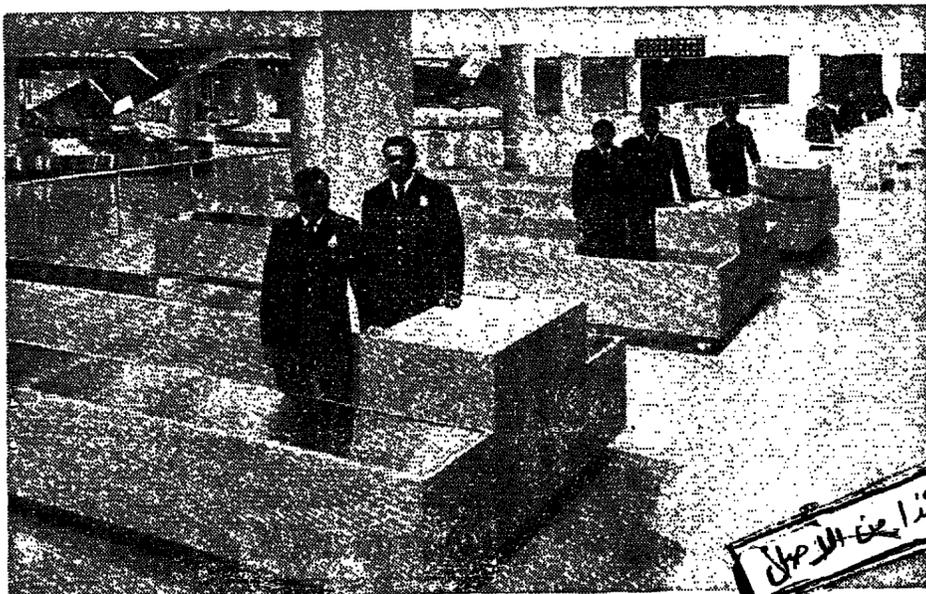
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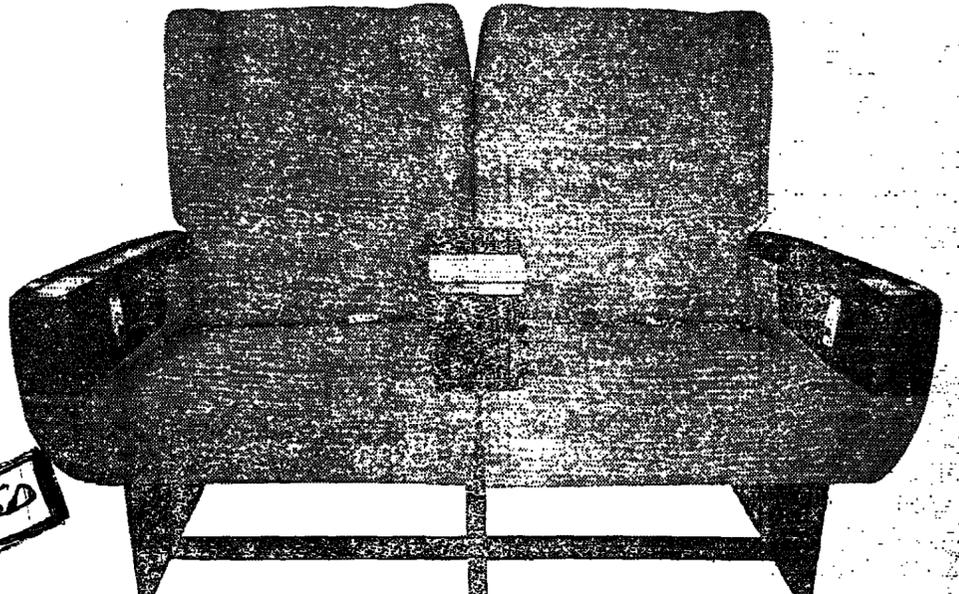
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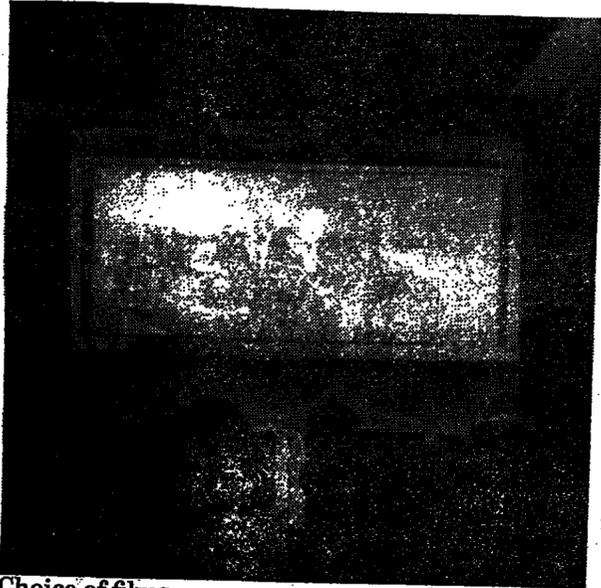
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**Upstairs Lounge.**



**New uniforms for hostesses.** We've given our girls a choice of three uniforms (including hot pants) designed by Valentino. It helps.

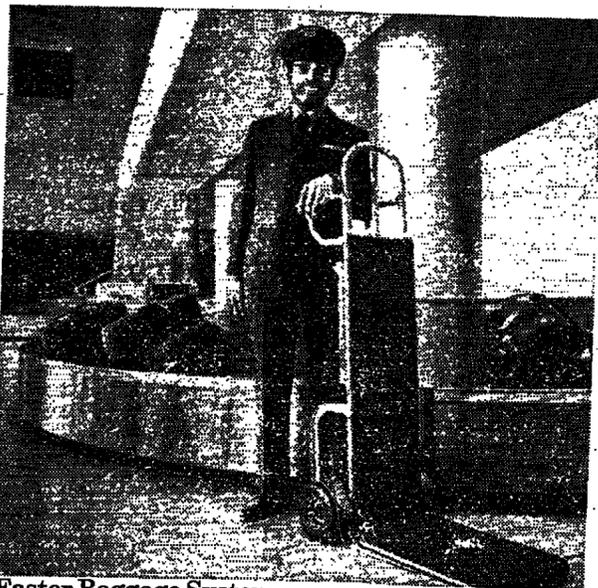


**Downstairs Lounge.**

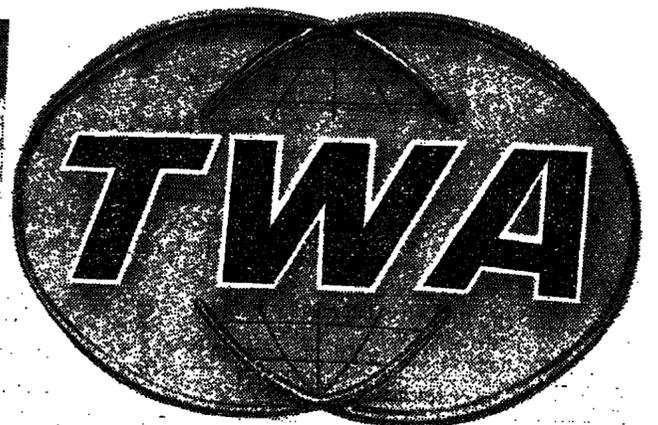
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# IRA desperately trying to restore tarnished public image

## TAR AND FEATHER PROPAGANDA BLOW FOR TERRORISTS

DAILY TELEGRAPH REPORTER

THE IRA has suffered a propaganda defeat through public revulsion at the tarring and feathering of three girls in Londonderry.

The Provisional and Official wings of the organisation, both of which later denied responsibility for the acts and vehemently denounced them, are trying to restore any respect they might have had and regain their public image.

On the surface, the damage has been done by a group of women who took it on themselves in the name of the IRA to humiliate publicly the "soldier lovers."

Their first victim was Margaret Fraser, 20, who was "let off lightly" by only having her head shaved. This act did not arouse much comment.

Two days later, Marta Doherty, 19, was taken from her home by masked women, had her hair cropped, was tied to a lamp post and then had tar poured over her head. She was "officially" photographed by a Press photographer in her humiliating plight.

### Public appalled

This was the incident, with its subsequent world-wide publicity, that horrified even IRA sympathisers. Miss Doherty was due to be married three days later to a young soldier, and the emotional reaction by the public appalled the IRA.

Although another girl, Deirdre Duffy, 19, had her hair cut off and red lead poured over her head on Wednesday, it was not until a day later that both wings of the IRA in Londonderry disclaimed responsibility for the acts.

Miss Duffy is still in hospital and may have permanent eye damage.

To back up its claim of not being responsible, the Provisional wing also claimed it had stopped the public humiliation of another girl on Thursday.

There are, however, flaws in the chain of events which make the IRA claims most unlikely.

Nothing can happen in Bogside or on the Craggan Estate, which overlooks it, without the IRA's knowledge. It controls the area, polices it, and has an effective intelligence service.

It would be almost impossible for a self-styled "vengeance group" of women to act on its own volition.

The seeking out of a photographer who was allowed to take three pictures before

being escorted out of the Bogside, also has the stamp of IRA organisation.

If neither wing of the IRA was responsible for the vicious acts, it is being asked, why did they wait for several days before disowning them?

Which branch, however, is open to speculation.

### "We are not animals"

The Official wing is treated with some contempt in the Bogside because of its "soft" attitude to the present violence. But it is thought to have given some approval to the tarring and feathering and the Provisionals blame the Official wing for the resultant propaganda damage.

The Provisionals went to the unusual length of organising a secret meeting with the Press on Friday to discuss, with other matters, the humiliation of the girls.

"We are not animals," they claimed. "We are not against every girl who is engaged to a British soldier—only those who give information."

Tarring and feathering women is not among their reprisal rules. A young man did suffer this punishment yesterday for stealing, but it is claimed that women should never be treated in this manner.

The IRA may itself have been a victim of one of the many fringe elements operating brutally in the Bogside and Craggan. But this is unlikely.

The girls who were tarred and feathered, it is thought, are only three of 30 on a list of those to be punished for fraternising with the troops. Only the public's horror may have saved the remainder.

For although the IRA will go to any lengths to achieve its ends, it is extremely sensitive about its image. Last week in Londonderry it almost destroyed itself.

Special Article—P16

### DRUGS RAID ON FLAT

Twenty-six young people were detained after a police drugs raid on a flat in Princess Street, Barnsley, Yorks, yesterday. They were bailed to appear in court on Dec. 20.



## BISHOP CONDEMNS VIOLENCE

DAILY TELEGRAPH REPORTER

A MESSAGE from the Bishop of Derry condemning violence and appealing to adults to use their influence over the young was read yesterday in Londonderry's Roman Catholic churches.

The Bishop, Mgr Neil Farren, said he was deeply disturbed about the continued violence that was bringing the city into near chaos.

"These disturbances," he said, "are destroying the reputation of Derry and putting obstacles in the way of economic recovery which may take years to overcome and, above all, will have a very serious effect on our young."

### Goodwill only hope

"The distressing incidents of last week—all foreign to the nature of our people—emphasise these dangers."

"As your bishop, I understand and sympathise with the injustices you have suffered over the years: I feel deeply your present resentments and the sorrows that have come into so many homes."

"I appeal to you, however, in the name of Christianity and common sense to realise that only along the path of reconciliation and goodwill is there any hope for the future."

"I ask you to exercise restraint and to use your influence with youths who do not or will not understand what consequences their acts may have."

## CALL TO TREAT EIRE AS FOREIGN

The Government should resist the Anglo-Irish immigration schemes, a conference of Wessex Young Conservatives voted at Bournemouth yesterday by a big majority.

A motion affirmed that "Regardless of the outcome of the present Ulster situation, the Government should, without further delay, revise Anglo-Irish immigration arrangements so that citizens of the Irish Republic are treated the same as citizens of any other independent foreign country."

## BUILDERS WILL BE CONSULTED ON TRAINING

The building industry will be fully consulted before new Government legislation on industrial training is introduced, the Federation of Master Builders has been told in reply to a recent approach to the Employment Department.

The Federation feared the Government was prepared to act without reference to the industry. Mr Paul Bryan, Minister of State, has assured the Federation that it would be given an opportunity of playing a constructive part in developing training policies.

In the past the Federation has said that the Construction Industry Training Board has demanded levies small builders could not pay, and that the Board spent too much on training for management and too little on training building craftsmen.

## ROBOT TO GIVE WARNING OF FREEZING ROADS

The premature salting of roads in winter, which wastes thousands of pounds and many local authority man hours, could be saved in future by a roadside robot developed by government scientists.

The robot, which has so far been tested in Scotland and on the M1 in Buckinghamshire, will alert road gritting crews only 30 minutes before a main road is due to ice over, as disclosed in the Sunday Telegraph yesterday.

Developed by scientists at the Road Research Laboratory, Crowthorne, Berks, the robot works by detecting the water and salt readings on the surface of a road. One of its most important functions is to detect if the level of salt already on the road is enough to withstand freezing.

Mr Vic Feather, general secretary of the Trades Union Congress, and Mr Brendan Harkin, chairman of the Northern Ireland Committee of the Irish Congress of Trade Unions, at a meeting in Belfast yesterday to discuss Ulster's mounting unemployment.

## Wilson to see GOC on tour of Ulster

By Brig. W. F. K. THOMPSON, Military Correspondent

MR WILSON, Opposition leader, who starts a fact-finding visit to Ireland today, will be seeing Lt-Gen. Sir Harry Tuzo, the GOC and Director of Operations in Northern Ireland.

The General is likely to emphasise the military importance of the two major political parties maintaining a bipartisan policy. A split would bring comfort to the IRA, prolonging the contest, and possibly lead to a loss of confidence by the security forces.

Internment, the military insists, is not a "policy" but an essential instrument in the war against the IRA.

This it will remain until the IRA Provisionals call off their terrorist campaign and the normal processes of justice, with witnesses prepared to testify to the truth in open court and juries to convict, can be restored.

### Improving intelligence

Mr Wilson is also likely to hear the view that an escalation of violence by the IRA became inevitable with their realisation that their propaganda campaign, supported by the bomber and the gunman, and aimed at persuading the English to demand a withdrawal of British forces, must succeed before the ever-increasing intelligence received by the security forces enabled them to undermine and destroy the IRA organisation.

The following figures from the Belfast area are a barometer of the progress

	First 12 days	Sept. Oct. of Nov.
Weapons found	27	56 44
Ammunition found	1,000	8,000 6,000
Grenades found	9	59 64
Arrests	194	223 160

Of those arrested in September and October a third to a quarter have been interned and about 100 charged.

The attrition of the IRA's command structure is high, some companies have had three successive commanding officers lifted by the Army. Some are evidently having difficulty in finding officer replacement and the general standard of leadership is falling.

### True test

The true test of progress, as seen by the Army, is however the willingness of individual Catholics to state their private opinions without fear. In this there is still a long way to go, though good progress has been made in some areas of Belfast.

Lastly, all with whom I have discussed the matter agree that they would be the military importance of maintaining relentless pressure on the IRA.

Any suggestion of a truce or suspension of internment during preliminary political talks should be dismissed as militarily unacceptable. It would enable the IRA to recover lost ground.

## N. SEA PIPELINE CONTRACTS NEXT SPRING

British Petroleum will place contracts next Spring for a nine-line to take oil from its North Sea Forties field 115 miles to the coast just north of Aberdeen and then in Grandmouath on the Forth to be refined.

The line is expected to be completed—and oil production to begin—by 1975. It is likely to cost about £150 million.

The Forties Field discovered a year ago, is expected to produce at least 400,000 barrels of oil a day, making it one of the biggest in the world. BP plans to build a tanker terminal on the Edinburgh side of the River Forth.

## MOOR GIRLS FOUND

Five Scarborough schoolgirls were found early yesterday huddled together on moorland after a search of the Plover Forest area. The girls, who had been on a Duke of Edinburgh Award exercise, failed to turn up at their rendezvous on Saturday night.

## Heath talks still on, says Dublin

DAILY TELEGRAPH REPORTER  
A REPORT that Mr Lynch, Prime Minister of Eire, had cancelled plans to meet Mr Heath this month because of the worsening relations over Ulster was officially denied in Dublin yesterday.

The meeting, its date not arranged, is to discuss economic problems, but Mr Lynch will take the opportunity to stress again the Republic's attitude towards reunification and political solution to the violence in Ulster.

On Wednesday Mr Lynch will carry out his threat to seek the expulsion from Fianna Fail of Mr Blaney, former Agriculture Minister, and Mr Pauds Brennan, his former Parliamentary secretary.

### Abstained from vote

Both abstained from vote in last Wednesday's motion No Confidence in Mr James Gibbons, the present Minister of Agriculture.

Before the vote Mr Lynch warned deputies that if they abstained or voted against the Government he would ask the Parliamentary party to withdraw the whip from them.

Although the Government party's overall majority is down to two, Mr Lynch is confident he can maintain his Government in office with the support of Independents.

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## DISPOSABLE BOTTLE INQUIRY DEMANDED

Cadbury-Schweppes, the confectionery and soft drink manufacturers, concerned by problems of non-returnable bottles, have asked the Department of the Environment to set up a working party on packaging.

The firm approached the Ministry after a meeting between Viscount Watkinson, company chairman, and Mr Graham Searle, a director of Friends of the Earth, a conservation group.

A campaign against non-returnable bottles was organised by the Friends. Thousands of empties were taken to Schweppes premises and left on the doorstep. A spokesman for the firm said that it had been agreed that a broad approach to the problem was necessary.

## POLLUTION INQUIRY

A £5,000 geological investigation into the effect of dumping liquid chemical waste into a pit at Duxing, Norfolk, is to be carried out by the Great Ouse River Authority. Conservationists fear the chemicals might pollute future water supplies.

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A Bird in the hand/Number 4

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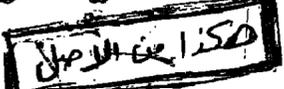
Another plus for The Daily Telegraph is that it has the highest proportion of businessmen who claim to read it thoroughly—53%, as opposed to 26% with The Times and 22% with the Financial Times.

No matter what level of businessmen you want to contact—from junior manager to chief executive—The Daily Telegraph is your answer.

So before you place your industrial or institutional advertising remember that bird in the hand. It's worth more.

# The Daily Telegraph

\*The Economist/Marplan Businessman Survey 1971.



# COVENTRY CAR PLANTS FACE SHUTDOWN

By MICHAEL GLEEN Industrial Staff

COVENTRY'S car industry is threatened with a shutdown in the middle of next week because of the vote to strike by 8,000 toolroom men. About 25,000 workers would be made idle within two or three days as machines in need of maintenance broke down.

The strike's effect would be "catastrophic" for the car and engineering industries in Coventry and elsewhere, Mr Alan Berry, director of the Coventry Engineering Employers' Association, said last night.

## NO HOPE FOR ENGINEERING 20m CLAIM

By Our Industrial Staff

THE pay claim covering three million workers in engineering industry, which is estimated to add £700 million or per cent to the wages, is certain to be rejected in talks tomorrow.

The claim, submitted two days ago, is for a general rise, a rise on basic rates, a rise on overtime and a rise on holiday pay. A clash is inevitable if the employers are not prepared to grant rises across the board in a national agreement.

The pattern has already been set by the industry's draughts-who whose national deal was signed in March because the employers would only agree to a minimum, and also because the clerical workers, where a similar deal is likely.

There are real fears that unless this impasse can be broken, a national pay agreement will be left to the employers to negotiate.

As workers negotiate negotiations for 60,000 gas and electricity workers began today, a claim for a substantial rise in wages, higher service and an extra day's holiday, is expected early next week.

On Thursday, unions representing 115,000 electricity workers will again press demands for a big pay rise. There is little likelihood that an agreement will be made until the end of the year.

The following day leaders of 400,000 non-medical ancillary workers, hospital staff, will be asked to accept a 7 per cent offer for an improved pay offer. Yesterday the National Union of Public Employees' executive voted to accept a 7 per cent offer for its 300,000 local authority workers.

# Holiday for 30,000 pupils in oil strike

Daily Telegraph Reporter

MORE than 30,000 children in the Midlands have been told to stay away from school today because of a strike by 50 oil tanker drivers.

The men, employed at Amoco Oil's Kingsbury terminal near Tamworth, Staffs, are striking because of the company's decision to employ contract drivers during the winter.

As a result, schools with oil-fired central heating cannot be warmed. The Solihull and Wallaseley areas are the hardest hit.

Examinations disrupted  
GCE examinations have been disrupted and 11-12 examinations for 1,900 children have been postponed for a week.

In Solihull, 35 schools are affected and technical college courses have been stopped. By Wednesday, 45 schools in the area could be closed.

Amoco Oil says it cannot start negotiations until the men return to work.

A Transport and General Workers' Union spokesman said last night: "It's unfortunate if schoolchildren or the public at large have to suffer in disputes of this kind."

But this is inevitable if employers do not keep their word on agreements."

# LOWER PRICES THREAT TO EGG PRODUCERS

By Our Agricultural Staff

A big seasonal drop in egg prices expected after Christmas could have a serious effect on producers. Over the past two years the number of small and medium-sized egg producers has fallen by several thousand and the situation is expected to get worse.

As reported in The Sunday Telegraph, a fall in prices will mean that some producers will be selling eggs at below production cost.

But despite the number of producers going out of business, the number of eggs produced is likely to stay at 41 million cases a year. There are 380 cases to a case.

The Potato Marketing Board's annual report for the year ended last June shows the Government's contribution to the joint buying programme to support the potato market was £12,716,000.

In addition, the average producer price was £1.36 a ton below the guaranteed price, which resulted in a deficiency of £4,504,000.

There will undoubtedly be a considerable surplus from this year's crop and a buying programme is now operating, though the indications are that it will be smaller than last year's.

The report says that, on the announcement of a joint buying programme, more than 2,145,000 tons of potatoes were offered to the board.

Of these, 1,418,000 tons were placed under contract, the remainder finding a market through trade channels.

A disposal programme of record proportions resulted in sales for stock-feed purposes of 615,765 tons. A final surplus of 1,336,000 tons, however, meant that a market could not be found for the balance of 686,240 tons.



Lord Longford, who is heading an inquiry into pornography, signing autographs yesterday for members of a Bunny Girls XI which met a Women's Showbiz team in a charity football match in East Ham. He was playing in another Showbiz match in aid of New Horizon Youth Centre, of which he is chairman.

# Potato surplus costs Government £17m

By W. D. THOMAS, Agricultural Correspondent

THE Government has paid out a record £17,220,000 because of the huge potato surplus from last year's crop. Without this aid, growers' prices would have fallen disastrously and future supplies been endangered.

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# RAIL ROW OVER HANDLES

Daily Telegraph Reporter

A DISPUTE between British Rail and the Department of the Environment arose yesterday over "unsafe" door handles for new air-conditioned coaches on 100 mph Inter-City trains.

British Rail said the design of the handles, which open carriage doors from the inside, had been passed by the former Ministry of Transport, now part of the Department of the Environment. But this was later denied by a Department spokesman.

The handles have been removed from the 152 coaches now in service on the Eastern Region following the deaths of three passengers, one of them a boy of seven, who fell from the coaches when doors opened.

The coaches, costing £30,000 each, were introduced last July and are the first of 1,200 costing a total of £36 million scheduled to go into service by 1975.

No Ministry control  
British Rail said: "We thought the door handles were fool-proof. We are required to show the railway inspectorate branch of the Ministry anything of this nature which may have a bearing on safety, and the Ministry did not express any disapproval."

"If they had felt that the design was unsafe they would not have approved it."

But the Department of the Environment said: "We have no control over railway rolling stock. The Secretary of State's power to approve new work extends only to permanent way track and signalling."

This has always been the position since the Regulation of Railways Act, 1871.

"The power goes back to the days when Government sanction was needed to open a new railway, but does not include what runs on it. The railways are responsible for running their systems safely."

"There is no question of them having to submit their designs to us for approval."

The inside opening handles were introduced in the new coaches because of the air-conditioning system. Aighting passengers normally have to open windows and turn an outside handle, but air conditioning requires that windows should be kept closed.

New design  
British Rail said yesterday that its design teams were now working on an even more fool-proof inside opening handle which would eventually be fitted to each of the 1,200 Inter-City coaches scheduled to go into service by 1975.

In the meantime, new coaches going into service at the rate of three a week, would be without inside door handles.

# Silence has priority over power in future jets

By Air Cdre E. M. DONALDSON, Air Correspondent

FOLLOWING last week's Government ban on night jet take-offs from Heathrow, the world's leading aero engine manufacturers have accepted the fact that the overriding selling point of future jet engines is their silence.

This will now take precedence over power and economy and millions of pounds are to be set aside for research into eliminating noise.

While no complete or quick breakthrough is expected, from now on each generation of jet engine is expected to be half as noisy as its predecessor.

It is accepted that unless airlines of the future are quiet enough for round-the-clock operations at large city airports, they will not sell.

Most of these airports are expected to ban night operations following the Government's Heathrow example.

Noise panel  
Rolls-Royce is undoubtedly leading the world in producing quiet engines. In 1967 it set up a Noise Panel in conjunction with universities and Government establishments.

Jet engines are noisy because of the immense power they must produce. Supersonic flight requires different types of jet engines with subsonic flight because its jet efflux must be of very high velocity. This prohibits the use of the fan or the bypass principles.

For subsonic flight it is possible to use enormous fans in the front of the engine. These not only provide air for the jet, but also much of the propulsion power of the unit. A substantial air flow is led back through the jet efflux to insulate the hot fast-escaping gases with a cooler slower-moving column of air.

Nasty white  
Unfortunately the fan produces a nasty white noise which is concentrated to eliminate this noise. This has been remarkably successful in such a way that simple expedients as removing inlet guide vanes, changing the spacing and ratio of fan blades to stator blades and other modifications to change the inter-

action between stationary and rotating parts. The fan engine has much in common with an ordinary siren.

With supersonic engines the problem is much more difficult. But again Rolls-Royce leads the world with its noise reduction in Concorde's engines. Many people reckon that the greatest improvements came by accident.

For example, Rolls-Royce, with its French partner SNECMA, developed a "bucket" type of thrust reverser to stop the supersonic plane after landing. It was found that if these buckets—which normally close over the jet to reverse thrust—were not fully open or take-off as they should be, their dent into the jet blast quietened Concorde's noise by as much as 20 per cent.

Probes into blast  
The placing of an "acorn" or diamond shaped body in the middle of the jet also makes a substantial reduction in noise. Small retractable probes into the blast also reduce noise.

Experts are concentrating their efforts on these new factors with every hope of a breakthrough without making the resulting engine totally uneconomical.

Both BAC and Hawker Siddeley have designs for a quiet strainer which will be one-third as noisy as present-day strainers. These will have big ducted propellers geared to turbine engines for power. With a new invention by Rotol to vary the pitch of the fan they produce tremendous subsonic power extremely quietly.

# MINERS WARNED AGAINST STRIKE

The National Coal Board, which is losing production because of a ban on overtime in support of a wage claim, is to "get tough" a union leader said yesterday.

Mr Lawrence Daly, general secretary of the National Union of Mineworkers, told a rally at Don and Bude that the board would be leading miners home when there were production difficulties. He warned them not to be provoked into an unofficial strike.

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About the Theatre

Brook in full flood

AFTER a furious quarrel with the director, the Russian opera star quit the stage of Covent Garden, shut himself in his dressing-room, and refused to continue rehearsing. Tomorrow night, he said, he would not sing.

The director, a small cuddly young man, declared to panic. He looked round the stage and observed a glancer who could do the part. "Would he?" certainly. The man began to sing. The director ordered the dressing-room amplifiers to be switched on. The star, hearing suddenly the rush of a raval in his role rushed back, and, aside the singer, proceeded with the rehearsal, and appeared on the following night.

The director, Peter Brook, was 24 at the time. His approach is usually so Palmerstonian. Nevertheless, the actor, though devoted to him, speaks of his early methods as high-handed and dictatorial.

Another, Paul Scofield has said: "He had a vision of what he wanted, and he cut through obstacles and hindrances like some electronic light beam until he got it." Although the director is still only 46, and in mid-career, J. C. Trewhin has written "Peter Brook: A Biography" (Macdonald, £3.50). This is not what I would call a biography. It gives little impression of Brook's private life and personality. It is, however, a full and interesting account of the professional Brook of the theatre, distinguished himself as a theatre, cinema, opera house and experimental workshop, and is currently the director in Paris of the International Centre of Theatre Research.

I first met Brook at the top of the stairs of the Torch Theatre in King's Cross, where he was showing a 16mm film he had made as an undergraduate at Oxford of Sterne's "A Sentimental Journey." He was 19, then as now a compulsive talker, immensely likeable, fathoms deep in his own ideas, delighted to listen to suggestions and swift to demolish them.

Once, when he was directing a light comedy, "Both Ends Meet," a friend suggested the play should be given with one interval instead of two. Brook both denied this was necessary, and proved it physically impossible. That night, he had worked out how to do it. The play opened with one interval, and ran for six months.

After success at the Birmingham Repertory, at the age of 20, Brook scored something of a triumph at Stratford with a gay and witty "Labour's Loss." Dismissing period accuracy as "supremely little importance," he dressed the comedy after Watteau in billowing satins, added touches of Toy Town, and harquignade complete with a string of sausages. It showed his extraordinary feel for the mood of the moment. The mood just over, and he supplied just what was wanted when we were all reaching back towards "a memory of a lost grace."

Colour and movement, fine fabric, mystery, surprise—he brought all this back to the theatre in subsequent productions.

But just as people were labeling him a clever confectioner, Brook proved himself an outstanding man of the serious theatre, and a complete one, with his salvaging of the despised "Titus Andronicus." He composed the music, designed the austere costumes, and sets, tactfully edited the text of the greatest of Shakespeare's tragedies, and inspired Laurence Olivier to one of his finest performances. It remains calling on Brook at the time to find him delightedly playing deep into the night on a tape-recorder, but running it backwards. The weird result was the origin of the dead march in the play.

Later, he used the new insights of Artaud, Grotowsky, Kolt and he set to work towards a historic "Lear" with Scofield, and "A Midsummer Night's Dream," besides the earlier "US," a historic example of the contemporary theatre of protest.

All this Mr. Trewhin surveys, somewhat anxiously but in a caring, quotation-choked style. It is not clear from the book, perhaps, what Brook's present preoccupations are all about. With a group of actors, he is trying to work out a new way to work with the audience in the theatre. When I saw him, he spoke in a series of questions.

What does it mean when you talk about getting people's interest? How does one make a theatre where the audience has the enormous impact that you have, and yet where the actor's contribution is not merely subordinate to one man's vision? What is so miraculous about Shakespeare and Chekhov? Is it not that he goes beyond the usual vision, and creates a world within a world? How can we clip actors to achieve this?

And how do you prevent the elation with the audience from being broken? An admirer of Brian Rix farce, and of popular theatre, Brook realises that a good musical may be a much more healthy affair artistically than a lot of more ambitious cerebral work, because sympathy between stage and spectators is freely flowing. In his icasso-like search for lost worlds and unborn worlds of mythical experience—like him, he always in search of his own "entity"—Brook has probably written still to travel than he is gone in the 25 wonderful years behind him.



Lady Molly of Scotland Yard (Elvi Hale) takes aim, watched by a policewoman (Ann Beach). A scene from tonight's contribution to "The Rivals of Sherlock Holmes" on ITV.

TV AND RADIO TOPICS By L. MARSLAND GANDER

A little bit of England...

ON the day of the great American blast I sat content watching Senna bedraggled Soothsayer woe. The reason for my placidness was that 10 minutes earlier I had heard that no town was going to suffer the fate of Pompeii, no volcanic eruption or earthquake worth mentioning had occurred. My source of information was an American Forces short wave broadcast, a marginal benefit in having the appropriate receiver. Years ago short wave listening was a popular vogue in Britain; now the British public and set-makers are apathetic, to say the least.

Yet dozens of countries are spending millions of pounds on external services using short waves. Russia is top of the league with nearly 2,000 hours a week, the United States a close second and China, with about 500 third. Britain comes a poor fifth with less than half the time. Is it all worth while?

Bound for Cyprus, I took with me a four-hand Dutch short-wave set that could be slipped into an overcoat pocket. In Cyprus the first BBC offering in the World Service picked up was an erudite talk on Chaucer and early English drama, while later the Voice of America from Rhodes was pumping out a blow-by-blow account of the actions of Abraham Lincoln as President of the United States. My main impression was that the short-wave bands are hopelessly congested and the reception irritatingly elusive and tricky. However, in Cyprus there is no difficulty in receiving the BBC World Service because it is relayed locally on medium waves. There is also the British Forces Broadcasting Service on both medium waves and, with better quality, on VHF.

By far the most important part of the BBC service is World News on the hour, and insistence on what the Corporation conceives to be strict objectivity is still the main characteristic. The trouble is that excessive anxiety to tell the truth plus constant repetition to make it available to everybody can be liable to sound like adverse propaganda.

Too impartial?

The story of the two women shot in Belfast was plugged endlessly. Bulletin gave the Army version, it is true, but details were sparse and the net effect was to create doubts only deepened when newspaper accounts arrived. It is specially unfortunate when British soldiers are at the receiving end of such items. This frantic desire for impartiality is worrying when it is applied to the criminal, cowardly IRA murderer. Army morale is a delicate flower and the effort to maintain it is evident in the output for the British Forces stationed in Cyprus. British soldiers and their families are offered and informed about a multitude of diversions from square dancing and fancy dress balls to bingo, car rallies and opportunities for a feast of fried fish.

A sad side-product of imperial contraction is the demise of BFBS stations one by one. Each has been a part of England in a distant land. BFBS is in many respects an echo of the BBC home services with such items as "Dr Finlay" "Letter from America," and "The Archers." Its output embraces everything from pop to the classics, from relays of the BBC World Service news to drama. They include a magazine called "Roundabout." Visitors are seized upon eagerly but not paid for contributions. The subjects are topical, politics barred. I was interviewed and questioned, among other things, about the dubious practice in countries supplied with BBC television news film of fitting their own commentaries, which is a totally different complexion on for instance, the bombings in Ireland. As I do not speak Greek I cannot vouch for the accuracy of this charge as applied to the Cyprus. The programme builders get up to 1,000 letters a week from their English-speaking audience, the chief complaint being that it closes down between 10.30 and 12.30 daily because of fitting time restrictions and staffing problems. "Roundabout" and five-way "Family Favourites" have the biggest audiences among a listening public spread to Turkey, Israel and the Lebanon. Other BFBS stations in Malta and Gibraltar share with Cyprus the added unspoken function of catering for the swarming holiday-makers.

SCIENCE By CLARE DOVER

The gourmet in a moleskin suit

HAD they been contemporaries, Dr Kenneth Mellanby, Director of the Nature Conservancy's Monks Wood Experimental Station, and Mr Kenneth Grahame, author of "Wind in the Willows," would almost certainly have been firm friends, bound by a common interest in moles. However, Mole of "Wind in the Willows" is a far more endearing and gentlemanly character than the mole as described by Dr Mellanby in his latest book, "The Mole" (Collins, £2).

Dr Mellanby has long studied the mole. He acknowledges the help of his wife in his mole studies, "by putting up with living moles in the house and garden without complaint." The mole was originally a woodland animal, which easily adapted to living in grassland when Britain's woodland was cut for farming. As a creature of the woods, it has a delicate touch of the gourmet; moles are extremely partial to truffles. For the mole, the perfect accompaniment to a truffle feast are insects and a few worms. Insects predominate in the diet of pine forest moles. Those in grassland or deciduous woodland have earthworms as the major part of their diet.

There is a certain etiquette involved in the eating of earthworms. When a mole is given a worm, it runs the worm through its feet, in a similar manner to climbing a rope, bites off the head and consumes it, eating towards the tail. There is something distasteful to a mole in eating worms tail first. The mole digs his burrows as a sort of pit-fall into which worms and insects blunder, to be picked up and eaten. Burrowing is done to increase the size of the feeding area, rather than in an immediate attempt to find food. If worms are in short supply, the mole curls up for a snooze while waiting for more to fall into his tunnel.

In digging, the mole uses its front feet as shovels and can move 10lb of soil in 20 minutes. It then has to push the soil out of its burrow with its front paws, no mean feat for a five-inch-long animal. When a mole meets another living animal, including another mole, it attacks, and may kill or be killed by it. Only during the breeding season do the sexes maintain a brief truce.

The mole can see, but its eyesight is extremely poor, being able to distinguish light from dark, rather than physical outlines. The mole has survived the change from forest to open grassland, as well as generations of mole-catchers, but Dr Mellanby says the mole may be in for a "thin time" if trends in farming continue. Ploughing destroys the mole's tunnels, although it rarely kills the mole, which finds refuge in hedgerows and ditches. With the change to private-like fields, the mole has nowhere to hide.

Making a legal Noah's Ark

A DRAFT convention to control the import and export of threatened species is being shown to the British Government, along with other Governments, in a bid to prevent more birds, animals and plants from becoming extinct. The ultimate aim is universal laws restricting imports and exports. Under the present system, where each country has its own somewhat limited set of regulations, outlawing the import of a particular species, such as parrots, animal skins, or smuggled ivory. Alternatively, they seek out markets in less strict countries. That there will soon be nothing left for hunters to hunt does not act as a deterrent, because increasing rarity means higher prices. The draft convention is the work of the International Union for Conservation of Nature, in Switzerland. According to statistics published by the World Wildlife Fund in its section of the magazine World Wildlife, 78 species of animal have become extinct in the past 50 years. The world's largest mammal, the blue whale, is now reduced to about 1,000.

Letter from Paris

By Our Own Correspondent

THE Paris municipality has been campaigning for a long time, with varying success, for citizens to "keep Paris clean." The lime-light recently shed on the two expressions "pollution" and "environment" has lent a little glamour to its efforts. But the postal cancellation now being used by the City Hall in support of its campaign does more credit to its good intentions than to its knowledge of the facts of life in Paris. The cancellation shows a girl walking a dog along a kerbside, with the doggerel injunction: "Dogs of all breeds satisfy your needs only in the gutter."

As any dog-owner could tell them, it is utterly impossible to lead a dog along a Paris gutter nowadays. The majority of residential streets have cars parked bumper to bumper for the full length of both sides. As one car pulls out, another is waiting to snap up the space. In consequence, dog-owners who want to prevent the pavements being fouled are compelled to walk their pets in the middle of the road. This, in turn, exposes them and their dogs to continual danger of being run down.

As I am toying with the idea of organising a canine protest march to the City Hall, with a banner, "Dogs of all breeds, unite," "Dogs of all breeds, unite." Pierre Dux, a member of the theatrical Establishment and the new director of this State Theatre, has been told to turn it into a centre of research and creativity. For the time being he is at any rate packing in the customers.

Stack with it THE city of Lyons must, I think, have established a world record for complicated methods of parking a car. Instead of meters, the motorist has to deal with a 92-inch green-and-white sheet that looks like a plan of a roulette table as played by Alice in Wonderland.

For each parking period of 1½ hours he must buy one of these sheets, enclosed in an advertising folder, from a tobacconist.

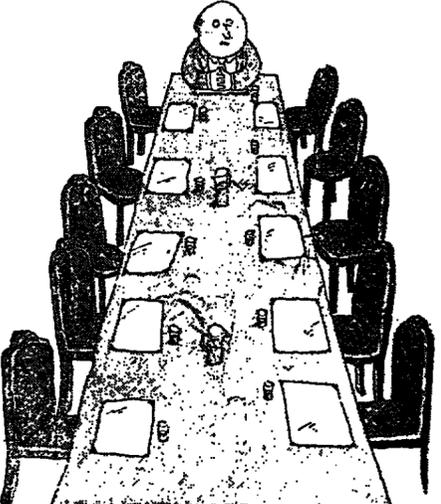
The months are printed top and bottom; days of the month are right and left, marked, in correct Monte Carlo style, "pair" and "impair." In the middle are what look like two roulette wheels, one for the hours from 8 a.m. to 7 p.m. the other showing minutes from 5 to 55.

The motorist must first detach the slip with the name of the month and stick it on to a space at the bottom of the sheet, then the day of the month, then the hour and then the number of minutes after the hour. All must be stuck on at the bottom. He must then lick a line of glue along the top of the sheet and stick the entire result on his windscreen.

At the end of 90 minutes he must start all over again. "Any re-use," says a warning on the sheet, "will make you liable to prosecution."

I do not prophesy a very long life for this nightmare product of the official mind.

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N. 109 (CLOCK CAPITALS, PLEASE)

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# Threatened 'digs' saved by Ministry

By ROBERT ADAM

THE Department of the Environment has assisted in a "rescue" operation of archaeological sites throughout Britain, threatened in the last year by development schemes.

## Plea for help in preserving Bath's history

Daily Telegraph Reporter HISTORIC Bath is still threatened with destruction, despite growing awareness of the need to conserve its 18th and early 19th century buildings, according to the Bath Preservation Trust. In an appeal for more members, it says: "The process of erosion continues. It is very difficult to arrest it in this period of modernisation and change, and in face of the steady pressure of the commercial developer and the insistent requirements of an ever-increasing volume of traffic. The Trust claims it has done much to mobilise public opinion in defence of Bath since it was founded in 1954. It has played an important part in saving several buildings of historic and architectural value from destruction. But the problem is serious and urgent and the Trust needs all the help it can find if its work is to be effective. It reports an increasing number of new members from all over the country, reflecting a growing recognition that the preservation of Bath was a national as well as a local problem. But with the present membership of about 600, fees were absorbed by administrative and professional costs. It was essential to build up a surplus so that the Trust could intervene effectively when important buildings were in serious danger."

## COLLAGE OF SUPER-ROCK

One of the greatest enigmas in jazz is Miles Davis, whose every musical twist and turn over the past 20 or so years has been found subsequently to paraphrase what everybody else has been attempting to do with the music. He produced his latest form of jazz, a foretaste of things to come no doubt, at the Festival Hall on Saturday, with a many-patterned, shifting collage of sounds reminiscent of a kind of super-rock music with cultural pretensions. But because it was Davis' personal view of jazz it added up to very much more. Surrounded by the electronic gadgetry of his craft, hedged in by a massive Stonehenge of speakers, he produces furious scorching notes through a dis-torting device on the trumpet which bends the notes into arcs—a not unattractive effect when used in moderation but less so when little else in the way of technical display is being exhibited. Davis' reliance on pure prancing rhythms is heightened by three drummers within his sextet, two of whom play powerful batteries of conga drums between intermittent assaults on an array of minor Latin instruments and whose combined effect is hypnotically attractive and seldom overpowering. T.H.

Once the developers move in on an important site, archaeological evidence of thousands of years is lost for ever. The Department has given first priority to sites faced with imminent destruction because of mineral working, the creation of new housing estates, the building of motorways and industrial development.

In its publication, "Archaeological Excavations 1970," the Department states that 91 sites were excavated by its own experts, and that 68 grants were given to local or county excavation committees towards the cost of similar emergency operations. Among the most important prehistoric sites excavated was a Palaeolithic open settlement site at Northfleet, Kent. The main deposit at the site contains rich fauna, of fossil elephant and other mammals and also decorated bone implements. A new variety of utilised flint pebble, with patches of intense gloss on its surface, due to burnishing with a soft non-abrasive material, was identified during the excavation.

The appearance of gloss, flint pebbles indicated that there had been a specialised hide or leather tannery on the site. The Department also gave assistance to the York Minister excavations, and says that the outline plan of the Early Neolithic site of the Early Neolithic was complete. A late Saxon burial ground was found below the South Transept, and carved and decorated stone slabs, with head and foot stones, were found on the 17th-century ground surface.

(Archaeological Excavations 1970, Department of the Environment, Stationery Office, 50p.)

## MUSICIAN TO FINGERTIPS

A recital of unusual interest introduced the Canadian soprano Carrol Anne Curry to a discerning audience at Wigmore Hall on Saturday evening. Nothing that was not from the 20th century or of known popularity was chosen, and each song had some formidable difficulties of rhythm or pitch. Miss Curry, a musician to her fingertips, surmounted most of the obstacles but appeared to find difficulty in her higher notes. Where the line lay in the middle part of the voice she gave much pleasure.

Debussy's three "Mallarmé" poems and some of Ravel's "Histoires naturelles" had an attractive quality not always present in Berg's seven "Early Songs" and the three Sitwell poems by Walton. Both singer and accompanist, Paul Hamburger, were in perhaps too serious a vein for the Ravel set but this was appropriate enough in Hindemith's Motet "Cum Natus Esset." D.A.W.M.



## Rare Rameau music finely played

FOR decades now Bach and Handel with some help from Vivaldi have represented the late-Baroque for most concert-goers, and while benefiting us by concentrating our responses in depth this has unfortunately obscured a composer of the stature of Rameau.

As a welcome corrective we were offered a rare opportunity at the Queen Elizabeth Hall on Saturday evening of hearing two extended sequences of his music in splendid performances by the Monteverdi Choir and Orchestra under John Eliot Gardiner, with George Malcolm, Jill Gomez, and Philip Langridge. Like Bach, Rameau borrowed extensively from himself, and we were first treated to a series of harpsichord and trio movements interspersed with vocal and orchestral transcriptions and "originals" found in the dramatic works. But it was "La Danse," an entrée from "Les Fêtes d'Hébé" that dominated the evening.

This 45-minute sequence of airs, recitatives and dances tells of Mercury's wooing of Eglé with a stately grace and virility that overflows with inventive originality, making a sensuous and colourful use of instruments completely different from Bach's mainly functional orchestral style. Bach himself was represented by the Flute Suite in B minor with William Bennett, a soloist of considerable wit and virtuosity, and the Partita in B minor was delivered with characteristic flair by George Malcolm. A.E.P.

## Vivid Debussy brilliantly focused

By ROBERT HENDERSON AT the centre of Ivan Moravec's piano recital at the Queen Elizabeth Hall yesterday afternoon was a performance of the first set of Debussy's "Images" which aptly summarised the many fine qualities that made his playing so consistently impressive.

Refusing to confuse impressionism with anything vague or amorphous, or with a haze of sound, he presented each of the three pieces in a sharp, brilliantly focused light. Though strong, vivid and intensely alive, his playing was sensitive to the finest shades of keyboard colour, a sensitivity supported by an impeccable control of rhythm, texture and sonority. These same qualities were applied with equal authority to the more direct and assertive statements of Janacek's Sonata "Street Scene IX, 1905," in a performance of an impassioned, yet disciplined commitment, and to Bach's "Chromatic Fantasia and Fugue."

This was notable above all for its spaciousness, rhythmic buoyancy and clarity of articulation. In Chopin's four Ballades the contrasts were powerfully drawn, each being given the character of a tense, tightly-knit epic drama.

## ARRESTER-GEAR IMPROVEMENT WINS PRIZE

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A second memorial award goes jointly to Flight Lieutenant T. J. Kenny of Peckham, and Corporal R. Cotton, of Great Yarmouth, for modifications to the Lightning flight simulator.

## LORD CLARK'S RELAXED SERIES ON PAINTING

By SYLVIA CLAYTON THE most congenial broadcasters are informed enthusiasts—people with roots outside the screen. High on my list would come Lord Clark, who began on Saturday his new series Pioneers of Modern Painting (ITV) with a talk about Manet.

Perhaps because he was not expected to be a mobile encyclopaedia, as in "Civilisation," but was free to concentrate on his own subject, painting, he appeared more easy and relaxed. Looking at pictures is not a popular activity in the same sense as listening to a Promenade concert, but he managed to convey the same quality of excitement and pleasure. Passages in Manet's "Olympia," the famous nude that scandalised the Paris of the painter's day, made him, he said, want to jump for joy. The character of Manet, handsome, modest, elegant and his clear, direct style of painting evidently made an instant appeal to him, as contemporary abstractionists, whom he squashed in an aside, do not.

The actual pictures in this programme, directed by his son, Colin Clark, were beautifully presented and photographed. Lord Clark's jocular air sometimes suggests that he is taking you round his own gallery, but his tone is a welcoming one and will certainly send me back to the Courtauld Institute for another look at Manet's masterpiece "Bar aux Folies-Bergère."

For those of us who cannot afford to buy impressionists. Collecting on a Shoestring (ITV) dispenses useful advice in an agreeable way.

This unpretentious Sunday morning programme, produced by Francis Coleman, sends out buyers with 10 pounds apiece, to see what treasures they can bring back to show to evident experts.

Whether your taste runs to Staffordshire pottery figures, or Victorian lustreware, the Greenway print, Rockingham China or Georgian runners, it is encouraging to see that within that price-range you can still pick up attractive objects, even if stunning bargains are rare.

## INDIAN DANCES BY CANADIAN

By FERNAU HALL The performance of classical Indian dance at the Commonwealth Institute by Madhurika was, so far as I know, the first of its kind in the West.

The Arangam, or inaugural solo performance of a Bharata Natyam dancer, complete with a Hindu ceremony by a Brahmin and by the Guru (teacher) Madhurika soon made us forget that this was her inaugural performance. Even more astonishingly, she made us forget that she is a Canadian, in fact looking quite South Indian both in face and in style of movement. With each dance she gained in ease and authority, making the most difficult passages of pure dance (with fast, complex rhythms) look completely natural, making her gestures speak and establish a sensitive rapport with the audience.

## NAVY SCHOLARSHIPS

In addition to the list published on Nov. 9, M. J. Wise, Cambridge School, and D. B. E. Wright, Royal Hospital School, Ipswich, were successful in the 26th Royal Navy-Marines scholarship competition.

## Baroque work of charm and exuberance

By TERENCE MULLALLY

CHARMS to titillate both the jaded intellectual and those who take simple pleasure in colour, exuberance, and the beguiling subject, are in ample evidence in the latest exhibition at the Heim Gallery, 59, Jermyn Street. Entitled "Faces and Figures of the Baroque," the exhibition includes paintings, sculpture and medals. It continues until Christmas.

There are on view pictures and objects of importance for the history of art, like the best study for the "Vision of St Jerome," in S Niccolò dei Tolentini, in Venice, by Liss, and a fine Pietro della Vecchia. Emotional depths are also represented by three Crucifixes. One incorporates a figure of Christ by Giovanni Bologna, elaborately remounted in the last quarter of the 17th century, in the Florentine Grand-Ducal workshops.

This is craftsmanship at its most sumptuous. Gravely, with more than a little of the terrible, is to be found in a set of eight marble heads of philosophers by Orasio Marinali.

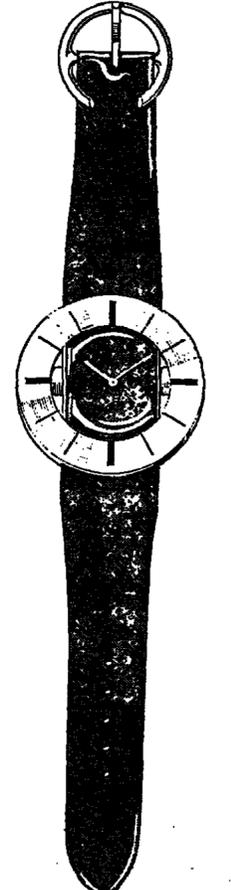
Where an indication of the level of quality that can still be presented in London, given a combination of enterprise and knowledge, is provided, is in the fact that the exhibition includes three unpublished works by members of the Guardi family.

One, a portrait of a girl by Gianantonio, is winsome in the extreme. The other two, "A Still Life with the Head of a Bishop Martyr," also by Gianantonio, and "The Head of the Baptist," by Francesco, provide an object lesson in how to resolve the much-debated problem of the distinction between the work of Gianantonio and Francesco.

Confirmation of the riches still to be found on the London art market is the fact that in addition to these three pictures there is at the moment another Guardi figure subject on view, this time at Agnew's, along with three landscapes by Francesco, two at Agnew's and one at the Brod Gallery.

Back at the Heim there is much of interest to the specialist. Preliminary studies include one for the figure of St Simon by Giuseppe Mazzuoli in the Brompton Oratory. There are problems for the art historian and pleasures for all. For the sheer voluptuous appeal of oil paint it would be hard to beat the little oil sketch by Pellegrini or the wonderfully pretty Conea.

Pierre Cardin has designs on your wrist.



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South Africa	3 December	10 December
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# LOOKING SLIPPY, ON THE SLOPES

In the pictures:

Left, ciré, warm and one-piece, for snow, not ice: boiler suit, black with white, red or yellow, sizes 12, 14 or 16, £24 at Lillywhites. Bobbie cap, £1-50; gloves, £4-50.  
Right, beginner's any-weather gear anyone could wear: ciré jacket in rose pink, three other colours, with cigarette quilting on sides, elbows, sizes 12, 14, 16, £19; stretch trousers, £17; white cotton polo-neck, £1-75, jazzed up with a tank top for lunch or tea appearances. All at Lillywhites.  
Pictures by TIM MARLBOROUGH, taken at Simpson's Dry Ski School (lessons, starting today, £6 for 6, including skis and boots, if necessary).

By JEAN SCROGGIE



SKI-ING more or less starts today, with the opening term of dry ski schools. And it starts with a flurry of controversy and some unexpected bargains which quite eclipse the lesser fashion news that mulberry pink, cornflower blue, or yellow (especially worn with brown) are trendy colours for the slopes.

The controversy centres on nylon ciré, with the

freedom of the individual at stake. The freedom, that is, of the individual to slide as far as she pleases when she falls. For if she wears slippery nylon ciré overpants or cover-all suits, padded or not, and lands on ice, she is going to slither much, much farther than stretch ski pants will take her.

This may not matter if the slope is not too steep. If it is, the slither could be spectacular, if nothing more dangerous.

It is said that half a dozen European resorts are considering banning ciré either for beginners or those bound for high, icier, steeper pistes. The National Ski Federation of Great Britain has no confirmation of such plans, and would not support them, anyway.

Meanwhile, beginners who buy ciré pants or total outfits at one major ski wear department are asked to sign the sales slip saying they do so at their own risk.

Other shops, like Lillywhites, tend to take the Federation's line: that the element of danger has been over-exaggerated: that it is the better skier who is more at risk, anyway, since he or she will be heading for steeper slopes and icier conditions. And the better skier should have enough judgment to wear ciré or not, as conditions permit.

For ciré, especially padded ciré, has its assets: It is warm, light and comfortable for the bitter cold of January and February skiing. It is also the fashionable thing to wear, over jeans and T-shirts or jazzy sweaters; you whip off this over-gear when you stop for lunch, or proceed straight from the slopes to tea-dances in the afternoon.

Personally, there was no sliding or ciré involved when I broke my ankle skiing: I somersaulted down the mountainside with only the briefest of intermittent contacts between the snow and my

stretch pants and proofed cotton anorak.

There is always a risk, whatever you wear.

Cotton, indeed, is threatening ciré on the fashion front. Proofed cottons, denims, corduroy began it last year: this season Provençale floral prints, padded, quilted and snow-proofed, are the sophisticates.

The ingenious ciré outfit shown, with corduroy peplum and trim, zips apart under the peplum, leaving you with smart separates to wear as judgment dictates.

It is from Sea and Ski, who are providing the unexpected pre-Christmas bargains in ski wear.

Hilary Laing, who runs it, has recently married, and is closing down the shop. All her highly-selective stock will be going, at one-third off, into a closing-down sale starting two weeks today, on Nov. 29.

A new Sea and Ski, run by Sue Hayward, will open in the New Year, with Hilary as adviser.

Sticking his neck out! But Hartnell doesn't

"YOU can't come in—your ruff's too wide!" Guards at the gates to London, in the Tudor era, vetted every single person entering the city, and if anyone leapt up—or tried to—beyond his appointed station in life, he got thumbs down.

Norman Hartnell's "Royal Courts of Fashion" (Cassell, £4-25) chronicles the whole amazing kaleidoscope of fashion from Tudors to flappers, and this book is a must for the dictionary-shelf of anyone serious about the subject. Serious is the operative word. Produced in close conjunction with Mary Cathcart Bever it's as unlike my twinkling-witted friend Norman as any book I've ever read.

Where's his fun? Where's his dry outrageous wit? Buy it to learn, as a student, as a researcher, but don't, alas, hope for any nuances of royal inside knowledge that might well have come the readers' way from Hartnell's special position as couturier "by appointment." S. S.

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**LOOK SLIPPY ON THE SLOPES - 2**

In the pictures:  
 Left, circ, ingenious: pants zip off under the pelium to give separates. Brown, with brown/white corduroy trim and cap, size 10, reduced from £42-45 to £28-50 in Sea and Ski sale, at 69, Pimlico Road, S.W.1, from Nov. 29.  
 Right, non-slip sophisticata: Provençal-print snowproofed cotton jacket, navy or brown background, Borg collar, sizes 34 to 38, £28. Stretch trousers, cornflower or pink, £18; navy hat, £1-75; mitts, £2-50. All from Simpsons. Ski bob, Lillywhites, £80.



**THE CHILL-BEATERS**

SKETCHED above left are ski-scene accessories: the floral underwear is not new, but is tremendously popular. It sold out so quickly last year that it would be wise for those who missed out then to buy quickly now.

Sweaters are striped: this one has a pull-up hood or cowl neck, useful for extra warmth. The Stetson and jockey caps are perky alternatives to woolly pull-ons, or the separate, matching hoods some outfits now have.

The après-ski boot, in jungle suede, is warm, won't make you look like a Yeti, costs comparatively little and is wearable afterwards.

The very newest accessory is almost undetectable to the eye: the foamed ski boot, fitted to your foot. The foaming operation, which takes about a minute, in-

jects a liquid mix between an inner soft boot and the outer very tough one, with you standing in it. This settles to a springy, firm foam state round your personal contours.

Lots of shops are doing it, including Lillywhites, who have four makes of foamed boots, starting at £30-50 for one with an ultimately replaceable inner/foam lining.

Their Mr Pockney is a Swiss-trained foaming expert (he has foamed 40 pairs of feet in the last fortnight).

Foaming requires expertise: if not completed, from mix to full injection, in 60 seconds, the remainder explodes, albeit harmlessly.

But just in case, Mr P. works near an exit door, through which he can toss the container to avoid splattering the injectee. J. S.

**IN THE SKETCH:**

TOP, cotton/rhoyl vest and longjohns, anubergine or marine on white; S, M or L, £4-45 set; Courtella hooded sweater, black/ivory or flame/ivory, 34in to 38in bust, £7-50. CENTRE, woolly jockey cap in rose, black, red or white, £2-35; nylon ciré Stetson with ear flaps and strap, in orange and other colours, £6-25. BOTTOM, dark brown jungle suede boot, non-slip and fleecy lined, sizes 4 to 7, £10-75. All from Pindisports, except the Stetson—from Simpson's, Piccadilly.



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Long poult taffeta dress with shoestring straps from Bernard French's Can Can collection. Colours are black, red or green; sizes 10 to 16; £12 at Just Looking, King's Rd., London, S.W.3.

Wool velour coat with dolman sleeves. By Elges, in red, orange and five other colours; sizes 10 to 16; £25 at Richard Shops, Oxford St. and Regent St., London. Pictures by Myrtle Healey.

**SHAPES OF THE SEASON**

THESE are the shapes, the textures, the moods that are coming next, so watch out for them. These are the signposts, the clothes that hint on the horizon, the clothes that the women-in-the-know are hunting out and wearing.

Both of these are in our shops now. Not widely, for buyers are, particularly in the case of the dramatic dolman-sleeve coat, cautious.

They reckon that if the snug-fit redingote with its tiny armhole sold well last year and the year before, who wants to break the magic spell?

But you'll see this shape in the new spring ranges, in all sorts of garments—even down to basic old knitwear.

Taffeta is the great comeback story for evening, but the cheering news is that it's not limited to Jane Eyre styling.

It looked terrific in Paris recently used the

Rita Hayworth way—a lingerie top, with swirling flare' long skirt.

And as for sailor suits . . . you can't go wrong if you stake your next fashion look on the sea.

But it can be too obvious: Peter Collins are using a beautiful navy-and-white wool jacquard with tiny nautical motif for a group of sophisticated dresses and jackets for spring.

SERENA SINCLAIR



**HANDY IDEAS**

HANDS up, hands on, hands across the sea, hands clasping hands . . . the classic old motif is strongly in fashion again, and jeweller John Donald has done a whole collection using it. In Donald's new gold ring two hands clasp a pearl—but you can slot it out, substitute a hunk of pyrite or rose quartz. Hands clasp endlessly to form a long gold chain, or pile up thickly on top of another to shape a domed gold ring. "Some fiancées," says Donald in his Cheeside studio, "choose this one, have me remove the centre of the dome and substitute a diamond." Sketch by DUTHY. S. S.

**Dickins & Jones.**  
 A few smart paces from Oxford Circus.

After-six style in sleek, black velvet. Brilliantly simple waistcoat with 'dinner jacket' details, long, flared pants.  
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MR CARR'S CURB

MR ROBERT CARR is wrong if he thinks that by introducing further restrictions on the entry of foreign workers into Britain he is going to do anything much to improve the unemployment situation.

His policy might make sense if the British labour market were much more mobile than it actually is. The relative immobility of the British worker is, indeed, one of the major causes both of unemployment and of the continuing demand for foreign workers.

Mr Carr is not to blame for this situation; it is old. And the policies of the present Government will certainly improve matters in the long run.

There is a strong case, in the meantime, for getting tougher with those who prefer to wait for the type of work they deem worthy to be brought to wherever they happen to be living.

PROGRESS IN VIETNAM

THINGS HAVE BEEN GOING so smoothly for President Nixon in Vietnam that there is now a convincing note of self-confidence in his attitude.

Mr Nixon is appealing to the American people not to lose their nerve now that what seemed impossible in the dark days that broke Mr Johnson's heart three years ago is within grasp—smooth and safe withdrawal, with the original mission achieved in terms of a viable South Vietnam able to defend itself.

A settlement in Vietnam, tacit or negotiated, must surely be envisaged by both America and China as essential to their new relationship, which Mr Nixon and Mao will seek to define at their meeting at the beginning of next year.

HANDS OFF OUR COUNTIES!

ANGRY VOICES are raised in our correspondence columns today against the planners' proposals to mess about with so many county boundaries.

Our counties are not abstractions but living historical entities, bound together by a million ties of shared memories, loyalties and prizes, military, sporting, functional or just sentimental as well as administrative.

The Economist
In this issue:
9 Leaders: Mr. Smith, I presume?
16 Britain: Parliament—if they could just see themselves sometimes; Criminal Justice Bill; Ulster; Broadcasting; Obscenity; Coroners.
29 International Report: Willy turns back to the west; France; Belgium.
51 American Survey: Ohio won't do its sums.
65 Books: Private spite, public service.
72 Business Brief: Germany—the road leads down.
87 Business International: Prevarication, Connally style.
96 Business Britain: Very well, let them all stay in Coventry; Steel; Machine tools; Plastic turf; House prices; Taxation.

Eire: time for home truths

T. E. UTLEY reports from Dublin

INEVITABLY the politics of the Irish Republic are seen in Britain as one aspect of the crisis in Northern Ireland. This standpoint, however, generates most of the fallacies which bedevil British policy towards the South and have an equally adverse effect on British policy in Ulster.

This view usually rests on the assumption that Mr Lynch and his colleagues are a Government of moderates who, with considerable and growing difficulty, are restraining a passionate and universal demand in the Republic for positive action in support of "oppressed Northern Catholics."

Mr Carr is not to blame for this situation; it is old. And the policies of the present Government will certainly improve matters in the long run.

Other problems

Some of the current misunderstandings about Irish opinion arises from the degree of attention naturally given in Britain to the Dublin Press and radio. The Irish are great newspaper readers; they sustain, in reasonably flourishing conditions, about 500 local papers, but this local Press, which probably reflects the preoccupation of its readers rather more accurately than does the Dublin Press, is markedly non-political save in the border areas.

Even those in the Republic who think nationally see the Northern Irish crisis in a context set by several other major domestic problems with a close bearing on it. There is the problem created by rapidly accelerating inflation, and by what is widely regarded as the ineptitude of Mr Lynch's Government (contrasting markedly with the skill of his predecessor, Mr Lemass) in the handling of economic affairs.

There is much to be said for the view that in the long run the forces operating against constitutional government and civil order in the Republic are far more formidable than their counterparts in the North. British opinion is already

well aware of some of the overt activities of the IRA in the South. The ambiguous status of that organisation in Irish society, however, is not fully understood.

Public collections for guns and ammunition for the North are common. So is the training of IRA volunteers in which it is patently obvious that in the past at any rate the national Army of the Republic has co-operated. What is not generally realised in Britain, however, is the extent to which the legal institutions of the Republic have been weakened and corrupted in order to facilitate these illegal activities.

In the past 18 raids on banks, post offices and airline offices in the South, leading to a loss of over £100,000. None of the perpetrators of these crimes appears to have been convicted, and only five cases have got as far as prosecution.

Two recent examples of the judicial process will suffice: last week's sentence of a fortnight's imprisonment (already served on remand) was all that a court in Dundalk could find it in its heart to award to gunmen from across the border captured with their arms in the Republic; an attempt to secure the extradition of an accused murderer was recently frustrated by a plea of inadequate identification although the evidence of identity in the possession of the Ulster police is said on this occasion to have been unusually strong.

What threatens the survival of the Republic today (and daily costs lives in the North) is not militant public enthusiasm for Irish unity or passionate concern for "oppressed Catholic brethren" but a lethargic refusal to get to grips with reality and to modify even slightly any of the formal political postures decreed by history.

But one factor which operates perpetually against such realism is the complacent assumption of all politicians in the South that the Republic will continue to enjoy all the practical material advantages of close partnership with Britain whatever Dublin does or fails to do about the IRA.

A stronger attitude in Whitehall, whatever else it brought about, would not bring Mr Haughey or the IRA to power. It could help to dash the illusions by which Irish politicians live and which, unchecked, will one day produce a far worse disorder in Dublin than now afflicts Belfast.

By contrast, the blandishments offered by Mr Heath to Mr Lynch have had only two effects—they have gravely weakened Mr Lynch's position vis-a-vis his own extremists and made his policies towards Britain still more rigidly unco-operative.

Local Government Bill starts off

It looks as if Graham Page, least-known and most self-effacing of the eight Ministers comprising Peter Walker's Environment empire, is in for the hardest stint of this Parliamentary session.

He has charge of the Local Government Bill (250 clauses, 30 schedules), which starts a long, long journey through Parliament tomorrow. Page, 60, a solicitor of 37 years' standing, is a neatly patient and thorough—qualities to be tested.

Designated by the headline about European legislation, Page is likely to find that securing union between long-established local authorities is far more contentious in many minds than union with Europe.

A place to dig

ANY terms that Sir Alec Douglas-Home secures in Rhodesia this week will have to conform with the Five Principles which, at present, are the minds of many MPs at least, become engraved on tablets of stone.

His current dig, which in the Ardennes is served only with potatoes, had to be accompanied by peas. The hotel explained: "Our guests demand two veg."

WANTED: 570 crutches
OVER 500 pairs of crutches are being recalled from some of the 500 people who broke legs skiing last season.

Guessing for diamonds
CRIMSON and pink velvet—190 yards of it—will be used to decorate the Royal box and pillars at the Coliseum for Sadler's Wells Opera's royal gala performance of Monteverdi's "The Coronation of Poppea" on Dec. 1.

In a buying mood
PETER WILSON, chairman of Sotheby's, will be conducting an auction with a difference at the Savoy on Nov. 22. He will sell pictures, jewellery, silver and furniture to 500 guests at a dinner in aid of the Variety Club of Great Britain and the

LONDON DAY BY DAY

"What is the carat weight of the diamonds?" Tickets, which cost 50p each, will be on sale to the public at the theatre and at Frank Partridge, the New Bond Street firm where the jewellery will be displayed after the gala.

Packaged festivals

THE directors of 16 of Britain's leading arts festivals will gather today at the Mariner Terrace. They will discuss the future of festivals in Britain—in particular the need for more "package tours."

Peter Diamond, the director of the Edinburgh Festival, will open a discussion on how to co-ordinate the individual efforts of festivals to encourage an even greater world interest. This year over a million tickets at British festivals have been sold—many to foreigners.

Mr Diamond is also chairman of the newly formed British Arts Festival Association, which will disseminate information on festivals to the public at home and overseas.

English idiosyncracies

FEW of those who paid up to £50 each for a first-class gastronomic week-end at the Imperial, Torquay, which finished last night, realised how much parts of the menu had been anglicised.

The hotel, now owned by Trust Houses-Forte, had brought over from France Jean Le Noir, proprietor of the Hostellerie Lenoir at Avulliers-les-Forges. But he had to bow to the idiosyncracies of the hotel's mainly West of England and Midlands guests.

And instead of making the herissons de foie gras with goose liver, M. Le Noir was told to economise by using the livers of ducks, chickens and turkeys.

Augustus John for charity

Duke of Edinburgh's Award Scheme. The Duke will be present. The auction will be held after dinner, which should "get them in the mood" as one of the organisers put it to me. He hoped the evening would raise the large sum of £100,000.

Here is one of the lots, a delightful pencil drawing of a child's head by Augustus John.

Arthur May, bird-keeper of St James's Park, is burning hundreds of bad eggs left by mallards in nesting-boxes. Every autumn he relines the boxes with new straw from the Department of the Environment.

Giving a dam
ACCORDING to Sir Rupert Speir, president of the North Tyne Valley Preservation Society, addressing a protest rally at Falsstone yesterday, the proposed Kielder Water Reservoir in the North Tyne Valley will flood the homes of 200 people.

To assuage public feeling, the Northumbrian River Authority are promising that creation of the giant reservoir would create a "recreational magnet."

Spier, former Tory MP for Hexham, advised his audience to look this gift horse in the mouth. What happened in Newcastle, he asked, where planners promised to convert the city into a new Brazil?

The citizens were had for mugs, the planners set their way. Dobson's beautiful Eldon Square was destroyed to become Europe's most expensive (and ugly) car park.

Twisting the knife
A BERKSHIRE reader who describes himself as "one of the swelling throng of unemployed executives" reports wryly on being confronted with two large posters at the counter of Reading's unemployment exchange: "Make sure you renew your passport before going on holiday" and "Invest in National Savings."

Malicious gossip

SIR—Sir James Joint's moving evocation of his visit to the grave of Mary Livingstone should remind us, as he suggests, of the sacrifices exacted by the great explorer from his wife.

During their 17 years of married life they spent eight together, and for only four of these had their own house. Hardest of all for the poor woman to bear was the malicious gossip spread by fellow missionaries that Livingstone became an explorer because he could not bear to live with her.

It was to put an end to this talk that against his better judgment, he allowed her to join him in the malarial swamps of the Zambesi. Even here scandal dogged their days and undoubtedly precipitated her death, as I think my book "Livingstone's River" for the first time revealed.

GEORGE MARTELLI, Bridport, Dorset.

Prince Charles

From the Chief Minister of Gibraltar
SIR—In your report on Prince Charles's visit to Gibraltar to join H.M.S. Norfolk you refer to the Spanish Foreign Ministry's official comment on the persistence of the quarrel which unnecessarily hurts national feeling.

I should like to offer the comment that the feelings of the people of Gibraltar are also to be taken into account. Not only is His Royal Highness perfectly entitled to come to Gibraltar whenever his duty as a naval officer so requires or whenever he wishes to do so, but also the people of Gibraltar, whose loyalty to and affection for the Crown of Britain are second to none, will I hope, when the occasion next arises, be given an opportunity to greet and welcome His Royal Highness in a manner befitting his position and expressive of our warmth and regard.

ROBERT J. PEIZA, Gibraltar.

Excluded nations

SIR—Mr Alan Dale asks (Nov. 9) if Tibet is forgotten. I do not think so, but yesterday's victims become so easily today's embarrassment, when statesmen forget that appeasement never pays and betrayal is abhorrent.

My Society strives to keep alive the cause of Tibet and, through our Tibet Relief Fund, to help the many tens of thousands of Tibetans in Asia and elsewhere. Still they come across the Himalayas away from cruel oppression.

FRANCIS N. BEAUFORT-PALMER, Chairman, Tibet Soc. of United Kingdom, London, S.W.1.

Religious communities

From Mr SIMON
FINGFIELD DIGBY, M.P. (cont.)
SIR—Mr B. C. Travers (Nov. 9) refers to the proportion of Protestants to Roman Catholics in the proposed enlarged European Economic Community.

According to my estimate, based on the current Europa Yearbook, out of a total combined population of the 14 countries of 255 million, just over 52 per cent are Roman Catholics and the rest are very largely, but not exclusively, Protestant.

It must also be remembered that not those classed as belonging to a faith are necessarily practising members. It could be a mistake to draw any conclusions in relation to any other countries.

SIMON WINGFIELD DIGBY, House of Commons.

LOSS OF ANCIENT CNTY NAMES

SIR—Peter Simple in The Daily Telegraph on Nov. 9 was right—it is an outrage. As a person born and brought up in the beautiful county of Herefordshire I read with dismay that this noble name is to be lost for ever if the Government has its way in renaming the counties of Hereford and Worcester Malvernshire.

Why, oh why, unite these two counties at all, let alone rid them both of their beloved titles and very different separate identities?

I know that many people feel as furious and as hopeless as I, for we already know that the gentlemen at Westminster do not care about local feeling in this matter. I am surprised that the Secretary for the Environment does not wish Worcester-shire to remain as it is, for he lives in the county. Obviously he has not lived there long enough to care about individual age-old county traditions.

At the present time I am prevented from living permanently in my beloved county, but I urge the people of Herefordshire to ask their Members of Parliament, Mr David Gibson-Watt and Sir Clive Bosson, what they are doing in attempting to preserve our county—on its own. Many people feel, with some justification, that it is useless to protest, but this we must do. If we cannot prevent this uncalculated union of counties, at least we must not allow the word Herefordshire to be obliterated for ever because we appeared not to care.

I hope, with all my just a quarter-of-a-century-old heart, that the three above-mentioned Members will realise just how much anguish and expense is causing by attempting to bring about these heartless and unwanted changes. Is this yet another example of "change for change's sake"?

(Mrs) K. BARBARA GREEN, Wimborne, Dorset.

Petition of protest

SIR—Peter Simple says (Nov. 9) referring to the Local Government Bill that the people of this country will accept the proposed changes of boundaries and names with hardly a murmur of protest.

I think this is not really so. For

Mary Livingstone's grave well maintained

SIR—May I be allowed to ally the concern of Sir James Joint (Nov. 4), and perhaps others, regarding the grave of Mary Livingstone? Provision for the upkeep of this grave in perpetuity was made from a fund raised to erect a statue of David Livingstone near the Victoria Falls on the occasion of the 50th anniversary of the discovery of the Falls.

On a suggestion by Bishop Paget, the Bishop of Southern Rhodesia at the time, some of the money raised was hired off and used to provide a suitable headstone and kerb in place of the crumbling and almost indecipherable stone mentioned by Sir James.

In the course of my duties as a railway missionary in Southern Rhodesia I used to visit the Sena Sugar Estates in Mozambique twice a year. The Bishop sought my good offices on one of these visits to go and inspect the grave and report to him. This involved a long and tedious journey, very much of my heart, the last part of which had to be done in a naive daze-out; but I did it, and was able to report that the grave was well maintained. In fact it was the one cared-for spot in an otherwise neglected graveyard. This was in 1954 or 1955.

One assumes that this fund still exists and that if the trustees are doing their job the grave is still being maintained.

(Rev.) HUGH WILSON, Saitou Downham, Suffolk.

Nothing to fear

SIR—It appears that the Department of Education still wishes students to be "repressed" by organisations which are so divorced from the tempers of ordinary undergraduates that they are compelled to join them.

If the "empires" of the "National Union of Students," the student guilds and unions, and the student representatives' councils really enjoyed the support of their members they would need to be defended by enforcing obligatory membership.

You rightly observe that the student politician's love of liberty stops at his own door. I see no reason why Mrs Thatcher should protect the last great closed shops in British life by her own regulations. Student unions which serve their members well need fear nothing from freedom.

PETER CLARKE, Chairman, Student Union Reform Group, Balliol College, Oxford.

Religious communities

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# POLICE KEEP WATCH QUEEN LAYS CENOTAPH WREATH

DAILY TELEGRAPH REPORTER

AIN clothes police mingled with one of the largest Remembrance Day crowds for 17 years when the Queen laid a wreath at Cenotaph yesterday. On Saturday, callers mingling to represent the IRA had telephoned Land Yard with threats to disrupt the ceremony.

But there was no disturbance as Prince Philip, the Duke of Kent, Mr Heath, Mr Wilson, and Mr Thorpe, accompanied by members of the Government and the Services and Commonwealth representatives, took their wreaths to the Cenotaph.

## HIROHITO WAS WAR CRIMINAL

By Telegraph Reporter  
EMPEROR HIROHITO should have been tried for war crimes trials, it is argued in a book published today.

"Japan's Imperial Conquest," David Bergamini says, "was a crime against humanity." He says that the Emperor, who was crowned in 1928, was a liberal gentleman who was usually the first war criminal of Japan.

Secret study  
The Emperor told MacArthur after the war he knew nothing of military matters in 1941, Mr Bergamini says. He shows that Hirohito's own secret study of 11 months before the war introduced the book "The Japanese Mind" by William Webb.

Webb says: "Because of his insistence upon Japanese values and Japanese accomplishments, Mr Bergamini has to re-interpret Japanese history." The book offers fresh ideas on events a.d. 50 as well as 1945. It finds his insights "ordinarily coherent" and "the first of two long extracts from 'Japan's Imperial Conquest' will appear on Friday in the Daily Telegraph Magazine."



The Queen leading the nation's homage to the dead of two world wars yesterday when she laid a wreath at the Cenotaph.

## MAYOR SAVES MAN WHO 'DIED'

A WEALTHY businessman who collapsed and died at Peterborough while giving a presidential speech was revived by the Mayor, who had just proposed the toast.

Nearly 250 people were attending the weekend dinner held by local builders. Their president, Mr Bernard Stokely, 64, was halfway through his speech when he had a severe heart attack.

The Mayor, Councillor Denis Bracey, was sitting at a table nearby. He is senior consultant surgeon at Peterborough District Hospital.

Mr David Desborough, past-president, who was sitting nearby, said afterwards: "As soon as Mr Stokely collapsed we asked all the guests to leave the room until the ambulance arrived. The dinner was held up for 30 minutes but then we decided to carry on."

Cardiac massage  
Councillor Bracey, 55, took over and discovered that Mr Stokely's heart had stopped beating and he was no longer breathing.

He said yesterday: "I gave him cardiac massage and kept him going in the ambulance until we reached the hospital. While he was on the floor his heart stopped beating. It's difficult to gauge for how long in the heat of the moment, but I would say for up to a minute."

Yesterday Mr Stokely was in the hospital's intensive care unit where he was said to be "desperately ill."

## 100,000 MORE 'LITTLE RED' SCHOOLBOOKS

A new edition of 100,000 copies of the controversial Little Red Schoolbook goes on sale today with only "minor revisions" in the 26-page section on sex.

The book, which carries an introduction entitled "All grown-ups are paper tigers," contains advice to children on schools, sex and drugs. Four-letter words still appear in the sex section.

Mr Richard Handyside, the publisher, said yesterday that the passages objected to in the court action over the book had been rewritten. These passages are now printed in italics. One paragraph not within the sex section was specifically condemned at the appeal court but has been covered with a non-removable red sticker.

GLASS FALLS ON TORY DINERS  
Glass fell on guests when a skylight was broken by a stone during a Conservative party dinner attended by Mr Carr, Secretary for Employment, in the refectory building at Birmingham University on Saturday. No one was hurt.

CRICKETER ILL  
John Martin, 40, former Australian Test cricketer, suffered a heart attack while batting in a club match at Newcastle, New South Wales, yesterday. His condition later was satisfactory.

ROYAL CHAPLAIN LEAVES £66,000  
Canon Walter E. Norris, Chaplain to the Queen from 1962 until his death in August, left £66,170 net (£68,381 gross), duty paid £25,212.

## Zanzibar death threat to spice smugglers

By OUR DAR-ES-SALAAM CORRESPONDENT  
VISITORS to the Indian Ocean spice isle of Zanzibar frequently used to take home a few cloves. But that practice is now being strongly discouraged with the introduction of a mandatory death penalty for illegally exporting the crop.

The clove industry provides over 90 per cent of the island's foreign exchange earnings and the death decree makes it clear that sizeable quantities are being smuggled to the African mainland.

Two years ago world market prices were quadrupled from £550 to £1,200 a ton. But the amount the grower receives has only risen from 5p to 7.5p a lb.

The grower willing to take a chance in smuggling cloves can get at least 40p a lb. Even after paying a fisherman to take the cloves the 40 miles to the mainland, and possibly the odd official to turn a blind eye, he is still a lot better off.

The greater part of the smuggling is thought to be from Zanzibar to the island of Pemba, which produces about 60 per cent of the cloves crop.

Elm value  
They go to Mombasa in Kenya and in lesser quantities to Pangani and Tanga on the northern Tanzanian coast.

In Mombasa, it is estimated that the flow ranges between 2 to 100 tons a month, which could mean that over 25m worth of cloves are illegally leaving the islands each year.

The buyers are believed to be Arabs and Asians and the bulk of the cloves find their way to the Persian Gulf, India or elsewhere in the Far East, where they can be sold for high prices.

In strict monetary terms, Zanzibar is probably the richest of Africa's independent states. The population is only 350,000 and their foreign reserve holdings amount to £10 million.

But it is clear clove production has fallen since the 1964 revolution which ousted the Sultan and his Government. At one time 50,000 labourers from the mainland helped in the picking. Now they are not allowed in, much of the harvest goes to waste on trees.

OFFICERS FROM 'FLOATING BOMB' SHIP ASHORE  
The captain and four officers of the British bulk oil carrier Haythrop, 45,330 tons, damaged by an explosion and fire, stepped ashore at Port Elizabeth, South Africa, yesterday. They spent six days aboard what salvagers experts called "a floating bomb".

NUDIST SWIMMERS  
European swimming championships for nudists were held at Rotterdam yesterday, under police protection in a heated indoor pool. After the tournament, the president of the Dutch Nudist Federation invited the spectators to undress and join the swimmers in the pool. Most accepted the invitation.

£17,000 ART THEFT  
By Our Bonn Staff  
Four paintings valued at £17,000 have been stolen from a Hamburg exhibition. They include works by Delacroix and Corot.

## FREE EDUCATION 'MISUSED'

A LOOPHOLE which allows people to become "snobs on the rates" is estimated to be costing Bournemouth Corporation several thousand pounds a year.

Some parents are getting their children into private schools for nothing, while grammar schools have empty places. The cost is borne by the ratepayers.

The passport to free private education is regular church-going. Bournemouth Council has for several years agreed that parents with children who attend grammar school standard can send them to religious denominational private schools at local authority expense, if they prove they are regular church-goers.

Signed note  
A signed note from a priest or vicar is all the proof needed. Yesterday councillors on one committee were worried about parents who may practice religion so that their children can have free private education.

The committee is urging the council to review its policy and re-examine the religious qualifications needed. This year the council estimates the cost of pupils' tuition at five private schools will be £24,500. Yet the town's girls' grammar school, with accommodation for 120 new entrants, has 71 empty desks because 55 girls have opted for free private education.

In 1968 there were even more vacant grammar school places when 77 girls joined a grammar school and 58 got free private education. Yesterday Councillor Roy Thomason, a member of the committee, said: "There may be cases where people's religious qualifications are not as high as they ought to be. There is a sphere of weakness here. The system is easily abused and there could be a loss of ratepayer's money."

## LORD SNOWDON HAS MINOR OPERATION

The Earl of Snowdon, 41, was in a "quite satisfactory" condition in London Clinic last night after an operation on Saturday for a minor undisclosed ailment.

He spent last Christmas at the clinic. A minor operation kept him there for a fortnight. In January he flew to Barbados for a convalescent holiday.

He was in St Bartholomew's Hospital in July, 1968, for tests. In 1962 he spent several days in the National Hospital for Nervous Diseases for a routine check. A polo attack when at Eton left him with a slight limp.

## KICK THEORY OF FARMER'S DEATH

By JOHN WEEKS  
Crime Staff  
A FARMER whose body was found on a road near Banbury, Oxfordshire, early yesterday may have been kicked to death.

The body of Mr Francis Edmunds, 45, of Appletree Farm, Aston-le-Walls, Northants, was found soon after midnight on the Croxhey to Appletree road. He had head injuries.

Murder squad detectives think Mr Edmunds had been dead only a short time before his body was discovered. An examination at Horton General Hospital, Banbury, showed that the cause of death was inhalation of blood.

Skull fractured  
Mr Edmunds had a fracture at the back of his skull, and fractures of the nose and upper jaw.

His injuries "were consistent with being jumped on" a spokesman for Thames Valley police said yesterday.

Det-Supt Joseph Coffey and Det-Chief Insp. William Boulton, who are leading the investigation, set up their headquarters at Banbury police station.

'MISSING' BEER RACE SAILOR MAKES PORT  
Geoffrey Cath, 27, one of the three contenders in a single-handed transatlantic race for a barrel of beer, put into Mugina near Vigo, Spain, yesterday in his 19ft fibreglass sloop Chunter.

Earlier, Mr Cath, a computer firm buyer, had been feared missing in a storm after another competitor, Alan Jick, 25, an accountant, was rescued last Thursday 180 miles south-west of Bristol. His identical boat, Cockle, sank.

Nigel Harman, 26, an estate agent, the third competitor, is heading for Vigo, where he will meet Mr Cath to discuss if they should continue the race to Barbados. The three men, all bachelors, left Chichester, Harbour on Oct. 17.

## S. Africa bishops vow to follow Dean's example

By JOHN MILLER in Cape Town  
SOUTH AFRICA'S Anglican Church leaders have indicated that they will defy the Nationalist government and carry on the work of the Anglican Dean of Johannesburg in aiding families of political detainees.

The decision was taken at a private meeting in Durban attended by Bishops and more than 30 prominent priests and laymen.

A committee was appointed to find ways of supporting people who were banned, restricted or imprisoned because they identified themselves with the country's poor and rejected in obedience to the demands of the Gospel.

The move appears to have thrown the Church's weight behind the Very Rev. Gonville French-Beylagh, 50, who was sentenced to five years' imprisonment under the Terrorism Act earlier this month.

The Dean has been freed on £5,000 bail pending an appeal but his activities in channeling money from Britain to families of political detainees have been seriously curtailed.

Holiday granted  
The meeting of Church leaders sent "affectionate greetings" to the dean and assured him of their prayers.

Police have given the Dean permission to take a three-week holiday in South Africa but he will have to report at police stations.

Yesterday's decision by Church leaders was expected to anger the Government and could even divide the Church itself.

Some Conservative members of the Church have disapproved of the Dean's militant anti-apartheid campaign and more particularly of his acceptance of overseas money to help detainees in South Africa.

The Archbishop of Cape Town, the most Rev. Robert Selby Taylor, said: "We are not seeking a confrontation with the State, nor are we seeking to avoid it. We are standing on Christian principles."

Observers thought the Church's problem would be to find a formula for continuing aid to detainees without falling foul of Government legislation against such organisations as the London based Defence and Aid Fund.

## DAMAGES SOUGHT FOR DETAINEES

By Our Durban Correspondent  
LAWYERS acting for 12 men detained under the Terrorism Act have written to the Minister of Police demanding damages of 10,000 Rand (about £8,000) each, alleging that their clients were assaulted by the police while in custody.

The 12 include eight Africans, two coloureds and two Indians. Eleven are among men appearing now in a protracted trial in Pietermaritzburg. The 12th was charged separately.

A number of detainees have laid criminal charges of assault against security policemen. Allegations were investigated by the police and reports were handed over to the Attorney-General some months ago for decision on whether or not the policemen would be charged. A decision has not yet been announced.

Exhumation request  
A request has also been made for the exhumation of the body of an elderly man of the Pondo tribe, Mr Atholwen Cuthsela, who died in January. His body was sent back to his kraal in a coffin two months after he had been detained by the security police.

Mr Cuthsela died in Umtata Hospital. A post-mortem examination indicated that he died of natural causes.

Meanwhile, David Davis, 24, a university student, who was released on bail this week after being detained for more than two weeks, said the security police had been "incredibly polite" to him. He had not been threatened or assaulted and had been visited by a magistrate. He had no complaints.

Davis will appear on Nov. 29 on charges under the Suppression of Communism Act. He is the first of those detained in recent raids to make a court appearance.

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- 1 tin Cornflake Biscuits
- 1 x 2 lb. tin Mince
- 1 x 13 lb. box Chocolates
- 1 x 14 oz. tin Shortbread
- 1 x 18 oz. jar Raspberry Peaches
- 1 x 18 oz. jar Apricot Peaches
- 1 x 18 oz. jar Lemon Curd
- 1 x 18 oz. jar Raspberry Curd
- 1 x 18 oz. jar Lemon Curd
- 1 x 18 oz. jar Raspberry Curd
- 1 x 12 lb. tin Irish Whiskey Flavoured Fruit Cake
- 1 x 12 oz. jar Stilton Cheese
- 1 x 12 oz. tin Marmoset Chutney
- 1 x 8 oz. pot Bandy Butter
- 1 x 11 lb. Turkish Delight



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Address: 101-102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200.



# PICKFORDS DON'T JUST THINK BIG

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# INVESTMENT & BUSINESS

DAILY TELEGRAPH CITY OFFICE

112 Queen Victoria Street, London EC4P 4BS Telephone 01-236 8925/9

City Editor **KENNETH FLEET**

## MANAGEMENT MINING MARKETING

# The LSD of merging Beecham and Glaxo

### PEOPLE & PRINCIPLES

Kenneth Fleet

DR THOMAS O. PAINE, former head of the United States space programme, said four major inventions had emerged during the 1939-45 war. Radar, nuclear energy, the electronic computer and jet propulsion. Much if not all post-war technology has flowed from these four well springs.



Sir Alan Wilson

A distinguished British industrialist, told me a few days later that in this country since 1945 there have been three—and only three—major discoveries of outstanding commercial significance.

One is Pilkington Brothers' development of the float glass process, with which the name of Sir Alastair Pilkington will always be associated. The others are drugs: Beecham's semi-synthetic penicillin, ampicillin, and Glaxo's antibiotic cephalosporin, which to my tiny pharmaceutical mind completes the antibiotic spectrum by doing the things ampicillin does not do.

The National Health Service pays for them and the royalty income they bring. Perhaps as doctors say, and the stock market sniffs, one drug leads to another and we shall finally see the Beecham-Glaxo merger.

### The dance of the Frances Vales

REWARDS in journalism for being right are often less than the satisfactions that flow from being wrong. Like all gentlemen, I would not normally strike a woman unless she hit me first. Rio-Tinto Zinc, a vast international mining group remarkably transformed in less than a decade principally by one man, Sir John Norman Valette Duncan, has a deep-rooted management problem to resolve. Will Sir Val Duncan's successor—admittedly not an urgent question—prove to be Miss Frances Vales?

These things are not unconnected. RTZ is like the dance of the seven veils and in the four years since Frances moved from the Iron and Steel Federation to become head of RTZ Press relations only two have been removed. A third, also for the benefit of Sunday Times readers, will fall away next Sunday.

The first provocative cast, which would not have disgraced Grace Bumbry in a Covent Garden "Salome" production, revealed that RTZ's market capitalisation had dropped this year from a peak of £568 million—the peak price was 288p—to £395 million. The current price of 184p is above the 1971 low of 178p.

On April 4 our distinguished rival tipped RTZ shares at 256p. The day after, quite coincidentally, my mining correspondent advised Daily Telegraph readers to sell at 256p. I am the first to admit to journalistic gullibility but I

confess to a little peevishness at the sequel—an international RTZ show for the Sunday Times and a vague promise of lunch for me about next February! I am not really complaining. I could have been the ST's idea and Lord Thomson may have paid all the bills. But as an outward manifestation of inner RTZ wisdom.

The two big questions marks hanging over RTZ are:

- 1—Will Conzinc Rio Tinto of Australia, which is 80 p.c. owned by RTZ, split the family—because of declining devotion to the Pommie b's in London?
- 2—has RTZ, which in ten years has raised turnover and taxed profits tenfold, outgrown its management? In Common Market language apres Sir Val Quoi?

Three veils, I submit, are not enough, especially in Gray's Inn Road. This PR business is serious.

In the interest of truth I should record that Miss Vales once offered my mining correspondent a one-way ticket to Australia. But as the board of Lomrho refused to pay his fare home—and in any event I wanted him back—I refused.

### Definition—by Sir Arnold Hall

THE multi-national company is a fact of modern economic life and anyone who an Orwellian turn of mind would argue that by 1984 the bulk of the world's manufacturing business will be done by a hundred or so giant concerns. The Economist Intelligence Unit's New Quarterly devoted to news and analyses of multi-national business, in a sense begins here.

It is by no means wholly clear what a multi-national business is. The best definition of a multi-national company I owe to Sir Arnold Hall, chairman of Hawker Siddeley: "An American-registered company manufacturing its products overseas where labour is cheapest and channelling its profits to another country where taxation is lowest or preferably non-existent."

At some stage, of course, to return to the United States in order to pay the stockholders' dividends. Nonetheless, I am still not sure of the conceptual validity of the multi-national company.

In reality Mr Heath had to confront Mr Henry Ford the third when he was fed up with trouble and strife at Dearborn and preferred to put his dollars in Cologne. And the trade unions, as again this year's Ford fracas showed, have got to think in terms of international confrontations. Big business means not only big governments but big unions as well.

\*Spencer House, 27, St James's Place, London, S.W.1.

### COMPANY HIGHLIGHTS

#### Kelvin Watson for market

R. KELVEN WATSON, the country's biggest contact lens manufacturer and optician, is coming to the market today by way of placing 350,000 Ordinary shares at 86p each, putting a price tag on the company of £300,000. The shares will be quoted on the Northern Stock Exchange to begin with, but it is later hoped to apply for a quote in London.

#### Three new issues

HAMBROS Bank is offering for sale 1,480,000 Ordinary 70p shares in Fidelity Radio at 70p a share. Singer and Friedlander is to offer for sale 1,030,000 Ordinary 10p shares in Alida Packaging at 84p a share.

#### Oil Exploration offer

AN offer for sale is being made on Thursday of 1.5 million shares of 10p Ordinary shares at 40p each. The principal object of the company is to explore for and develop oil and natural gas deposits throughout the world, but in particular on the Continental shelf of the North Sea.

#### Robb Caledon's aims

THE future of Robb Caledon Shipbuilders depends almost entirely on continuity of production and an improved rate of output sustained over a period, according to chairman Sir John Brown.

#### Lancer lift-truck hire

A NEW company, Lancer Boss Rentals, has been formed within the Lancer Boss Group to offer a lift-truck hire service to industry in Britain. It will be based at the group's headquarters in Leighton Buzzard, Beds, with depots already set up around the country.

#### Shop Centres' £7.5m plans

SEVERAL office development permits and planning consents still have to be obtained before London and Provincial Shop Centres (Holdings) can complete its £7.5 million development programme, says chairman Mr Thomas B. Mitcheson in his annual report.

#### Worth tucking Alida away

BRINGING A STOCK to market on a prospective price/earnings ratio of 15 is asking a lot. Singer and Friedlander think its latest protégé, Alida Packaging, has a lot to offer.

#### Matthews talks turkey

IF EVER an issue was well-timed it is surely Kleinwort Benson's offer of 1.6 million Ordinary shares in Bernard Matthews, claimed to be the largest, integrated turkey producer in Europe.

#### Tremletts and Slater at odds

TREMLETTS, one of our most successful naps of 1970, has come in for some aggressive selling lately. Down from a high of 181 the shares have picked themselves up off the floor at 144p.

#### Questor

Peter Welham Peter Duffy

EVEN IF it didn't work with Davies and Newman, there is much to be said for Hambro's new-issue philosophy. Basically this is that in fixing the issue price you work on the premise that investors want income. So forget sector price/earnings ratios and the rest. Go for yield and see what rating you are left with.

## Mobil launches £13.5m drive on petrol market

By TONY FALSHAW

MOBIL OIL, Britain's fourth largest retail petrol organisation, is to spend £13.5 million in this country in an attempt to take a larger slice of the expanding petrol market. Most of the money will go to improving the company's storage and refining facilities.

In the 20 years since Mobil broke into Britain's petrol market the company has built up a chain of 1,600 outlets. It was among the first to realise the potential of self-service petrol stations which other major suppliers were quick to follow.

In the last six years Mobil has set-up well over 200 self-service stations, also incorporating small showrooms selling spares, components and other items. The company claims that it is expanding at a faster rate than any of its major rivals, selling two-and-a-half times more petrol at its stations than the national average.

Announcing the expansion plans Mr John R. Kircheis, chairman of Mobil Oil, said that part of the money is to be spent on increasing throughput by "de-bottlenecking" existing plants at the Coryton, Essex, refinery. Crude oil storage capacity will be raised with the installation of two 650,000 barrel tanks serving the refinery complex.

With such an improved backing-up operation, coupled with its plans for increasing retail outlets by converting old garages to self-service and building new ones from scratch, Mobil hopes to step up its share of the petrol market to considerably more than the present 8 p.c.

By the end of next year rail output from Mobil's main refinery terminal alongside the Coryton refinery will have doubled and refinery production will have been boosted by 40,000 barrels a day to cope with a growing demand for products in both home and overseas markets.

Mr Kircheis said that "to meet continuing and increasing demand we need a considerable expansion in refinery production."

Only last year a £20 million processing complex was completed at Coryton and part of this recent expenditure will go to raising throughput still further to 180,000 barrels a day.

Mr Kircheis added: "A considerable investment is also being made to improve handling and distribution techniques, aimed at pegging costs while at the same time providing a better all-round deal to our customers." The £13.5 million earmarked for the improvements will come from the group's own resources and will not involve any cash-raising operation.

Expansion will cover the entire operation, starting from the crude oil delivery point to the jetties on North Thameside where the 200,000 ton super-tankers berth.

By the time the latest refinery and terminal projects are completed (expected to be around the beginning of 1973), Coryton will have established itself among the top refineries in Western Europe and become one of the largest Mobil-owned refineries in the 100 countries where the group operates.

The current state of play in the petrol market is that Shell, B.P. and Esso have "blanket coverage" of around 65 p.c. to 70 p.c. of total sales. Mobil is way down the field at only 8 p.c. With Mobil converting to self-service at the rate of one garage a week a spokesman for the company said "it may not be long before we are up with the leaders."

Mobil Oil is the United Kingdom offshoot of the American Mobil Oil Corporation, formerly Socony Mobil, formerly Standard Oil of New York. Mobil Oil shares, which are already quoted on the Paris, Toronto, Amsterdam, Frankfurt, Hamburg as well as New York stock exchanges, have been dealt in the London Exchange since 1966.

for further joint enterprises which should be "of considerable commercial advantage" to Hume.

These negotiations could be inhibited even completely if the takeover of your company and the uncertainty that this could generate," he claims.



Mr John R. Kircheis, chairman of Mobil Oil—self-service stations the growth area.

### Greaves pays £1.1m for Solent housing land

GREAVES Organisation has purchased another 45 acres of land in the Solent area. Two sites, which the group has just bought for £1,150,000, will provide land for 600 houses.

Greaves, which has its headquarters in West Bromwich, opened a regional office in Southampton last year, and has now sold more than 1,000 houses in Southampton, Bournemouth and Poole.

It has 10 sites under construction where all houses offered for completion between now and next April have already been sold. Purchasers are now registering their names for news of new releases in 1972.

Estate agents Fox and Sons, of Bournemouth, assisted in negotiations for the land just acquired, which consists of one 27.5 acre site in Christchurch and another 17.25 acre site in Southampton.

### Queue for Rolls-Royce fibres

MR RUPERT NICHOLSON, Rolls-Royce liquidator, has had approaches from about six companies interested in the old company's carbon fibre interests. And a seventh, Permalt, the Gloucester-based group, is considering whether to step in.

Most of the approaches have come from British companies but not all are interested in taking over the present operation as a complete package.

Mr Nicholson has already taken the first steps towards preparing the carbon fibre in a new company, Hyfil, to take over the production side of carbon-fibre at Hucknall, Notts, and Rolls-Royce (Composite Materials) which is handling the processing end.

Carbon fibres have been trying to live down their "wonder" image, tarnished by the problems with the RB211 engine. Aircraft flooring is now one of the targets for the R-R companies.

The material is being used for testing in B.O.A.C's jumbo jets—and in competition with a high-strength glass-fibre composite material developed by Permalt.

Another reason for disillusionment is the lengthening gap between the last deal and the next. It is in fact a long time since Tremletts took Rosewood off Davy-Ashmore for a song. No more is heard of the two big private deals said to have been lined up in the spring.

The weary faithful who remain won't have to wait much longer. This week will see Pike snapping again—and not at any tiddlers but at something big enough to transform Tremletts, and which could mean suspension of the shares. Sit tight—remember the way Tremletts came out of the last suspension.

Meanwhile, attention focused during the week on Maitlands, and animal feedstuffs specialist Pauls and Whites, who denied receiving bid approaches from the Slater camp. With a record as dull as a pint of flat beer P and W may be in no form to fight off an assailant, although the current year should see strong recovery on 1970's depressing performance.

First news of progress will come just before Christmas. It will be surprising if the half-time figures don't justify the current price of 46p. It would also be surprising if someone isn't taking a close look at P and W for other reasons. Assets of 7 1/2 p.c. share include freehold worth £5.4 million at 1948 valuations, against a market capitalisation of £6.6 million.

### Canada looks for buyers to take over De Havilland

By ROLAND GRIBBEN

FRESH EFFORTS are being made in Canadian financial and political quarters to form a consortium that would take over De Havilland Aircraft, the Hawker Siddeley subsidiary, as the company's dispute with the Government over the development of a short-take-off and landing aircraft rumbles on.

A further three months' stay of execution, from December to March on development work for the STOL—the 48 seater DCH-7—has been granted while the Government and De Havilland try to break the deadlock. It is the latest in a series of three monthly "reprieves."

Hawker has made it clear that it cannot afford to push ahead with the project into the prototype stage and is asking the Government to foot the bill. In turn the Canadian Government wants the United Kingdom to pump money into STOL.

The present development work is being funded on an 80 p.c. Government-20 p.c. De Havilland basis but the move into prototype production involves a considerable new funding operation. De Havilland and Hawker are arguing that they cannot see a big enough market for the aircraft outside Canada to recover costs.

### Fresh outcry

The dispute has produced a fresh outcry about "foreign" control of Canada's second biggest aircraft producer and led to efforts to form a consortium to buy out Hawker.

The United Kingdom group has made it clear it is willing to consider any firm offer but so far it is understood no concrete proposals have appeared.

The Canadian Government appears to have had little success in trying to encourage local interests and the latest set of proposals now being floated in financial quarters would involve more "foreign" investment—Boeing and Avions Denisault the French group, are reported to be pressing for a 40 p.c. share in De Havilland as the price for getting the STOL off the ground.

De Havilland employs about 2,500 workers at its Toronto plant producing the twin-engine Otter and the Buffalo military transport. But it has suffered major headaches and losses and has had to cut back considerably in an effort to make the operation profitable.

### Dublin offer for New Hibernia

MERCHANT bankers Leopold Joseph, as advisers to certain major shareholders in New Hibernia Investment trust, have received an offer of 67p a share from Dublin-based Fitzwilliam Securities, raising a price tag of £1.3 million on the company.

The bid, however, is conditional upon the net asset value per N.H. share being at least 65p and the certain acceptance of major shareholders. Leopold Joseph has informed FS that its proposal could be a price tag in the event of a formal detailed offer to all shareholders.

Another reason for disillusionment is the lengthening gap between the last deal and the next. It is in fact a long time since Tremletts took Rosewood off Davy-Ashmore for a song. No more is heard of the two big private deals said to have been lined up in the spring.

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## Redland Limited

**INTERIM STATEMENT**

The estimated group results (which are unaudited) for the half-year ended 30th September, 1971, were as follows:

	Half year ended 30.9.71	Half year ended 30.9.70	Year ended 31.3.71
All figures in £000's			
<b>TURNOVER</b> (excluding inter-company sales):			
Sales in the United Kingdom	24,081	22,144	41,377
Exports from the United Kingdom	270	223	584
Sales by overseas subsidiaries	12,219	7,920	23,487
	<u>36,570</u>	<u>30,287</u>	<u>65,448</u>
<b>GROUP PROFIT FOR THE PERIOD BEFORE TAXATION</b>			
After all charges and expenses:—			
United Kingdom operating subsidiaries	2,641	1,664	2,348
Overseas operating subsidiaries	2,188	884	3,621
Associated companies overseas—share of profits, less losses, attributable to group companies	762	5,591	592
	5,591	8,239	6,561
<b>ESTIMATED TAXATION</b>			
On profits of United Kingdom and overseas subsidiaries	2,175	1,193	3,196
On share of profits of associated companies	400	278	575
	<u>3,016</u>	<u>1,669</u>	<u>3,402</u>
<b>PROFITS ATTRIBUTABLE TO OUTSIDE SHAREHOLDERS IN SUBSIDIARIES:—</b>			
Subsidiaries' profits	620	257	891
Share of profits of associated companies	25	645	278
	<u>2,371</u>	<u>1,391</u>	<u>2,495</u>
Profits attributable to Redland Limited			
	<u>2,371</u>	<u>1,391</u>	<u>2,495</u>

The Directors are of the opinion that the results for the twelve months ending 31st March, 1972, will show a substantial improvement over those of the previous year, but they do not expect the percentage improvement in the second half of the year to be as great as that shown for the first half.

**NOTES**

- The group profit has been arrived at, and is presented, in a similar manner to that adopted for the annual accounts, but the current half-year's figures are subject to audit and year-end adjustments. The results include those of the European subsidiaries and associates for the half-year ended 30th June, 1971, which have been converted into sterling at current rates of exchange.
- Taxation comprises United Kingdom corporation tax calculated at 40% of the taxable profits, and the figures for the half-year ended 30th September, 1970, have been adjusted to this rate. Overseas taxes have been calculated at the current rates.
- The estimated profits are after charging for the half-year ended 30th September, 1971, depreciation amounting to £1,847,000 (1970 £1,645,000) and interest payable of £821,000 (1970 £816,000).

## Fidelity Radio—sweet music for the stags

40:60 seasonal split was maintained. That would mean about £700,000, but Fidelity claims that the mid-year mini-budget has brought forward a big slice of pent-up demand, and because of the changed date of the Radio Show the disparity between the two halves is being narrowed.

Either way the forecast looks heavily conservative and if current demand is enough for this kind of performance one is not paying much for the growth Fidelity could see if a real boom happens along. The shares should go well when dealings start.

Brokers are Rowe and Pitman. Lists close Thursday.

With 17.3 p.c. in 1968/9, and 18.2 p.c. in 1969/70 they fell to 14.3 p.c. last year and 13.6 p.c. in the first half of the current year, reflecting the impact of a heavy programme of capital investment that is now beginning to pay off.

Last month margins bounced back to 17 p.c. which is 3.4 p.c. above the period for the comparable year. Alida still has 25 p.c. spare capacity in hand and assuming the current level of profitability can be maintained

optimum profits would be £425,000 compared with a prospectus forecast of £280,000. But it is on the prospectus forecast that the issue must stand or fall, and here Singer and Friedlander has left little room for the stags. The prospective price/earnings ratio of 15 compares with an historic average of 14.3 for the paper and packaging industry.

Concededly the shares are valued at a modest premium on the sector, Alida needs the stock market every bit as much as the market needs Alida. The issue will raise £800,000, of which £244,000 will go to the company. But ahead of the event current liabilities exceeded current assets by £50,000 and there are commitments for a further £109,000 of machinery. Though worth tucking away, this is not one for the stags.



# SINGER & FRIEDLANDER LIMITED

Offer for Sale 1,050,000 Ordinary shares of 10p each at 84p per share  
Payable in full on application of

## ALIDA PACKAGING CO. LIMITED

("Alida")

**SHARE CAPITAL**  
Authorised  
£400,000 in 4,000,000 Ordinary shares of 10p each

Issued and now being issued fully paid  
£300,000



The Ordinary shares now offered rank in full for all dividends hereafter declared or paid on the issued ordinary share capital. Alida has outstanding a secured bank overdraft which on 1st November, 1971 amounted to £162,123, secured loans of £71,805 (of which £60,000 is to be repaid out of the net proceeds of the issue of shares referred to below) and hire-purchase commitments which on the same date aggregated £43,594. Save as aforesaid, and apart from inter-company transactions, neither Alida nor any subsidiary has outstanding any bank overdrafts or other similar indebtedness, loan capital, mortgages, debentures, charges, hire-purchase commitments or (save in the ordinary course of business) any material guarantees or other material contingent liabilities.



Applications (which must be for a minimum of two hundred shares and in multiples of one hundred shares up to two thousand shares, in multiples of one thousand shares up to twenty thousand shares, and thereafter in multiples of five thousand shares) must be made on the Application Forms provided and forwarded to Singer & Friedlander Limited, New Issue Department, Walker House, 87 Queen Victoria Street, London, EC4V 4AN to arrive not later than 10 a.m. on 18th November, 1971. Each Application Form must be accompanied by a separate cheque (drawn on a bank or branch thereof in England, Scotland or Wales) in respect of the full amount payable on application made payable to Singer & Friedlander Limited and crossed "B. Co. Not Negotiable". No application will be considered unless the above conditions are fulfilled.

payment on receipt, to retain Letters of Acceptance and surplus application moneys pending the clearance of all cheques and to reject applications and, in particular, multiple and suspected multiple applications. Preferential consideration will be given in respect of a maximum of 50,000 Ordinary shares to applications made by employees (other than the Directors) on the special forms provided for the purpose. Such applications must be for a multiple of 100 shares with a minimum of 100 shares. Acceptance of applications will be conditional upon the granting of permission to deal in and quotation for the whole of the share capital, issued and now being issued, of Alida by the Council of The Stock Exchange, London not later than 28th November, 1971. Moneys paid in respect of applications will be returned if such permission and quotation have not been granted by that date and, in the meantime, will be retained in a separate account.

If any application is not accepted the amount paid on application will be returned in full and, if any application is accepted for fewer shares than applied for, the balance of the amount paid on application will be returned by cheque through the post, in either case at the applicant's risk. Letters of Acceptance will be renounceable up to and including 14th January, 1972. The shares now being offered for sale will be registered free of stamp duty and registration fees in the names of the purchasers or persons in whose favour Letters of Acceptance have been renounced, provided that, in the case of renunciation, Letters of Acceptance duly completed in accordance with the instructions contained therein are lodged for registration on or before 14th January, 1972. Share certificates will be ready for delivery on and after 11th February, 1972.

Copies of this Offer with Application Forms can be obtained from:-

**Singer & Friedlander Limited**  
New Issue Department, Walker House, 87 Queen Victoria Street, London EC4V 4AN  
123 Hagley Road, Edgbaston, Birmingham B16 8LP  
Westminster House, Park Row, Leeds LS1 5BQ  
38 Bridlesmith Gate, Nottingham NG1 2GQ  
14 St Vincent Place, Glasgow G1 2EU

**L. Messel & Co.**  
Winchester House, 100 Old Broad Street, London EC2P 2HX

**National Westminster Bank Limited**  
34 Bath Street, Ilkeston, Derbyshire DE7 8GW  
28 Irongate, Derby DE1 3HP  
16 South Parade, Nottingham NG1 2JX

A copy of this Offer for Sale, having attached thereto the documents specified below, has been delivered to the Registrar of Companies for registration.

**Directors**  
ROBERT HAYDN MORLEY, Hightrees Lodge, 455 Burton Road, Derby (Chairman and Managing Director)  
HAYDEN ALFRED COWARD, Haggnook Wood, Ravenshead, Nottingham (Works Director)  
REX STONE A.C.A., Tamarind, Ashbourne Road, Cowers Lane, Derbyshire (Financial Director and Secretary)  
IAN GEORGE HUMPHREYS, Brick Kiln Lane, Morley, Derbyshire (Sales Director)  
DAVID LINDSAY SMITH, 23 St. Peter's Avenue, Anlaby, East Yorkshire (Non-Executive)  
NIGEL VINSON, 34 Kynance Mews, London, S.W.7 (Non-Executive)

**Bankers**  
NATIONAL WESTMINSTER BANK LIMITED  
34 Bath Street, Ilkeston, Derbyshire DE7 8GW

**Brokers**  
L. MESSEL & CO.  
Winchester House, 100 Old Broad Street, London, EC2P 2HX  
and The Stock Exchange, London

**Solicitors**  
To the Company:  
SHACKLOCKS & ASHTON HILL  
Pearl Assurance House, Friar Lane, Nottingham, NG1 6BX  
JACKSON & MOSS  
Malin House, St. Mary Street, Ilkeston, Derbyshire DE7 8BH

To the Offer:  
SLAUGHTER AND MAY  
35 Basinghall Street, London, EC2V 5DB

**Auditors and Reporting Accountants**  
PEAT, MARWICK, MITCHELL & CO. (Chartered Accountants)  
11 Ironmonger Lane, London, EC2P 2AR  
and Eldon Chambers, Wheeler Gate, Nottingham, NG1 2NS

**Secretary and Registered Office**  
REX STONE A.C.A.  
Heonor Gate Industrial Estate, Heonor, Derbyshire, DE7 7RG

**Registrars and Transfer Office**  
SINGER & FRIEDLANDER LIMITED  
Bourne House, 34 Beckenham Road, Beckenham, Kent, BR3 4TU

### THE INDUSTRY

Low-density polythene is the principal material in flexible plastic packaging. The table below shows the growth in consumption of low-density polythene in the United Kingdom since 1965. Polythene is hygienic, durable, water-proof, flexible and transparent: it is also easy to use, store and handle and can compete in price with other packaging materials. The intrinsic qualities of polythene as a packaging material suggest that much of this growth has been obtained at the expense of more traditional materials such as paper and board and that growth will continue at a substantial rate.

Calendar Year	1965	1966	1967	1968	1969	1970
Tons	64,800	76,700	87,500	106,700	131,000	144,000

The above table has been compiled from figures published by the magazine "British Plastics". Low-density polythene is normally used as a loose wrapping, but increasing use is now being made of a type of low-density polythene film which is suitable for "shrink-wrapping"; by the application of heat this type of film can be made to shrink round the product, thereby producing a close wrapping which is now being used, in particular, for packaging many types of food. Another aspect of the industry is the increasing interest in the use of packaging materials made from high-density polythene, which has qualities similar to tissue paper but is stronger.

### HISTORY

Alida was incorporated on 8th April, 1965 under the name Alida Print & Packaging Co. Limited to acquire the business of wholesalers of polythene bags which had been founded approximately six months previously by three partners, two of whom were Mr. R. H. Morley and Mr. H. A. Coward. The name was changed to the present name on 17th January, 1968. Alida has two wholly owned subsidiaries, neither of which is now trading: Alida Extrusions Limited was incorporated on 12th July, 1968 to carry out the extrusion of polyethylene granules into polythene film, which it sold exclusively to Alida, and ceased to trade on 31st March, 1971; Alida Engineering Limited was incorporated on 10th January, 1969 to provide general engineering services for Alida and ceased to trade on 31st March, 1970. All the assets of the two subsidiaries were transferred to Alida, which now carries on the entire business.

The business of the partnership was conducted from premises on the outskirts of Nottingham but shortly after the incorporation of Alida larger premises were acquired at Ilkeston, Derbyshire, where in addition to the original wholesale business Alida began the conversion into bags of polythene film purchased from outside suppliers. The premises at Ilkeston proved too small for the expanding business and in September, 1967 it was moved again to a new freehold factory and office block at Heonor Gate Industrial Estate, Derbyshire, comprising the following twelve months new plant and equipment was purchased which enabled Alida to commence manufacture from the basic raw material and in 1970 and early 1971 adjacent land and premises were acquired to allow for the further expansion of the business.

### BUSINESS

The business of Alida now consists of producing polythene film and bags and printing them to customers' specifications. Alida has converted into film and bags from low-density polythene. The process of manufacture comprises three main operations, the extrusion of polythene film from the raw material, printing (if required) and bag-making. The raw material is polythene in granular form which is melted and extruded under pressure, producing lengths of plain or coloured polythene film between 1 inch and 90 inches wide and of various thicknesses. The film is then printed with designs and patterns in combinations of up to four colours; during the six months ended 30th September, 1971, approximately 26 per cent. of Alida's sales were of film and bags which have been printed in this way. The bag-making machinery converts the rolled film into bags in a wide variety of sizes and styles. With its existing machinery Alida is able to produce bags ranging in width from 1 inch to 30 inches and in length from 6 inches to 48 inches. A small proportion of Alida's production of low-density polythene is already used for shrink-wrapping, a market which the Directors consider will become more important. Alida has carried out production trials with high-density polythene but the Directors consider that production of this material from the machinery currently on the market will not be sufficiently profitable. Alida intends to purchase machinery which is now being developed for the production of high-density polythene at higher output rates and these are expected to be available during 1972. The main sources of supply of polythene are major petro-chemical companies. Although during the six months ended 30th September, 1971, approximately 90 per cent. of its requirements were met from two suppliers, Alida has no long term buying arrangements and it thus able to maintain an independent and highly flexible buying policy.

During the six months ending 30th September, 1971 approximately 22 per cent. of Alida's turnover represented film sold in rolled form to the makers of polythene bags and to a variety of industrial customers. The remainder of the film was sold as a protective covering for their own products. The remaining 78 per cent. of turnover represented film which had been converted by Alida into plain or printed bags and sold to merchants and industrial and retail outlets.

At 30th September, 1971, sales to merchants accounted for about 44 per cent. of Alida's turnover. These merchants in many instances operate as specialised suppliers of packaging materials in their districts and carry stocks of polythene in both rolled and bag form. By carrying these stocks the merchants are able to offer a specialised and immediate service to their customers. Alida's policy is to continue to encourage the growth of merchanting outlets. In addition to the retail distribution industry, in which Alida's products are principally used for packaging foodstuffs, textiles, stationary and hardware, other important users are in the engineering, pharmaceutical and chemical, furniture and motor industries. Alida also supplies numerous regional hospital boards and local authorities. In the six months ended 30th September, 1971, no one merchant or other customer accounted for more than 4 per cent. of Alida's sales. Customers include:-

- The Boots Company Limited
- N. Corah (St. Margaret) Limited
- Litwickwood Mail Order Stores Limited
- The Nestlé Company Limited
- Spicer-Covant Limited
- Prairie Limited
- John Player & Sons
- Quinton Hazell (Sironia) Limited
- Rainey Industries Limited
- Keyframe Limited (a subsidiary of Reed International Limited)

Alida places its emphasis on service to the customer. Sales are effected through eleven representatives and four agents. Alida's support to the merchants among its customers is another aspect of its policy of providing a fast and efficient service to its customers. Alida's machinery and factory premises are very modern; its ability to provide this service to its customers is enhanced by the efficiency of its production facilities which are kept in constant operation day and night for seven days per week.

### PLANT

Alida's plant consists mainly of extruding, printing and bag-making machinery which is maintained by its own specialist employees. All major items of machinery have been installed since early 1967, and all twenty-two extruding machines, four of the five printing machines and seventeen of the nineteen bag-making machines are less than three years old. Of these machines, twenty-six are subject to hire-purchase or leasing agreements; the other twenty (including all three bag-making machines) have been purchased outright. It is a cornerstone of Alida's policy to take maximum advantage of significant technical improvements in machinery. Its bag-making and printing machines are depreciated over five years and the extruding machines over eight years. These rates of depreciation are intended to enable Alida to replace machines swiftly in accordance with this policy.

At 30th September, 1971, Alida has an order for new plant costing in aggregate approximately £109,000 for phased delivery over the period to 31st July, 1972.

**PREMISES**

Alida occupies two adjacent freehold premises at Heonor Gate Industrial Estate, Heonor, Derbyshire. None of the buildings is over eight years old and over half the accommodation has been built for Alida in the last two years. These premises have a total site area of approximately 18,943 square yards on which there has at present been built accommodation comprising approximately 84,000 square feet including offices accommodation of 6,000 square feet and ground floor factory space of about 73,350 square feet. The premises were valued by Messrs. Frank Innes, Chartered Surveyors, of 14 St. Peter's Gate, Nottingham on 23rd August, 1971, on the basis of their market value with vacant possession, at £216,500. As will be seen from the Accountants' Report, this valuation has been incorporated in Alida's Balance Sheet. The Department of Trade and Industry has confirmed to Alida that industrial development certificates are currently freely available in Heonor, which is part of the Nottingham, Derby Intermediate Area in which certain of the incentives for regional development (including building grants) are available under the Local Employment Act 1969.

Alida is also still the owner of the freehold premises which it formerly occupied at Ilkeston, Derbyshire. These are now let at an annual rent of £442.

### MANAGEMENT AND STAFF

Mr. R. H. Morley is 41 years of age and was a co-founder of the company. He is the Chairman and Managing Director and is responsible for long-range planning and overall policy.

Mr. H. A. Coward, also a co-founder, is 58 years of age. He is the Works Director and is responsible for production planning.

Mr. R. Stone, who is 33 years of age, joined Alida in May, 1968. He is the Financial Director and Company Secretary.

Mr. I. G. Humphreys, who is 33 years of age, joined Alida in July, 1969, and is the Sales Director.

Mr. D. L. Smith, who is aged 35, is a non-executive Director. He is a Director of Northern Dales Limited, two subsidiaries of which are shareholders of Alida.

Mr. N. Vinson who is aged 40, is also a non-executive Director. Mr. Vinson was the founder and is Chairman and Managing Director of Plastic Coatings Limited, the issued share capital of which was acquired by Imperial Tobacco Group Limited in June of this year, having been previously quoted on The Stock Exchange, London. All the executive Directors have entered into Service Agreements with Alida for 3 years from 1st September, 1971 (Contracts (5) to (12) below).

Alida has approximately 250 employees. The Board is supported by a team of capable young executives, the senior of whom have, during the past two years, invested in Alida's share capital. Relations between management and staff are excellent. Alida is considering the introduction of a pension and life assurance scheme.

### PROCEEDS OF ISSUE

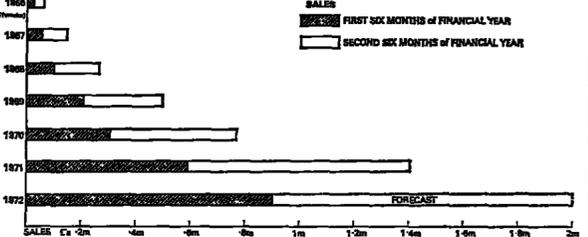
The net proceeds of the subscription of 1,050,000 new Ordinary Shares of 10p each by Singer & Friedlander Limited (Contracts (13) below) are estimated to amount to £243,885. Of the sum £20,000 will be applied in discharging a secured loan from Alida's bank and the balance will be available to reduce Alida's bank overdraft and for the purchase of new plant. Taking into account the estimated net proceeds of this issue and the bank overdraft facilities available to Alida, the Directors are of the opinion that Alida has sufficient working capital for its present requirements.

### PROFITS, PROSPECTS AND DIVIDENDS

Historic and current trends in the packaging industry suggest that demand for Alida's products will continue to grow. Accordingly in November, 1969, the Directors decided upon a substantial investment programme. This consisted of doubling the accommodation then available and the acquisition of 27 new machines by 30th September, 1971; in addition by March, 1971, the number of employees had been increased to the level required to handle turnover at the rate of £2,000,000 per annum. The short-term effect was to reduce profit margins while the expected

additional turnover was being obtained and this, together with the general deterioration in trading conditions, is reflected in the results of Alida for its financial year ended 31st March, 1971 (which nevertheless showed an increase in profits before taxation of 44 per cent. over the previous year) and for the first six months of its current financial year. Over the last two months the order intake has increased substantially, as a result of which the additional productive capacity is being utilised more fully and increasing benefits are being obtained from the investment. Present productive capacity is capable of handling turnover in the region of £2,500,000 per annum. Additional machinery is on order which will increase Alida's capacity still further and existing factory space is sufficient to maintain turnover at a rate substantially above that forecast for the current financial year; in addition, Alida's adjacent freehold land is available for further expansion and there is currently no shortage of labour in the Heonor area.

The following chart shows the growth in Alida's turnover from the date of its incorporation to 30th September, 1971, together with the forecast turnover for the six months to 31st March, 1972.



The above chart (other than the forecast for the six months to 31st March, 1972) is based on the figures contained in the Accountants' Report, from which it will be seen that Alida's profits before taxation increased from £4.25 for the 51 weeks ended 31st March, 1966 to £200,789 for the year ended 31st March, 1971. Profits before taxation for the six months ended 30th September, 1971, based on interim audited accounts for that period, were £123,711 in the light of Alida's expanded production capacity and the increased sales before taxation, the Directors are of the opinion that, in the absence of unforeseen circumstances, Alida's profits before taxation for the year ending 31st March, 1972, will not be less than £280,000.

On the basis of the profits forecast above and of corporation tax at 40 per cent., it is the Directors' intention to recommend payment in or about July, 1972, of an ordinary dividend for the year ending 31st March, 1972, of 22 per cent. less tax. On the same levels of profit and corporation tax, the Directors would expect to recommend ordinary dividends in respect of a full year totalling not less than 34 per cent. less tax payable by way of an interim dividend in or about January and a final dividend in or about July.

### DIVIDEND YIELD, PRICE EARNINGS RATIO AND COVER

	£	280,000
Profits before taxation	280,000	280,000
Less: Corporation tax at 40 per cent.	112,000	112,000
Profits after taxation	168,000	168,000
Dividends (gross) of 34 per cent. on £280,000 ordinary share capital would absorb	102,000	102,000
Leaving for retention in the business	66,000	66,000

On this basis, at the Offer price of 84p per share, the gross dividend yield would be 4.05 per cent., the dividend would be covered 1.6 times, and the price earnings ratio would be 15.

### ACCOUNTANTS' REPORT

There is set out below a copy of a report received from Peat, Marwick, Mitchell & Co., the Auditors and Reporting Accountants.

The Directors,  
Alida Packaging Co. Limited and  
Singer & Friedlander Limited,  
Gentlemen,

We have examined for periods relevant to this report the audited accounts of Alida Packaging Co. Limited ("Alida") and of its two subsidiary companies, both of which are wholly owned. Alida and its subsidiaries are hereinafter referred to as "the Group". We report as follows:-

1. Turnover and Profits. The combined turnover and profits of the Group, arrived at on the basis stated in Note (i) below, were as follows:-

Year ended	Combined turnover	Combined profits before depreciation and taxation	Depreciation	Combined profits before taxation
31st March (1)	(2)	(3)	(4)	(5)
1966 (51 weeks)	61,787	1,434	1,009	425
1967	144,948	19,144	2,863	15,281
1968	287,003	28,011	7,958	20,053
1969	498,304	59,909	12,476	47,433
1970	785,871	168,104	28,614	139,490
1971	1,042,780	240,124	39,335	200,789
6 months ended 30th September, 1971	908,891	150,676	26,864	123,711

Notes:

(i) The combined profits shown in Column (5) above are stated before providing taxation, but after charging all working expenses, depreciation, interest and directors' emoluments and after making such adjustments as we consider appropriate.

(ii) Records relating to the valuation of stocks and work in progress at closing dates up to and including 31st March, 1969, are not now available although we understand that a physical inventory was undertaken at each accounting date. We have therefore been unable to satisfy ourselves that such stocks and work in progress were valued on consistent bases and we are therefore unable to confirm the allocation of the aggregate profit achieved from the incorporation of Alida on 8th April, 1965 until 31st March, 1970 between the relevant accounting periods. However, the auditors during that period, Messrs. H. W. Daneman & Co., Chartered Accountants, have informed us that complete records were available to them and that they were satisfied that stocks were properly taken and valued on a consistent basis.

(iii) Depreciation is not provided on freehold property. Depreciation (calculated with quarterly rests) is provided: (a) on bag-making and printing machinery at 20 per cent. per annum on cost; (b) on extruding machinery at 12 1/2 per cent. per annum on cost (c) on motor vehicles at 25 per cent. per annum on cost and (d) on fixtures and fittings at rates of 10 per cent. and 8 per cent. per annum on cost. Depreciation shown in column (4) above is stated after deducting transfers from Investment Grants Equalisation Account based on the foregoing rates.

(iv) The amounting charge of the interest of £14,734 in the year ended 31st March, 1971 and £10,217 in the six months ended 30th September, 1971, had the present arrangements been in force the amounts payable would have been £28,000 and £13,000 respectively.

2. Net Tangible Assets. The following is a statement of the net tangible assets of Alida and of the Group respectively, based on the audited balance sheets at 30th September, 1971 after making such adjustments as we consider appropriate including the proceeds of the issue by Alida of 350,000 Ordinary shares of 10p each at 84p per share and after deducting the estimated expenses of the Offer for Sale.

	Alida	Fixed Assets	The Group
£	£	£	£
	4,447	Freehold property at valuation (Note (ii))	4,447
	316,500		316,500
	320,947	Plant, machinery, fixtures and fittings (at cost) - Less: Depreciation	408,588
			106,741
	301,847	Motor vehicles (at cost) - Less: Depreciation	38,587
			15,844
	22,743		22,743
	645,537	Less: Mortgage on one freehold property (Note (iii))	645,537
			12,153
	68,708	Hire purchase commitments (Note (iii))	47,555
			58,708
	585,829	Interest in Subsidiaries	585,829
		Shares at cost	2,000
	(42,264)	Less: Amount due to subsidiaries	(44,264)
	543,565		543,565

**Current Assets**  
Stock and work in progress at lower of cost and net realisable value... 140,781  
Debtors... 480,832  
Cash at hand... 305  
621,888

**Current Liabilities**  
Creditors... 403,861  
Corporation Tax due 1st January, 1972... 56,000  
Bank Loan and overdraft (secured)... 211,849  
671,710

Net Current Assets (8,822) (49,822)  
534,743 635,007

Deduct:  
Corporation Tax payable 1st January, 1973 (Note (iv))... 49,484  
Investment Taxation Account... 36,000  
Deferred Grants Equalisation Account... 35,369  
120,853

Net Tangible Assets 413,890 415,154  
Add: Proceeds of the issue of 350,000 Ordinary shares of 10p each... 288,856  
Less: Estimated costs of the Offer for Sale... 45,000  
243,856 243,855  
£657,746 £659,009

Notes:

(i) Certain of the freehold properties have been included above at professional valuation made on 23rd August, 1971. No provision has been made for the potential liability in respect of corporation tax which would arise if these properties were realised at such professional valuation or for the liability to repay a proportion of building grants at the event of disposal of the properties before July 1976. The potential liabilities, based on the current corporation tax rate, aggregated £43,661 at 30th September, 1971 but would be reduced to £31,412 by July, 1976 at which date the liability for repayment of building grants would cease.

(ii) The mortgage is repayable by 23rd August, 1974.

(iii) The amount due under hire purchase contracts amounted to £47,556 is exclusive of future interest and comprises £29,859 due before 30th September, 1972 and £17,697 due thereafter. These hire purchase contracts relate to fixed assets having a book value of £118,703 at 30th September, 1971.

(iv) The provision for corporation tax payable on 1st January, 1972 represents tax at 40 per cent. on the profits for the six months to 30th September, 1971 (which will be included for tax purposes in the results for the year to 31st March, 1972).

(v) At 30th September, 1971 there were contracts for capital expenditure amounting to £123,804. No further expenditure had been authorised by the Directors.

3. Dividends. No dividends have been paid by Alida since its incorporation.

4. Accounts. No audited accounts of Alida or of its subsidiaries have been made up in respect of any period subsequent to 30th September, 1971.

Yours faithfully,  
PEAT, MARWICK, MITCHELL & CO.  
Chartered Accountants.

### STATUTORY AND GENERAL INFORMATION

**Offer for Sale**  
Under Contract (13) below, Singer & Friedlander Limited has agreed, subject to permission to deal in and quotation for the whole of the share capital, issued and now being issued, of Alida being granted by the Council of The Stock Exchange, London not later than 28th November, 1971, (a) to purchase 700,000 fully paid Ordinary shares of 10p each and (b) to subscribe for 350,000 Ordinary shares of 10p each, in each case at a price of 84p per share less a commission of 1 1/2 per cent. The shares referred to in (a) and (b) are to be issued in full and in accordance with the terms of the Offer for Sale excluding the commission referred to above but including the preparation, printing, publication and advertising thereof, the increase and subdivision of Alida's share capital and the capitalisation issue referred to below, the revision of the Memorandum of Association and the adoption of new Articles of Association by Alida, the quotation fees payable to The Stock Exchange, London, all legal and accountancy fees, all capital duties and other miscellaneous expenses and a fee to Singer & Friedlander Limited are estimated to amount to £45,000 in the aggregate and are payable by Alida. Singer & Friedlander Limited are paying an underwriting commission of 1 1/2 per cent. on the price of the shares offered for sale and a fee to the Brokers. The minimum amount which, in the opinion of the Directors, is required for the purchase of the shares is £288,856 or the Fourteenth Part of the Companies Act 1948 is nil.

**Memorandum and Articles of Association and Share Capital**  
Alida was incorporated in England on 8th April, 1965 as a private company under the Companies Act 1948 and on 21st January, 1970 had an authorised, issued and fully paid share capital of £50,000 divided into 50,000 Ordinary shares of £1 each; on that day the authorised share capital was increased to £51,000 by the creation of an additional 1,000 Ordinary shares of £1 each. The shares of £1 each were allotted on 2nd February, 1970 credited as fully paid in full. On 19th October, 1971 Alida revised its Memorandum of Association. On 11th November, 1971 each Ordinary share of £1 was sub-divided into 10 Ordinary shares of 10p each, the authorised share capital was further increased to £510,000 by the creation of an additional 4,600,000 Ordinary shares of 10p each, 2,440,000 Ordinary shares of 10p each were allotted credited as fully paid to the existing shareholders in proportion to their holdings by way of capitalisation of reserves, including part of the capital reserve arising from the revaluation of Alida's premises referred to above, and Alida adopted new Articles of Association and was converted into a public company; on the same day 350,000 Ordinary shares of 10p each were allotted to nominees of Singer & Friedlander Limited pursuant to Contract (13) below.

**Articles of Association**  
Alida's Articles of Association contain provisions (inter alia) to the following effect:-

(i) Any member who is present in person shall have one vote on a show of hands and upon a poll every member present in person or by proxy shall have one vote for every 10p nominal share capital of which he is the holder.

(ii) The Directors shall be paid out of the funds of the company by way of remuneration for their services such sums as may from time to time be determined by Ordinary Resolution and such remuneration shall be divided equally among the Directors in such proportion as they may determine, in default of such determination, equally, and after in addition to or in lieu of his remuneration as a Director.

(iii) A Director may hold any other office or place of profit under the company (except that of Auditor) in conjunction with his office as Director, and may act in a professional capacity for the company, on such terms as to remuneration and otherwise as the Directors shall determine.

(iv) A Director, notwithstanding his interest, may be counted in the quorum present for the purpose of considering the appointment of himself or of any other Director to hold any office or place of profit under the company or for the purpose of any such appointment, and he may vote on any such appointment or arrangement other than his own appointment or the appointment of himself or of any other Director to hold any office or place of profit under the company.

(v) The Directors may exercise all the powers of the company to grant pensions, annuities or other allowances or benefits to Directors or former Directors, employees or ex-employees of the company or any subsidiary or holding company of the company or the dependants of any such person except that in the case of a Director or former Director the dependants of any such person who has not been an Executive Director or held any office or place of profit under the company shall not be entitled to any such pension, annuity or other allowance or benefit.

(vi) Borrowings of the company and/or (so far as its powers of control can procure) any of its subsidiaries (including inter-company borrowings) shall not without the previous sanction of an ordinary resolution exceed twice the aggregate of the issued and paid up share capital of the company and the consolidated capital and reserves (as defined in the Articles of Association and adjusted as therein mentioned) of the company and its subsidiaries.

(b) The statutory provisions as to an age limit for Directors apply.

**Subsidiaries**  
Alida Extrusions Limited and Alida Engineering Limited were both incorporated in England as private companies under the Companies Act 1948 to 1967; each has an authorised, issued and fully paid share capital of £1,000 divided into 1,000 Ordinary shares of £1 each.

**Contracts**  
The following contracts (not being contracts entered into in the ordinary course of business) have been entered into during the two years preceding the date of this Offer for Sale and are or may be material:-

(1)-(3) Dated 21st January, 1970 being transfers conveying the whole of the issued share capital of Alida Extrusions Limited executed by Mr. R. H. Morley, Mr. H. A. Coward and Mr. R. Stone respectively as vendors in favour of Alida or its nominee in consideration of the allotment by Alida of a total of 1,000 Ordinary shares of £1 each created as fully paid, 616 to Mr. R. H. Morley, 332 to Mr. H. A. Coward and 52 to Mr. R. Stone.

(4)-(5) Dated 4th July, 1970 between Heumatic Limited and Alidex Estates Limited respectively (1) and (2) being two conveyances to Alida of 238 square yards and 4,624 square yards respectively of land fronting to Heonor Gate Road, Heonor, Derbyshire, at an aggregate price of £10,000.

(6) Dated 28th January, 1971 between S. & W. Benford Limited (1) and Alida (2) being a conveyance to Alida of land and buildings at Heonor Gate Road, Heonor, Derbyshire, at a price of £80,000.

(7) Dated 15th October, 1971 between Alida and Messrs. R. H. Morley, Mr. H. A. Coward and Mr. R. Stone being an agreement entered into before 30th September, 1971 to buy from Alida a Piper PA. 39 Twin Comanche Aircraft at a price of

Mr Goujon dines out in paper pants

Mr Goujon himself got out entirely. Alas, something came apart at the seams. Mr Goujon says he does not know what went wrong, though he notes prices were raised after he left.

Mr Goujon is given to speaking in what you might call the pragmatic imperative. He says he started restaurants "because I did not know where to eat."

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IVAN COUJON, who has gone into restaurants and slimming devices since selling his paper underwear interests to Bolton Textile.

THE 12-WEEK MONEY-MAKING COURSE

Many people are making money from stocks and shares. So can you. You don't have to be well-connected or even rich (a mere £50 capital is enough to start with).

Bernard Matthews Limited—continued

PROCEDURE FOR APPLICATION. Applications must be made on the accompanying Application Form and, with the exception of employees (which are referred to below), must be for a minimum of 100 shares or a multiple thereof up to 2,000 shares.

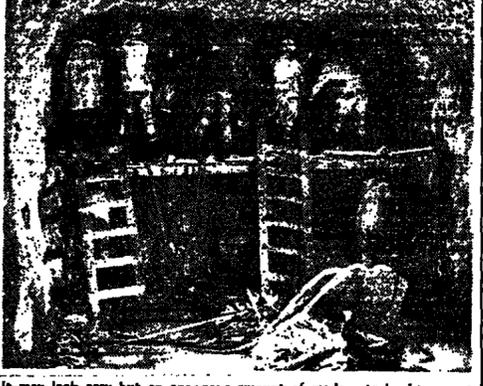
THE vigorous Japanese economy has obviously caught a bad cold and there is, in Edwin Arnold's view, more than a good chance the mining world will catch flu or even pneumonia because of it.

Cut your losses before the next Pearl Harbour

MINING

Edwin Arnold

LAST week we had two clear signs that the Japanese steel and copper smelting industries are out to secure price reductions on their raw material imports.



It may look easy but an enormous amount of modern technology went into perfecting the "post-splitting" technique which allows Kloof, one of Gold Fields' mines, to save so much money.

THE APPLICATION LIST WILL OPEN AT 10 a.m. ON THURSDAY, 18th NOVEMBER, 1971, AND WILL CLOSE ON THE SAME DAY.

Bernard Matthews Limited

OFFER FOR SALE BY KLEINWORT, BENSON LIMITED of 1,600,000 Ordinary Shares of 25p each at 100p per share payable in full on application

Application form with fields for name, address, and shares. Includes a table for 'Number of shares for which application is made' and 'Amount of cheque enclosed'.

Form for 'LEASE USE BLOCK CAPITALS' with fields for name, address, and telephone number.

Form for 'ALL JOINT APPLICANTS MUST SIGN' with fields for names and signatures.

EXCHANGE CONTROL ACT, 1947. Authorized Depositories are listed in Appendix I and II of the Bank of England's Notice ECL and include banks and stockbrokers in the United Kingdom and the Channel Islands.

Application has been made to the Council of the Northern Stock Exchange for permission to deal in and for quotation for all the issued Ordinary Shares of 10p each in the capital of the Company.

R. KELVIN WATSON LIMITED

CONTACT LENS MANUFACTURERS AND OPTICIANS. CAPITAL £150,000 in Ordinary Shares of 10p each £100,000

THOMAS WARRINGTON & SONS LIMITED

(General Building and Public Works Contractors). The Directors of Thomas Warrington & Sons Limited have declared an Interim Dividend for the year ending 31st December, 1971 of 9 1/2% (1970-9 1/2%) payable on the 15th December, 1971.

change in parity of currencies." B.M. said.

B.M. pointed out no request has been received for a cut in quantity of copper shipped and that the Japanese contracts are "joint and several."

Given these fundamentals, it is easy to see why the Japanese can seemingly "default" on their contracts. They can truthfully claim that their profits are falling, the business outlook is grim and stocks are very high.

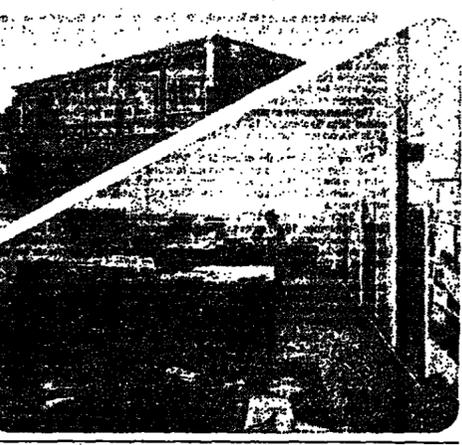
They can justifiably ask, without loss of face or embarrassment, for a bit of help on the part of the supplier to help tide them over the current bad patch.

In that case, readers would be wise urgently to consider the advisability of top-loss selling in the next few weeks. The longer the delay, the lower prices may go.

Vic Hallam

mobiles

can solve your accommodation problem INSTANTLY



FAIRFAX JERSEY GROUP LTD.

Mr. J. P. Barker, LL.B., Chairman, reports on the year ended 30th June, 1971: Turnover at £1.8 million increased by 40%. Profits at £515,000 were up by some 21%.

OFFBEAT IN THE CITY

This 52-page booklet contains a number of suggestions for sentimental, offbeat explorations of the City. 27 Geoffrey Fletcher drawings of these more intimate corners of London's 'square mile.'

# SINGER & FRIEDLANDER LIMITED

## Offer for Sale 1,050,000 Ordinary shares of 10p each at 84p per share

Payable in full on application of

# ALIDA PACKAGING CO. LIMITED

("Alida")

### SHARE CAPITAL

Authorised  
£400,000 in 4,000,000 Ordinary shares of 10p each

Issued and now being issued fully paid  
£300,000

The Ordinary shares now offered rank in full for all dividends hereafter declared or paid on the issued ordinary share capital. Alida has outstanding a secured bank overdraft which on 1st November, 1971 amounted to £162,123, secured loans of £71,805 (of which £60,000 is to be repaid out of the net proceeds of the issue of shares referred to below) and hire-purchase commitments which on the same date aggregated £43,594. Save as aforesaid, and apart from inter-company transactions, neither Alida nor any subsidiary has outstanding any bank overdrafts or other similar indebtedness, loan capital, mortgages, debentures, charges, hire-purchase commitments or (save in the ordinary course of business) any material guarantees or other material contingent liabilities.

Applications (which must be for a minimum of two hundred shares and in multiples of one hundred shares up to two thousand shares, in multiples of one thousand shares up to twenty thousand shares, and thereafter in multiples of five thousand shares) must be made on the Application Forms provided and forwarded to Singer & Friedlander Limited, New Issue Department, Walker House, 87 Queen Victoria Street, London, EC4V 4AN to arrive not later than 10 a.m. on 18th November, 1971. Each Application Form must be accompanied by a separate cheque (drawn on a bank or branch thereof in England, Scotland or Wales) in respect of the full amount payable on application made payable to Singer & Friedlander Limited and crossed "B. Co. Not Negotiable". No application will be considered unless the above conditions are fulfilled.

payment on receipt, to retain Letters of Acceptance and surplus application moneys pending the clearance of all cheques and to reject applications and, in particular, multiple and suspected multiple applications. Preferential consideration will be given in respect of a maximum of 50,000 Ordinary shares to applications made by employees (other than the Directors) on the special forms provided for the purpose. Such applications must be for a multiple of 100 shares with a minimum of 100 shares.

If any application is not accepted the amount paid on application will be returned in full and, if any application is accepted for fewer shares than applied for, the balance of the amount paid on application will be returned by cheque through the post, in either case at the applicant's risk. Letters of Acceptance will be returnable up to and including 14th January, 1972. The shares now being offered for sale will be registered free of stamp duty and registration fees in the names of the purchasers or persons in whose favour Letters of Acceptance have been renounced, provided that, in the case of renunciation, Letters of Acceptance duly completed in accordance with the instructions contained therein are lodged for registration on or before 14th January, 1972. Share certificates will be ready for delivery on and after 11th February, 1972.

Copies of this Offer with Application Forms can be obtained from:-

- Singer & Friedlander Limited  
New Issue Department, Walker House, 87 Queen Victoria Street, London EC4V 4AN
- 123 Hagley Road, Edgbaston, Birmingham B16 8LP
- Westminster House, Park Row, Leeds LS1 5BQ
- 38 Bridlesmith Gate, Nottingham NG1 2GQ
- 14 St Vincent Place, Glasgow G1 2EU
- L. Messel & Co.  
Winchester House, 100 Old Broad Street, London EC2P 2HX
- National Westminster Bank Limited  
34 Bath Street, Ilkeston, Derbyshire DE7 8GW
- 28 Irongate, Derby DE1 3HP
- 16 South Parade, Nottingham NG1 2JX

- Directors  
ROBERT HAYDN MORLEY, Hightrees Lodge, 455 Burton Road, Derby (Chairman and Managing Director)
- HAYDEN ALFRED COWARD, Haggnook Wood, Ravenshead, Nottingham (Works Director)
- REX STONE A.C.A., Tamarind, Ashbourne Road, Cowers Lane, Derbyshire (Financial Director and Secretary)
- IAN GEORGE HUMPHREYS, Brick Kiln Lane, Morley, Derbyshire (Sales Director)
- DAVID LINDSAY SMITH, 23 St. Peter's Avenue, Anlaby, East Yorkshire (Non-Executive)
- NIGEL VINSON, 34 Kynance Mews, London, S.W.7 (Non-Executive)
- Bankers  
NATIONAL WESTMINSTER BANK LIMITED  
34 Bath Street, Ilkeston, Derbyshire DE7 8GW
- Brokers  
L. MESSEL & CO.  
Winchester House, 100 Old Broad Street, London, EC2P 2HX and The Stock Exchange, London

- Solicitors  
To the Company:  
SHACKLOCKS & ASHTON HILL  
Pearl Assurance House, Friar Lane, Nottingham, NG1 6BX  
JACKSON & MOSS  
Malin House, St. Mary Street, Ilkeston, Derbyshire DE7 8BH
- To the Offer:  
SLAUGHTER AND MAY  
35 Basinghall Street, London, EC2V 5DB
- Auditors and Reporting Accountants  
PEAT, MARWICK, MITCHELL & CO. (Chartered Accountants)  
11 Ironmonger Lane, London, EC2P 2AR  
and Eldon Chambers, Wheeler Gate, Nottingham, NG1 2NS
- Secretary and Registered Office  
REX STONE A.C.A.  
Heonor Gate Industrial Estate, Heonor, Derbyshire, DE7 7RG
- Registrars and Transfer Office  
SINGER & FRIEDLANDER LIMITED  
Bourne House, 34 Beckenham Road, Beckenham, Kent, BR3 4TU

A copy of this Offer for Sale, having attached thereto the documents specified below, has been delivered to the Registrar of Companies for registration.

### THE INDUSTRY

Low-density polythene is the principal material in flexible plastic packaging. The table below shows the growth in consumption of low-density polythene in the United Kingdom since 1965. Polythene is hygienic, durable, water-proof, flexible and transparent; it is also easy to use, store and handle and can compete in price with other packaging materials. The intrinsic qualities of polythene as a packaging material suggest that much of this growth has been obtained at the expense of more traditional materials such as paper and board and that growth will continue at a substantial rate.

Calendar Year	1965	1966	1967	1968	1969	1970
Tons	64,800	76,700	87,500	106,700	131,000	144,000

The above table has been compiled from figures published by the magazine "British Plastics". Low-density polythene is normally used as a loose wrapping, but increasing use is now being made of a type of low-density polythene film which is suitable for "shrink-wrapping"; by the application of heat this type of film can be made to shrink round the product, thereby producing a close wrapping which is now being used, in particular, for packaging many types of food. Another aspect of the industry is the increasing interest in the use of packaging materials made from high-density polythene, which has qualities similar to tissue paper but is stronger.

### HISTORY

Alida was incorporated on 8th April, 1966 under the name Alida Print & Packaging Co. Limited to acquire the business of wholesalers of polythene bags which had been founded approximately six months previously by three partners, two of whom were Mr. R. H. Morley and Mr. H. A. Coward. The name was changed to the present name on 17th January, 1968. Alida has two wholly owned subsidiaries, neither of which is now trading: Alida Extrusions Limited was incorporated on 18th July, 1968 to carry out the extrusion of polyethylene granules into polythene film, which it sold exclusively to Alida, and ceased to trade on 31st March, 1971; Alida Engineering Limited was incorporated on 10th January, 1969 to provide general engineering services for Alida and ceased to trade on 31st March, 1970. All the assets of the two subsidiaries were transferred to Alida, which now carries on the entire business.

### BUSINESS

The business of Alida now consists of producing polythene film and bags and printing them to customers' specifications. Alida has completed the design and development of machinery for the production of polythene film and bags, comprising three main operations, the extrusion of polythene film from the raw material, printing (if required) and bag-making. The raw material is polyethylene in granular form which is melted and extruded under pressure, producing lengths of plain or coloured polythene film between 1 inch and 90 inches wide and of various thicknesses. The film is then printed to customer requirements in combinations of up to four colours; during the six months ended 30th September, 1971, approximately 26 per cent. of Alida's sales were of film and bags which have been printed in this way. The bag-making machinery converts the melted film into bags in a wide variety of sizes and styles. With its existing machinery Alida is able to produce bags ranging in width from 1 inch to 30 inches and any length which the customer might require.

### PLANT

Alida's plant consists mainly of extruding, printing and bag-making machinery which is maintained by its own specialist employees. All major items of machinery have been installed since early 1967, and all twenty-two extruding machines, four of the five printing machines and seventeen of the nineteen bag-making machines are less than three years old. Of these machines, twenty-six are subject to hire-purchase or leasing agreements; the other twenty (including all three bag-making machines) have been purchased outright. It is a cornerstone of Alida's policy to take advantage of significant technological improvements in machinery. Its bag-making and printing machines are depreciated over five years and the extruding machines over eight years. These rates of depreciation are intended to enable Alida to replace machinery swiftly in accordance with this policy. At 1st November, 1971, Alida has an order under new plant costing in aggregate approximately £1,000,000 for phased delivery over the period to 31st July, 1972.

### PREMISES

Alida occupies two adjacent freehold premises at Heonor Gate Industrial Estate, Heonor, Derbyshire. None of the buildings is over eight years old and over half the accommodation has been built for Alida in the last two years. These premises have a total site area of approximately 18,943 square yards on which there has at present been built accommodation comprising approximately 84,000 square feet including offices accommodation of 6,000 square feet and ground floor factory space of about 73,350 square feet. The premises were valued by Messrs. Frank Lines, Chartered Surveyors, of 14 St. Peter's Gate, Nottingham on 23rd August, 1971, on the basis of their market value with vacant possession, at £218,500. As will be seen from the Accountants' Report, this valuation has been incorporated in Alida's Balance Sheet. The Department of Trade and Industry has confirmed to Alida that industrial development certificates are currently freely available in Heonor, which is part of the Nottingham/Heonor/Ilkeston Area in which certain of the incentives for regional development (including building grants) are available under the Local Employment Act 1970. Alida is also still the owner of the freehold premises which it formerly occupied at Ilkeston, Derbyshire. These are now let at an annual rent of £442.

### MANAGEMENT AND STAFF

Mr. R. H. Morley is 41 years of age and was a co-founder of the company. He is the Chairman and Managing Director and is responsible for long-range planning and overall policy. Mr. H. A. Coward, also a co-founder, is 56 years of age. He is the Works Director and is responsible for production planning. Mr. R. Stone, who is 33 years of age, joined Alida in May, 1968. He is the Financial Director and Company Secretary. Mr. I. G. Humphreys, who is 33 years of age, joined Alida in July, 1969, and is the Sales Director. Mr. D. L. Smith, who is aged 35, is a non-executive Director. He is a Director of Northern Dairies Limited, two subsidiaries of which are shareholders of Alida. Mr. N. Vinson who is aged 40, is also a non-executive Director. Mr. Vinson was the founder and is Chairman and Managing Director of Plastic Coatings Limited, the issued share capital of which was acquired by Imperial Tobacco Group Limited in June of this year, having been previously quoted on The Stock Exchange, London. All the executive Directors have entered into Service Agreements with Alida for 3 years from 1st September, 1971 (Contracts (5) to (12) below). Alida has approximately 250 employees. The Board is supported by a team of capable young executives, the senior of whom have, during the past two years, invested in Alida's share capital. Relations between management and staff are excellent. Alida is considering the introduction of a pension and life assurance scheme.

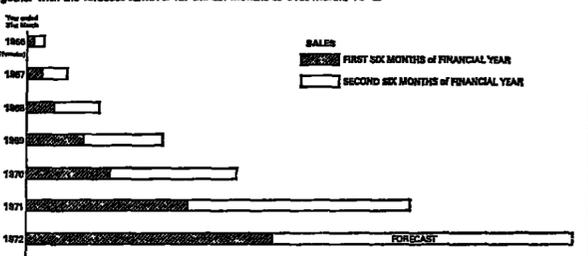
### PROCEEDS OF ISSUE

The net proceeds of the subscription of 350,000 new Ordinary Shares of 10p each by Singer & Friedlander Limited (Contracts (1) to (3) below) are estimated to amount to £243,855. Of the sum £20,000 will be applied in discharging a secured loan from Alida's bank and the balance will be available to reduce Alida's bank overdraft and for the purchase of new plant. Taking into account the estimated net proceeds of this issue and the bank overdraft facilities available to Alida, the Directors are of the opinion that Alida has sufficient working capital for its present requirements.

### PROFITS, PROSPECTS AND DIVIDENDS

Historical and current trends in the packaging industry suggest that demand for Alida's products will continue to grow. According to the figures for the year ended 30th September, 1971, the number of employees had increased to the level required to handle turnover at the rate of £2,000,000 per annum. The short-term effect was to reduce profit margins while the expected

additional turnover was being obtained and this, together with the general deterioration in trading conditions, is reflected in the results of Alida for its financial year ended 31st March, 1971 (which nevertheless showed an increase in profits before taxation of 44 per cent. over the previous year) and for the first six months of its current financial year. Over the last two months the order intake has increased substantially, as a result of which the additional productive capacity is being utilised more fully and increasing benefits are being obtained from the investment. Present productive capacity is capable of handling turnover in the region of £2,500,000 per annum. Additional machinery is on order which will increase Alida's capacity still further and existing factory space is sufficient to maintain turnover at a rate substantially above that forecast for the current financial year; in addition, Alida's adjacent freehold land is available for further expansion and there is currently no shortage of labour in the Heonor area. The following chart shows the growth in Alida's turnover from the date of its incorporation to 30th September, 1971, together with the forecast turnover for the six months to 31st March, 1972.



The above chart (other than the forecast for the six months to 31st March, 1972) is based on the figures contained in the Accountants' Report, from which it will be seen that Alida's profits before taxation increased from £4.25 for the 51 weeks ended 31st March, 1966 to £200,789 for the year ended 31st March, 1971. Profits before taxation for the six months ended 30th September, 1971, based on interim audited accounts for that period, were £123,711 in the light of Alida's expanded production capacity and the increased sales being achieved, the Directors are of the opinion that, in the absence of unforeseen circumstances, Alida's profits before taxation for the year ending 31st March, 1972, will be not less than £280,000. On the basis of the profits forecast above and of corporation tax at 40 per cent., it is the Directors' intention to recommend payment in or about July, 1972, of an ordinary dividend for the year ending 31st March, 1972 of 22 per cent. less tax. On the same levels of profit and corporation tax, the Directors would expect to recommend ordinary dividends in respect of a full year totalling not less than 34 per cent. less tax payable by way of an interim dividend in or about January and a final dividend in or about July.

### DIVIDEND YIELD, PRICE EARNINGS RATIO AND COVER

For the purpose of illustration, assuming corporation tax at 40 per cent. and dividends totalling 34 per cent., annual profits before taxation of £280,000 would be appropriated as follows:-

	£	280,000
Profits before taxation		280,000
Less: Corporation tax at 40 per cent.		112,000
Profits after taxation		168,000
Dividends (gross) of 34 per cent. on £280,000 ordinary share capital would absorb		102,000
Leaving for retention in the business		66,000

On this basis, at the Offer price of 84p per share, the gross dividend yield would be 4.05 per cent., the dividend would be covered 1.6 times, and the price earnings ratio would be 15.

### ACCOUNTANTS' REPORT

There is set out below a copy of a report received from Peat, Marwick, Mitchell & Co., the Auditors and Reporting Accountants. The Directors, Alida Packaging Co. Limited and Singer & Friedlander Limited, Gentlemen,

We have examined for periods relevant to this report the audited accounts of Alida Packaging Co. Limited ("Alida") and of its two subsidiary companies, both of which are wholly owned. Alida and its subsidiaries are hereinafter referred to as "the Group". We report as follows:-

	Year ended 31st March	Combined turnover	Combined profits before depreciation and taxation	Depreciation	Combined profits before taxation
	(1)	(2)	(3)	(4)	(5)
1966 (51 weeks)	61,767	1,434	1,009	425	1,531
1967	76,700	144,948	19,144	2,853	15,291
1968	87,500	287,003	28,011	7,958	20,053
1969	106,700	498,304	58,909	12,476	46,433
1970	144,000	785,871	168,104	28,614	139,490
1971	123,711	1,042,780	240,124	39,335	200,789
Six months ended 30th September, 1971	908,891	150,675	26,964	123,711	

(i) The combined profits shown in Column (5) above are stated before providing taxation, but after charging all working expenses, depreciation, interest and directors' emoluments and after making such adjustments as we consider appropriate. (ii) Records relating to the valuation of stocks and work in progress at accounting dates up to and including 31st March, 1969, are not now available although we understand that a physical inventory was undertaken at each accounting date. We have therefore been unable to satisfy ourselves that such stocks and work in progress were valued on consistent bases and we are therefore unable to confirm the allocation of the aggregate profit achieved from the incorporation of Alida on 8th April, 1966 until 31st March, 1970 between the relevant accounting periods. However, the auditors during that period, Messrs. H. W. Daneman & Co., Chartered Accountants, have informed us that complete records were available to them and that they were satisfied that stocks were properly taken and valued on a consistent basis. (iii) Depreciation is not provided on freehold property. Depreciation (calculated with quarterly rests) is provided: (a) on bag-making and printing machinery at 20 per cent. per annum on cost; (b) on extruding machines at 12 1/2 per cent. per annum on cost; (c) on motor vehicles at 25 per cent. per annum on cost; and (d) on fixtures and fittings at rates of 10 per cent. and 5 per cent. per annum on cost. Depreciation shown in column (4) above is stated after deducting transfers from Investment Grants Equalisation Account based on the foregoing rates. (iv) The amount of the directors' remuneration for the year ended 31st March, 1971 and £10,217 in the six months ended 30th September, 1971, had the present arrangements been in force the amounts payable would have been £28,000 and £13,000 respectively.

	Alida	The Group
	£	£
Fixed Assets		
Freehold property at cost	4,447	4,447
at valuation (Note (i))	316,500	316,500
Plant, machinery, fixtures and fittings (at cost)	408,588	408,588
Less: Depreciation	108,741	106,741
Motor vehicles (at cost)	38,587	38,587
Less: Depreciation	15,844	15,844
	22,743	22,743
Less: Mortgage on one freehold property (Note (ii))	12,153	12,153
Hire Purchase commitments (Note (iii))	47,555	47,555
	58,708	58,708
Interest in Subsidiaries	585,829	585,829
Shares at cost	2,000	
Less: Amount due to subsidiaries	(44,264)	
	(42,264)	
	543,565	585,829

Current Assets		
Stock and work in progress at lower of cost and net realisable value...	140,781	140,781
Debtors...	480,832	480,832
Cash at hand...	305	305
	621,888	621,888

Current Liabilities		
Creditors...	403,861	403,861
Corporation Tax due 1st January, 1972...	15,000	56,000
Bank Loans and overdraft (secured)...	211,849	211,849
	630,710	671,710

Net Current Assets (8,822) (48,822)

Net Tangible Assets		
Add: Proceeds of the issue of 350,000 Ordinary shares of 10p each...	288,855	288,855
Less: Estimated costs of the Offer for Sale...	45,000	45,000
	243,855	243,855
	688,743	688,009

(i) Certain of the freehold properties have been included above at professional valuation made on 23rd August, 1971. No provision has been made for the potential liability in respect of corporation tax which would arise if these properties were realised at such professional valuation or for the liability to repay a proportion of building grants at the event of disposal of the properties before July 1976. The potential liabilities, based on the current corporation tax rate, aggregated £43,661 at 30th September, 1971, but would be reduced to £31,412 by July, 1976 at which date the liability for repayment of building grants would cease. (ii) The mortgage is repayable by 23rd August, 1974. (iii) The amount due under hire purchase contracts amounted to £47,556 in exclusive of future interest and comprises £29,859 due before 30th September, 1972 and £17,697 due thereafter. These hire purchase contracts relate to fixed assets having a book value of £118,703 at 30th September, 1971. (iv) The provision for corporation tax payable on 1st January, 1972 represents tax at 40 per cent. on the profits for the six months to 30th September, 1971 (which will be included for tax purposes in the results for the year to 31st March, 1972). (v) At 30th September, 1971 there were contracts for capital expenditure amounting to £123,604. No further expenditure had been authorised by the Directors. (vi) Dividends: No dividends have been paid by Alida since its incorporation. (vii) Accounts: No audited accounts of Alida or of its subsidiaries have been made up in respect of any period subsequent to 30th September, 1971.

Yours faithfully,  
PEAT, MARWICK, MITCHELL & CO.  
Chartered Accountants.

### STATUTORY AND GENERAL INFORMATION

Offer for Sale Under Contract (13) below, Singer & Friedlander Limited has agreed, subject to permission to deal in and quotation for the whole of the share capital, issued and now being issued, of Alida being granted by the Council of The Stock Exchange, London not later than 26th November, 1971, (a) to purchase 700,000 fully paid Ordinary shares of 10p each and (b) to subscribe for 350,000 Ordinary shares of 10p each, in each case at a price of 84p per share less a commission of 1 1/2 per cent. The total chargeable consideration for the Offer for Sale excluding the commission referred to above but including the preparation, printing, publication and advertising thereof, the increase and subdivision of Alida's share capital and the capitalisation issue referred to below, the revision of the Memorandum of Association and the adoption of new Articles of Association by Alida, the quotation fee payable to The Stock Exchange, London, all legal and accountancy fees, all capital duties and other miscellaneous expenses and a fee to Singer & Friedlander Limited are estimated to amount to £45,000 in the aggregate and are payable by Alida. Singer & Friedlander Limited are paying an underwriting commission of 1 1/2 per cent. on the price of the shares offered for sale and a fee to the Brokers. The minimum amount which, in the opinion of the Directors, is required for the purchase of the shares offered for sale is £243,855.

Memorandum and Articles of Association and Share Capital Alida was incorporated in England on 8th April, 1966 as a private company under the Companies Act 1948 and on 21st January, 1970 had an authorised, issued and fully paid share capital of £50,000 divided into 50,000 Ordinary shares of £1 each; on that day the authorised share capital was increased to £51,000 by the creation of an additional 1,000 Ordinary shares of £1 each, which were allotted on 2nd February, 1970 credited as fully paid in full. On 19th October, 1971 Alida revised its Memorandum of Association. On 11th November, 1971 each Ordinary share of £1 was sub-divided into 10 Ordinary shares of 10p each, the authorised share capital was further increased to £510,000 by the creation of an additional 4,599,000 Ordinary shares of 10p each, 2,140,000 Ordinary shares of 10p each were allotted credited as fully paid to the existing shareholders in proportion to their holdings by way of capitalisation of reserves, including part of the capital reserve arising from the revaluation of Alida's premises referred to above, and Alida adopted new Articles of Association and was converted into a public company; on the same day 350,000 Ordinary shares of 10p each were allotted to nominees of Singer & Friedlander Limited pursuant to Contract (13) below.

Articles of Association Alida's Articles of Association contain provisions (inter alia) to the following effect:- (i) Any member who is present in person shall have one vote on a show of hands and upon a poll every member present in person or by proxy shall have one vote for every 10p nominal of share capital of which he is the holder. (ii) The Directors shall be paid out of the funds of the company by way of remuneration for their services such sums as may from time to time be determined by Ordinary Resolution and such remuneration shall be divided equally amongst the Directors in such proportion as they may determine. In default of such determination, equally. (iii) The Directors shall also be entitled to be paid their reasonable travelling, hotel and other expenses incurred while engaged on the business of the company. Any Director who performs services which in the opinion of the Directors go beyond the ordinary duties of a Director may be paid such extra remuneration as the Directors may determine. (iv) The Directors may from time to time appoint one or more of themselves to be Executive Directors for such period and upon such terms as they may determine; an Executive Director shall receive such remuneration (whether by way of salary, commission, participation in profits or otherwise) as the Directors may determine, and either in addition to or in lieu of his remuneration as a Director. (v) A Director may hold any other office or place of profit under the company (except that of Auditor) in conjunction with his office of Director, and may act in a professional capacity for the company, on such terms as to remuneration and otherwise as the Directors shall determine. (vi) A Director, notwithstanding his interest, may be counted in the quorum present for the purpose of considering the appointment of himself or of any other Director to hold any office or place of profit under the company or to exercise the powers of any such appointment, and he may vote on any such appointment or arrangement other than his own appointment or the appointment of himself or of any other Director. (vii) The Directors may exercise all the powers of the company to grant pensions, annuities or other allowances or benefits to Directors or former Directors, employees or ex-employees of the company or any subsidiary or holding company of the company or the dependants of any such person except that in the case of a Director or former Director the dependants of any such person who has not been an Executive Director or held any office or place of profit with the company shall not be entitled to any such pension, annuity or other allowance or benefit unless the company endorses (as far as its powers of control can procure) any of its subsidiaries (including inter-company borrowings) shall not without the previous sanction of an ordinary resolution exceed twice the aggregate of the issued and paid up share capital of the company and the consolidated capital and revenue reserves (as defined in the Articles of Association and adjusted as therein mentioned) of the company and its subsidiaries. (viii) The statutory provisions as to an age limit for Directors apply.

Subsidiaries Alida Extrusions Limited and Alida Engineering Limited were both incorporated in England as private companies under the Companies Act 1948 to 1967; each has an authorised, issued and fully paid share capital of £1,000 divided into 1,000 Ordinary shares of £1 each.

Contracts The following contracts (not being contracts entered into in the ordinary course of business) have been entered into during the two years preceding the date of this Offer for Sale and are or may be material:- (1)-(3) Dated 31st January, 1970 being transfers conveying the whole of the issued share capital of Alida Extrusions Limited executed by Mr. R. H. Morley, Mr. H. A. Coward and Mr. R. Stone respectively as vendors in favour of Alida or its nominee in consideration of the allotment by Alida of a total of 1,000 Ordinary shares of £1 each created as fully paid, 618 to Mr. R. H. Morley, 332 to Mr. H. A. Coward and 50 to Mr. R. Stone. (4)-(5) Dated 4th July, 1970 between Heumatix Limited and Alida (Contract (4) and Alida (5)) being transfers of land (including) and buildings at Heonor Gate Road, Heonor, Derbyshire, at a price of £10,000; (6) Dated 28th January, 1971 between S. & W. Benford Limited (1) and Alida (2) being a conveyance to Alida of land and buildings at Heonor Gate Road, Heonor, Derbyshire, at a price of £80,000; (7) Dated 15th October, 1971 between Alida and Heonor Aerobics, at a price of £30,757 payable on or before 28th November, 1971; (8) Dated 8th October, 1971 between Messrs. R. H. Morley, H. A. Coward and R. Stone as vendors (1) and Alida (2) being a memorandum confirming the terms of a verbal agreement entered into by the parties on

*John Player & Sons*





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CAREERS INFORMATION SERVICE

The selection of a salesman

By LAURIE GRANT

"THE aim of sales management is to sell the company's products in the maximum possible volume at the minimum possible cost... The cost-effectiveness of a selling operation depends not only on the volume of goods sold but also on the cost of selling, which is to say the quality of salesmanship. It follows, therefore, that enlightened recruitment plays a highly significant part in cost-effectiveness." So writes T. S. Duxfield, introducing the chapter on sales staff in "Recruitment Handbook" edited by Bernard Ungerson and published by Gower Press.

A basic record of success in selling is no guarantee of similar success in a new sales post.

A man's commercial integrity and motivation can change from job to job and this is particularly true in selling, because outside influences and distractions abound to a far greater degree than in other professions. How, then, do we pick a salesman? In fact, can we do it successfully at all? These are questions which I am frequently asked and normally they take the form of "How can you choose a salesman better than I can do it myself?" My answer is simply "true, can't."

What is more I have yet to meet the man who can sit opposite another and say positively that the man on the receiving end of the interview will succeed if selected.

I believe that many of our sales recruitment problems in the United Kingdom today are self-inflicted. By this I mean that the problems derive as a direct result of our methods of promotion. Let us take a look at a typical case. John Smith, aged 23 and frustrated in a desk-bound job, decides to enter selling. He replies to a number of Press advertisements and ultimately accepts a position as a trainee salesman with a company specialising in business equipment.

to be a good sales trainer and he may or may not turn out to be a good interviewer as well. He is expected to handle all these new functions successfully. Without training in interview and selection techniques, the chances are that John Smith, being human, will recruit people from two categories. Either those he likes or those he feels he can manage. By accident he might recruit a good salesman. On the other hand, he could equally do a great deal of damage to his company, to the applicant and to himself.

In his excellent handbook of interview and selection techniques, Sidney O'Connor states: "The factor of personality is probably the most difficult to evaluate and yet the most important single factor relating to sales success." Mr. O'Connor points out the value of psychological tests and of personality assessment but emphasises, and rightly so, that tests are only a part of the selection programme and should be given only to those candidates who have been carefully chosen through earlier planned stages of the interview/selection process.

In the introduction to his book, Mr. O'Connor says: "Whatever the causes of poor selection of sales personnel, and there are many, the effects are incalculable losses related to the business lost by a bad salesman, that an otherwise good salesman would have brought in. The prime cost of selecting a good man is exactly the same as the prime cost of selecting a bad man. The bad ones cost you more in down-right sales failures. Having a bad salesman is like giving an extra man to a competitor."

All good stuff, and all absolutely true. I believe it is time for all of us engaged in the selection and recruitment of salesmen to take a long hard look at our techniques. Analyse our results over the past few years, both in terms of men retention and sales success, and ask ourselves if they cannot be improved on.

We are living in the age of the specialist. When planning their next campaign I would advise sales executives to consider using one of the many reputable sales recruitment consultants now available. If, for one reason or another this is not possible, then perhaps the following list of Dos and Don'ts might be helpful.

Do set out a job specification so that both you and prospective candidates are aware without ambiguity of the precise requirements and rewards of the job in question.

Do set out a man specification which clearly describes the type of man who from your experience is likely to succeed in the work.

Don't, when you have candidates in for interview, break off to take 'phone calls, or worse, to make

The Careers Information Service is maintained on behalf of this newspaper by Industrial and Professional Careers Research Organisation Ltd. It is free to readers. Questions should be sent only to the Service's new address: The Daily Telegraph Careers Information Service, Gifford House, 5, Winstley Street, London, W.1. A stamped and addressed envelope should be enclosed.

'phone calls—or worse still, to rush out of the office to have a few words with Tom, Dick, etc. Don't try to test a candidate's attitude to work by asking such questions as "If you had to choose between your wife and your job, which would you choose?" (Honestly, that last one really bugs me. I mean, there's only one answer, isn't there?)

If you are a candidate, do show your interest by having researched some background information on the company.

Do make sure that during your interview you get hold of the information you need to help you evaluate the job on offer.

Don't refuse to complete application forms before interview. Forms are generally an aid to good interviewing.

Don't get too impatient with receptionists if the interview before yours is running over time. Remember that yours might too—to your advantage.

Don't apply for sales positions wearing long hair, a long beard, long nails, or a long face!

I said earlier that all salesmen are different. This is of course true, but the really successful ones have certain things in common. Over lunch the other day, Douglas Stephens of Douglas Stephens Associates said to me that in his opinion a great part of the secret of selecting personnel for any position lay in the interviewer's ability to detect the "right attitudes" in candidates. Mr. Stephens believes that patterns of attitudes are formed fairly early in our development and tend to remain constant throughout our lives.

If you think about this in relation to the successful salesmen you know, I believe you'll agree. Most, if not all of them, have similar attitudes to the job. They are persistent. They are determined. They are single-minded in pursuit of their immediate objective, be it appointment, demonstration or sale, and they are prepared to work very hard indeed.

In writing this article, I fear I may have incurred the wrath of many fine recruitment officers who really do take their jobs seriously and as a result, are an example to us all. Also I may well have offended some equally conscientious men, who, through no fault of their own, are virtually forced to relegate recruitment to the level of being fitted in between sales deals.

It is my opinion, however, that we will never achieve the sales targets and standard of living of which we are capable until every company in the country appreciates that the door to real prosperity is opened by enlightened recruitment.

NEXT MONDAY: Flying. By Graham Stanford.

Teachers especially of physics and maths

£2,460\* p.a. at 25; work that will keep your mind at full stretch; and you can be commissioned for four years with a gratuity of £1,100\* cash when you leave

For men and women graduates between 22 and 27, there is a quite outstanding opportunity: a special kind of education - vocational, engineering subjects; there are also vacancies for men and women graduates with good Honours Degrees, Minimum period of commissioned service, four years. R.A.F. courses for Bursary increments. For full information please write, giving date of birth, qualifications and experience, to Group Capt. E. Birtcher, R.A.F. Adair House (RAF 15811), London, WC1X 8RU. \*Women's rates are slightly lower

Royal Air Force

If we can land moon modules we can certainly land you a good job

We are Control Data Corporation, a major American computer manufacturer, providing, among other things, computers that help control the landing of Apollo moon modules. Because computers have become the world's fastest expanding industry we want to meet men and women interested in training under us for really good jobs with our customers and with other computer users. By 1980, it is predicted, computers will form the world's largest industry, and 85% of trainees are currently placed in jobs, almost immediately. No specific qualifications are required for training - simply a clear, logical mind.

Telephone 01-637 2171 Ask for Mike Turner (reverse the charges) CONTROL DATA INSTITUTE 77-79 Wells Street, London, W.1. CONTROL DATA

INFLATION HURTS! IN SALES, A GOOD MAN CONTROLS HIS OWN INCOME

The salesmen of National Chemsearch through their own efforts have been able to INCREASE their income on a yearly basis—thus, more than compensating for the rising cost of living.

As manufacturers of a wide range of maintenance chemicals sold directly to industrial, institutional and commercial users, our sales are NOT AFFECTED by the general economy. By selectively choosing only highly motivated, hard working people, and providing extensive and individual training, we have increased our sales spectacularly year by year.

First year income average is £3,600 and should exceed £5,000 once established in your territory for 2 or 3 years. Sales management positions are available for those who prove they have the ability.

If you feel you are the calibre of man we are seeking and would like an opportunity to discuss this on a personal basis, please contact us

Opportunities are available in BIRMINGHAM, POTTERIES, LINCOLNSHIRE and NORTHAMPTONSHIRE. Phone in on Tuesday, November 16th, to the Sales Personnel Manager at 021-454 7603/4/5/6 (reversing the charges). If unable to phone please write.

\*Brief histories only, we employ people not paper

Senior Engineering Assistant The British Railways Board is seeking a Senior Engineering Assistant (Telecommunications) for the Chief Signal and Telecommunications Engineer's Department, Southern Region at Croydon. The successful candidate will be responsible for the planning, estimating, site supervision and commissioning of all forms of line transmission, radio and associated electronic equipment at Management level.

Preference will be given to applicants qualified to H.N.C. standard or equivalent. Commencing salary within the range £2,370—£2,845 plus £70 London Allowance.

In addition there are valuable free and reduced rate travel facilities and a contributory pension scheme to which the transfer of existing pension rights can be accepted.

Written applications giving details of age, qualifications and previous experience should be sent to: Chief Signal and Telecommunications Engineer, British Rail, Southern Region, Southern House, Wellesley Grove, Croydon, CR9 1DY.

YOUR QUESTIONS ANSWERED

I am at present studying part-time at a college of further education and by next summer should have achieved O levels and two A levels. In light of the fact that I left secondary modern with no O levels and am now 28, should I have difficulty in gaining admission to a teacher training course?—Mrs M.R., Swansea.

Your age should be no stumbling block to your gaining entry to a course of teacher training, and your academic qualifications are well above the minimum required. In fact, the Department of Education and Science publishes an information booklet especially for people in your situation. "Turn to Teaching—A Guide for the Late Entrant" is available from the Information Office, Room 107, Department of Education and Science, Curzon Street, London, W.1. A complete list of day colleges is contained in the "Summary of Teacher Training Courses at Colleges and Departments of Education," available from the Central Register and Clearing House, 3, Crawford Place, London, W.1, price 25p plus postage.

I am 37 and wish to apply for a teacher's training course next year. Can you advise me please (assuming I am equally suited to both) whether to choose a primary school course, or home economics for middle schools? What are the advantages and disadvantages of these two very different types of teaching?—P.A.C., Wills.

The question you pose is a very difficult one to answer objectively. There can be no list of advantages or disadvantages attached to any level of teaching since the criteria depend on individual teachers' outlooks, personalities, skills and needs. And certainly all teachers feel frustrated at some time. Take a rather objective point: very young children have a short attention span. A middle school needwork teacher who enjoys getting down to it and seeing a finished product emerge might chalk this up as a distinct disadvantage. But might it not be a different matter for a teacher who simply adores babies and derives her satisfaction in their natural wonder at the discovery of their own aptitudes?

Your answer lies in your statement "assuming I'm equally suited to both." You must give the matter considerable thought, and then you might contact the headmistress of a local school and arrange to have a chat with her and perhaps a few teachers of various age groups. Perhaps you could even observe a few classes.

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PENGUIN BOOKS LTD. require an assistant, male or female, in their rapidly expanding Marketing Department. The person concerned will be responsible for the preparation of our entire basic print and will also check copy for advertisement and brochures. The position demands the highest degree of accuracy and the ability to concentrate. Salary will be around £1,000, according to age and experience. Facilities include subsidised canteen: free travel to and from West London: sports and social club. Telephone 01-759 1984 (Maureen Jalloway) to arrange an interview.

DESIGN ENGINEER New Company situated in the South Birmingham area requires a Designer to work on Tape Deck Mechanisms for high volume production. Previous experience in this field essential, but not necessary. Pleasant working conditions in modern building. Salary commensurate with experience and ability. Reply giving full particulars of experience and training to: Box No. 6, St. James Advertising Co. Ltd., 'de Rozanda', New Street, Birmingham, 2.

JAMAICA MANAGER A career appointment with excellent prospects for a Jamaican national occurs with an established industrial/contracting company located on the north coast of Jamaica. It is envisaged that the successful applicant will be aged 30-40, have had sound managerial training and experience and, preferably, hold a professional qualification or a university degree. Details and complete curriculum vitae including telephone number to be sent in confidence to Box "C.C." c/o W. Vickers & Co. Ltd., 65 London Wall, London EC2M 5TY.

CONOCO PETROLEUM EXPLORATION GEOPHYSICIST CONOCO, the International Natural Resources Company, has a position open for an experienced Petroleum Exploration Geophysicist. Applicants should have a minimum of five years of seismic interpretative experience in the North Sea or Mediterranean areas. The initial assignment will be in the London office, however, advancement opportunities are not restricted to London. The appointment will be of interest to suitably qualified men who are looking for a career opportunity with a progressive and expanding Company engaged in worldwide operations. The Company has excellent conditions of service and a fully commensurate starting salary will be offered. Telephone for application form, or write sending full details to: Mrs. R. Murphy, Personnel Officer, Conoco Europe, Berkeley Square, London, W.1. Tel. 01-493 1233 CONOCO EUROPE LIMITED

Management Accounting £2,100 over £2,500 If you are a qualified accountant or finalist with experience in management accounting and think that you are a new candidate for monitoring some £300m annual revenue recipient and superintendent of the maintenance of a small section of staff, you will be interested in this post. Opportunities will arise to take part in the review of departmental budgets and the preparing of short and long term revenue forecasts. Promotion prospects extend to more than 70 posts in the Finance Department at a rate in excess of £3,000 per annum and London. Transport offers valuable free travel facilities and a good superannuation fund. Application to: Appointments and Welfare Officer (Ref. 139), London Transport, 35, Broadway, S.W.1. For details of age, qualifications and experience, please write to the Staff Office, Tel. 01-222 5500, Ext. 443 or 428.

London Transport

ROTO-FINISH LIMITED SALES ENGINEER - MIDLANDS We need an experienced technical sales representative to join our well established sales handling a range of central finishing machinery and processes. Engineering background essential, chemical knowledge helpful. Company can offer good salary and incentive scheme. Good prospects for advancement. Please apply, in confidence, to: Sales Director, ROTO-FINISH LIMITED, Thruve House, Mark Road, Hemel Hempstead, Herts.

SALES EXECUTIVE Confidential Secretary Small International Company in Kensington requires a person with substantial bookkeeping experience to report to the Finance Department and supervise secretarial staff of 10. Suitable for a person with similar management experience. Salary from £3,000. Write B.M.18716, Daily Telegraph, E.C.4.

ICI PHARMACEUTICALS DIVISION Pathologist We are looking for a senior pathologist with general experience in medical or veterinary pathology to lead the pathology section of the Medical Department. The work concerns the determination of the relative safety of new potential drugs for clinical trial and covers the whole field of pathology. The post offers a rewarding career for a research minded pathologist interested in the study of pathogenesis of various lesions. Facilities for research are excellent; the research staff is encouraged to undertake original and fundamental research, and much freedom is given to the publication of scientific papers. The Pharmaceutical Division is situated in rural North Cheshire within easy reach of Manchester and with a wide range of housing and education facilities. Competitive salaries and a pension scheme are offered. Married men in moving house are designed to attract and retain staff of high calibre, and would be discussed at interview. Applications, with brief details of qualifications and experience, should be sent to: P. M. J. Eys, Personnel Officer, Imperial Chemical Industries Limited, Pharmaceuticals Division, Mereside, Alderley Park, Nr. Macclesfield, Cheshire.

BANKING A leading international bank seeks a man (A.I.B. SCOT) with a sound background of current banking experience. Excellent remuneration coupled with attractive career prospects for the right man—age 25-35. Location - Glasgow. Interviews - Glasgow or London. Detailed curriculum vitae please to Box "F.B.", c/o J. W. Vickers & Co. Ltd., 65, London Wall, London, EC2M 5TY.

THE ARTS COUNCIL OF GREAT BRITAIN invites applications for the post of ART INFORMATION OFFICER The main responsibility of this new post will be to ensure publicity for the Council's exhibitions and programmes at the Hayward Gallery and elsewhere in London, and in the regions. The Council is a national organisation and the person appointed will also be required to advise on the dissemination of information about the Council's work. The salary will be within the scale of £2,860 to £3,375 per annum. The Council provides a non-contributory pension scheme. Applications should be addressed to the Secretary-General, The Arts Council of Great Britain, 146, Piccadilly, London, W.1Y 4AE. Should be submitted not later than 30th November, 1971.

BUSINESS MANAGER Small International Company in Kensington requires a person with substantial bookkeeping experience to report to the Finance Department and supervise secretarial staff of 10. Suitable for a person with similar management experience. Salary from £3,000. Write B.M.18716, Daily Telegraph, E.C.4.

COMMISSIONING ENGINEER Howden requires a COMMISSIONING ENGINEER to commission steam generating and air and gas handling equipment in the South-Eastern Region. Applicants should be aged 25/35 with qualifications of at least H.N.C. standard. Experience of large power station generating plant would be an advantage. Applications should be made direct to the following, giving as much detail of experience and qualifications as possible. Personnel Department, JAMES HOWDEN & CO. LTD., 195 Scotland Street, Glasgow G5 8PJ, Scotland.

CAR SALES MANAGER Main dealership in the North West require a New and Used Car Sales Manager capable of administering a Sales Department which is currently handling 2000 cars per month and used units per annum. The successful applicant will have a sound background, experience of management in the Motor Trade at Main Dealership level, with a good flair for advertising and public relations. He will be capable of negotiating fleet sales at top level and will also have a good knowledge of Contract Hire. We are seeking a self-motivated executive who, whilst he will be directly responsible to the Board of Directors, will be able to work on his own initiative to increase the turnover and profitability of the Department in which task he will have the full backing of the resources of a well-established group handling a first-class range of cars. Age is immaterial, but it is envisaged that the man we are seeking will probably not be over 35. A substantial basic salary will be offered, together with bonus payments and the usual fringe benefits. Applications which will be treated in strictest confidence to: C.S.18730, Daily Telegraph, E.C.4.

THE ARTS COUNCIL OF GREAT BRITAIN invites applications for the post of ADVISER FOR FESTIVALS AND EXTERNAL MATTERS The principal duties are to act as the Council's liaison officer with the Arts Festivals and to ensure that the Council's contribution to the raising of funds from private, industrial and commercial sources for the support of its activities is fully understood and to be responsible for liaison with some other bodies in the same field as the Arts Council. Experience of fund-raising and a knowledge of the arts would be an advantage. The salary will be within the scale £4,775 to £5,375 per annum. The Council provides a non-contributory pension scheme. Applications should be addressed to the Secretary-General, at W.1Y 4AE. Should be submitted not later than Friday, 3rd December, 1971.

SALES EXECUTIVE Lloyd's Cartons Ltd. wish to appoint a Sales Executive to cover the Midlands and West Riding of Yorkshire areas. Applications are invited from men with an outstanding knowledge of the Printing Folding Carton trade and with contacts in the area. A good salary will be paid plus commission. A Car and expenses provided for this year-round position. Please apply to: The Commercial Director, Lloyd's Cartons Ltd., Pollard St., East Manchester, 10 7TU.

CORPORATION OF LONDON Senior Principal Assistant Engineer Applications are invited for the above permanent appointment in the City Engineer's Department. The duties attached to the post comprise acting as one of two deputies to the Chief Assistant Engineer, who is in charge of a drafting office comprising 20 assistants, with particular reference to the structural aspects of the work of the Department, including bridges in the City as well as the four river bridges. Preference will be given to applicants up to the age of 50, who must be Chartered Civil Engineers of wide experience, preferably but not necessarily including Local Government, and be of adequate administrative stature for this important position. Additional structural qualifications would be an advantage. Salary according to experience within the range £3,515 p.a. to £4,082 p.a. The appointment is subject to the Standing Orders of the Corporation, the passing of a medical examination and appropriate Statutory Deductions. Applications stating age, appointments held and experience together with the names of two referees to be forwarded to the City Engineer, P.O. Box 270, Guildhall, London, E.C.2, by the 22nd November, 1971.

Clerks of Works Required for the Sierra Leone/IDA Education Project, on contract for one tour of 12-18 months in the first instance. A fixed salary of £2,075 a year plus a tax-free supplementation of £600 is payable. Gratuity, tax free, 15% of salary. Education Allowances. Free passages. Outfit Allowance. Quarters provided at moderate rental. Candidates, not under 28 years of age, must have had several years' experience as a clerk of works or have held posts of similar responsibility; they should preferably be M.I.C.W. Apply to CROWN AGENTS, 'M' Division, 4, Millbank, London, S.W.1, for application form and further particulars stating name, age, brief details of qualifications and experience and quoting reference number MIR/710965/DA.

AVIATION UNDERWRITER Aviation Underwriting Agents Ltd., an agency company jointly subscribed to by a group of L.L.U. member companies, invite applications for the position of Aviation Underwriter. The successful applicant will have had recent experience of aviation underwriting in London and be able to provide the necessary technical support to develop and control a new aviation underwriting account. Applications to: The Secretary, Aviation Underwriting Agents Ltd., 28/28, Fenchurch Street, London, EC3M 3DR.







CKLAUS & TREVINO VE UP WITH NINE HOLES TO PLAY

By MICHAEL WILLIAMS in Palm Beach, Florida
The United States showed little sign of relaxing the grip they had taken on the World on another hot day at the U.S.P.G.A. National Golf Club's East Course, in Palm Beach, Florida, yesterday and, after nine holes he final round, they were five strokes in it of South Africa.

lot of time over the put his ball caught the right lip and wriggled past. He then needed seven strokes to beat the magic mark—and that was not on, even for him.
Nicklaus' lead after 54 holes was 17 strokes under par, as Trevino said, all he was doing was making up the numbers. Nicklaus' lead after 54 holes was 17 strokes under par, as Trevino said, all he was doing was making up the numbers.

land, with no hope of winning the leaders, fell further and back, both Jacklin and Peter Oosterhuis were nine holes yesterday, as was one under for round—17 altogether—Trevino level. South Africa's Player had made an 18-hole out in 34, two under, and Harold Henning was 38 to the turn.
But, somehow, neither he nor Player could keep it going and they came to a rather sad end at the last, where Player drove into the water and took six, while Henning, who had a lead of five—a five-three shot dropped!

Wales and Ireland both fell further back and in three at the end, where Player drove into the water and took six, while Henning, who had a lead of five—a five-three shot dropped!

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THREE ROUNDS LEADERS AT PALM BEACH TEAM

Table with 4 columns: Rank, Name, Score, Country. Lists top performers like Jacklin, Oosterhuis, and Henning.

Atkins sets pace to finish minute clear

By DAVID SAUNDERS
JOHN ATKINS (T.I. Carlton), the British professional cycle-cross champion, yesterday delighted a large crowd at Harlow, Essex, when he decisively won the (R.B.M.), who crashed twice on the first of the 14 laps of a tough circuit, earned him third place in the 16-mile event.

UNIVERSITY GOLF RESULTS

Table with 2 columns: University Name, Score. Lists results for various universities like Warrington, Oxford, and Cambridge.

RADIO

Table with 2 columns: Station Name, Program Name. Lists radio schedules for various stations like BBC, ITV, and regional channels.



Green studies of the United States team... Nicklaus holes for a birdie on the 14th... and (right) Trevino misses on the fifth.

County Hockey

Late Grainger goal sees Herts through

By A SPECIAL CORRESPONDENT
MIKE GRAINGER, the former Walsall and Staffordshire inside-forward now with St Albans, scored three minutes from time to give Hertfordshire a 1-0 victory over Suffolk in the county championship East group Section I decider at Ipswich yesterday.

NOTTINGHAM IN SEMI-FINALS

Nottingham yesterday provided a shock in the Midlands County League with an exciting 5-2 quarter-final defeat of much-fancied Leicester. Westfield ahead and levelled the score with a great goal after Stokes had scored twice. Newing converted a penalty to give Nottingham a splendid victory.

WEEKEND COUNTY & CLUB HOCKEY RESULTS

Table with 2 columns: Match Details, Results. Lists various county and club hockey matches and their outcomes.

Ice Skating LONDON PAIR EDGE TO TITLE

By HOWARD BASS
PETER DALBY and Janet Sawbridge are the new British ice dance champions, a new experience for Dalby but a third success for Miss Sawbridge, who last year won the title with David Hickinbottom.

WOMEN

Table with 2 columns: Match Details, Results. Lists women's hockey matches and results.

TODAY'S TELEVISION

Table with 2 columns: Channel Name, Program Name. Lists television schedules for various channels like BBC, ITV, and regional stations.

SEAN DAY-LEWIS'S CHOICE

While waiting for the Independent Television Authority to make its final decision tomorrow about the unseemly Irish political pressures in the Irish Republic, Granada's 'World in Action' team tonight offers information much more surprising and almost as worrying. In 'The Most Widely Used Drug in the World' (T.V. 8 p.m.), Dennis Woolf examines the use of aspirin and finds that it is contained in many unsuspected places. Altogether three tons of aspirin are used in Britain each day and 250,000 addicts consume more than five tablets a day without prescription.

THEATRES

Table with 2 columns: Theatre Name, Show Name. Lists theatre listings for various venues like the National Theatre and regional theatres.

Theatres, Cinemas, Art Galleries

Table with 2 columns: Venue Name, Show Name. Lists theatre and cinema listings for various venues.

Table with 2 columns: Cinema Name, Show Name. Lists cinema listings for various venues.

Table with 2 columns: Gallery Name, Exhibition Name. Lists art gallery exhibitions for various venues.

GOBLIN Vacuum cleaners Electric appliances One of the Goblin (BVC) Group of Companies

BIRTHS, CHRISTENINGS AND MARRIAGES... ANDERSON—On Nov. 10, at B.M.H. Hospital, 10, Old Oak Road, London, W.11, a daughter, Emily Rose, to Mrs. M. J. Anderson and Mr. J. R. Anderson.

BIRTHS... ANDERSON—On Nov. 10, at B.M.H. Hospital, 10, Old Oak Road, London, W.11, a daughter, Emily Rose, to Mrs. M. J. Anderson and Mr. J. R. Anderson.

MARRIAGES... BRINKMAN—On Nov. 12, at St. Andrew's Church, 10, St. Andrew's Road, London, N.1, a daughter, Elizabeth Jane, to Mr. and Mrs. J. Brinkman.

SILVER WEDDINGS—SUNDAY... ANDERSON—On Nov. 12, at St. Andrew's Church, 10, St. Andrew's Road, London, N.1, a daughter, Elizabeth Jane, to Mr. and Mrs. J. Brinkman.

IN MEMORIAM... 'THEIR NAME LIVETH FOR EVERMORE'... ANDERSON—On Nov. 12, at St. Andrew's Church, 10, St. Andrew's Road, London, N.1, a daughter, Elizabeth Jane, to Mr. and Mrs. J. Brinkman.

DEATHS... ANDERSON—On Nov. 12, at St. Andrew's Church, 10, St. Andrew's Road, London, N.1, a daughter, Elizabeth Jane, to Mr. and Mrs. J. Brinkman.

- 1 Not out in right wrong (3)
2 Girl overweighed on right for
3 Article on married people (4)
4 It projects moving scenes (15)
5 Sound use for sheep (4)
6 It is still pointed, and even larger when its top is removed (5)
7 Dances used by 4 down (5)
8 Opposition to a social function for people under 18 (8, 5)
9 The object of it is to leave ring in the middle (5)
10 Bed is affected (3, 2)
11 Literary cartoonist (3, 6)
12 Cruise company of actors nevertheless adds to the house (5-4)
13 Certainly not heavy radiation (5)
14 Pattern featured in a fashion magazine (5)
15 Sub-barrier parking is anything but dry (4)
16 Part of the spear which is not wholly barbaric (4)

QUICK CROSSWORD... 1 Inaudible (6)
2 Sweet (6)
3 saure (6)
4 Pleasant (6)
5 Spill (6)
6 Relay (6)
7 system (6)
8 (8)
9 Scottish (6)
10 squires (6)
11 Begun (6)
12 Windcock (6)
13 Maybe (6)
14 See 13 (6)
15 Potato (6)
16 store? (6)
17 Sluggish (6)
18 Haughtily (6)
19 constant (6)
20 Fragment (6)
21 DOWN
22 1 Of fact (6)
23 2 Puts out of office (6)
24 3 Con- (6)
25 4 Founded (6)
26 Broadens (6)
27 18 Newly (6)
28 25 Busy (6)

SOLUTION COMPETITION OF NOV. 4—NO. 14, 274... The first three winners of prize crossword dated 6th November were: Miss S. Devere, Westwood Park Road, Peterborough; Mrs. G. D. Thomas, Farnham, Surrey; Mrs. M. W. S. Compston, 10, New Park Road, London, N.W.5.

SATURDAY'S QUICK SOLUTION... ACROSS: 1. Ruler, 2. Thin, 3. Sneer, 4. Shout, 5. Sour, 6. Down, 7. Fizzle, 8. Lemon, 9. Doorman, 10. Ovals, 11. Users, 12. Reformer, 13. Philistine, 14. Monitor, 15. Crayons, 16. Abhor, 17. Felt, 18. Gains.

For a change on Sundays, try your skill with THE SUNDAY TELEGRAPH prize crossword... Printed and Published by THE DAILY TELEGRAPH Limited, 10, Abchurch Lane, London, E.C.4.

WHITEHALL CAUTION AS SIR ALEC FLIES TO SEE SMITH

By NORMAN KIRKHAM, Diplomatic Staff... BRITISH Government officials remained cautious last night on prospects for a settlement with Rhodesia or significant progress as Sir Alec Douglas-Home, Foreign Secretary, left Heathrow for Salisbury in an RAF VC-10.

It was again emphasised in Whitehall that several crucial points remained to be settled and there should be no illusion that Sir Alec faces an easy task. He is flying to Salisbury on a round-about route by way of Bahrain and then south over the Indian Ocean.

There was no official explanation of the route, which adds about 1,500 miles, but it avoids having to ask permission from African Governments for a special flight over their territories. There was a strong security guard as Sir Alec and his party flew out. Police confiscated banners and a number of demonstrators.

The Foreign Secretary's party of 20 included Lord Goodman, Sir Peter Rawlinson, Attorney General, and Sir Denis Greenhill, Permanent Under-Secretary at the Foreign Office and head of the diplomatic service.

Mr. Healey said there was no alternative to a violent black revolution if white Rhodesians did not try to re-establish a multi-racial society. Lord Alport, former Conservative Commonwealth Minister, who was also interviewed on the programme, said he was sorry Sir Alec had gone before he felt that acceptable conditions had been worked out for officials.

It was Lord Alport's bet that a solution would come from Sir Alec's trip to Salisbury. Rev. Paul Burrough, who walked out of a World Council of Churches conference earlier this year because it sponsored a resolution supporting the use of arms against white supremacy.

He will also meet the Roman Catholic Bishop of Umtali, the Rt. Rev. Donald Lamont, fiery Irish opponent of the Smith Government who has just paid a visit to Sweden to put his views. There is some difficulty in establishing a balanced list under present circumstances. There are no rising African politicians in opposition.

Sir Alex will see the eighth African members of the Centre party who met in the Legislative Assembly, African M.P. elected by tribal electoral colleges and African Senators. Mr Smith takes the broad view that the acceptability test is a British affair, as is the present consultation programme, since his Government has its own constitutional means of amending and ratifying any agreement reached in Parliament.

I understand that Sir Alex will endeavour to gauge Rhodesian public opinion in his series of private meetings without going into the details of agreement so far reached with Mr Smith. It is on the temper of these meetings that he will base his considered stance with Mr Smith when they meet in the Legislative Assembly, African M.P. elected by tribal electoral colleges and African Senators.

He is remembered in Salisbury from the November, 1968 talks of Mr George Thomson, in which Sir Denis made a favourable impression. Sir Denis, disturbed by recent reports of evictions of Africans, is known to feel strongly that there must be no departmental nibbling at the multi-racial features of Rhodesian life.

The absence of Sir Philip Adams of the Cabinet Office, who led the previous British delegation, is interpreted as providing Mr Heath with a long stop against fast bowling and see who gives way on what Sir Alex may put on the wire to 10, Downing Street.

End to emergency... It would mean an end to sanctions after an independence Act passed by the British Parliament and the Rhodesian State of emergency that has existed since November 5, 1965, without interruption and has so much inhibited African political advancement. The next few days for Sir Alex may be described as a pre-acceptability test. There is a long list of more or less representative people waiting to see him in Salisbury.

ODDS ON JENKINS IN POLL

By Rowland Sumnerscales Political Staff... POLLING continues today to elect Labour's deputy-leader. With just over two days to go the odds are heavily in favour of Mr Roy Jenkins's re-election.

Since the elimination of Mr Wedgwood Benn, party chairman, the contest is now a straight fight between Mr Jenkins and Mr Michael Foot, Left-wing militant who is retiring member of the Shadow Cabinet.

The question to be decided is how the 46 votes collected in the first ballot by Mr Benn will be split up between Mr Jenkins and Mr Foot. If, as many M.P.s think likely, they divide in the proportion of two-thirds to Mr Foot and one-third to Mr Jenkins, Mr Foot could have about 155 votes and Mr Foot 126.

It is on the assumption that there are no more abstentions than in the first ballot. But one of the fears in the Jenkins camp is that some of his supporters will consider and fail to register their votes. Battle for future

The anger over the Common Market vote in some parts of the Parliamentary party has not abated. Mr Peter Shore (Stepney) said at Bideford on Saturday that the Common Market battle was a battle for the political future of the country.

It cannot be won by an army whose second-in-command's dearest wish is not victory but surrender. Mr Shore, like Mr Jenkins, was a member of the Labour Party until he was elected as a Member of Parliament in 1963.

Mr Shore said that to elect Mr Jenkins would be to entrench in Labour's high command its most ardent pro-Market lobby, who voted in the same Lobby as Mr Heath.

Local critics of Mr Douglas Houghton, newly elected Parliamentary party chairman, were defeated at a meeting of the Soverby party's divisional executive. The meeting lasted three hours.

It approved by 18 votes to three a resolution accepting Mr Houghton's explanation of why he voted for entry. Immediately the deputy-leader has been elected, nominations will be invited for the 12 Shadow Cabinet positions.

Threats have been heard to vote against Mr Heath because they voted with the Government for entry. Mr George Thomson, Mr Harold Lever and Mrs Shirley Williams.

But pro-Market forces are equally determined to rally to him and the contest is likely to be the most exciting for years. CHINA U.N. MEN SEE U THANT IN HOSPITAL

By Our New York Staff... The leaders of Peking's delegation to the United Nations, Mr Chiao Kuan Hua, a deputy Foreign Minister, and Mr Huang Hua, who has been named as the world body's called yesterday on U Thant, the Secretary-General, in a New York hospital to present their credentials.

That is recovering from a peptic ulcer. They were wearing a red and gold robe, sitting in an armchair in his room to greet his visitors. They spent 50 minutes with him, conversing through a woman interpreter from the Chinese delegation.